



Strategic Business Teams & Core Businesses

The AmInvestment Group has taken a proactive stance to understand the diverse market needs for more specialised investment banking products through the development of complex and customised financial solutions.

Investment Banking is a core area of focus for the AmInvestment Group. Having established our position as a market leader through innovation, experience and expertise, the Group continues to dominate in almost all aspects of investment banking.

In the area of loan syndication and project finance, AmInvestment Group has tapped into opportunities arising from changing borrowing trends. The Group has the distinction of having successfully raised funds by relying on its strong client relationships and expertise developed in specific industries.

The resources and experience of the Corporate Finance and Advisory as well as the Debt Capital Markets teams are indispensable to clients seeking the most innovative and effective methods of raising capital funds and project financing.

Equity and Treasury Derivatives develop and structure customised and value-added solutions by engaging in arbitrage, hedging and principal trading for the Group's clients, whilst our broking services allow our clients to trade equities listed on Bursa Malaysia. The Funds Management team enables our clients to invest their funds across multi-asset and currency classes, and to optimise their returns. Regional markets facilities are offered through the Group's Labuan branch and encompasses the whole spectrum of investment banking services offered in response to the high demand for US Dollar capital raising capabilities spurred by globalisation.





Treasury

The Treasury Division manages overall funding, liquidity, interest rate and foreign exchange risk of the Group's balance sheets.

The division executes proprietary trading and market-making in the secondary market for debt instruments, derivative products and over-the-counter products such as interest rate and cross-currency swaps as well as forward rate agreements. The division is also actively involved in the sales and distribution of instruments to end-investors.

Broking

Broking services are provided through AmSecurities Sdn Bhd to individual, corporate and quasi-government entities for trading of listed securities on Bursa Malaysia.

Corporate Finance

Corporate Finance undertakes the origination, structuring, execution and provide advisory services for corporations. Services include:

- Takeovers, Mergers and Acquisitions;
- Corporate and Debt Restructuring;
- Pre-listing consultancy and Initial Public Offerings;
- · Project Advisory;
- Deal Structure and Valuation;
- Capital raising of Islamic and Non-Islamic Equity products; and
- Primary and secondary placements which include arrangements for underwriting.



Equity Derivatives

Equity Derivatives develops and structures customised and value-added financial solutions by engaging in arbitrage, hedging and principal trading for clients. It also trades in exchange-traded derivatives, over-the-counter derivatives, as well as the underlying cash market.

Research

Research on the economy, industrial sectors and listed companies is published by AmResearch Sdn Bhd to empower the Group's investors with economic and market knowledge when making investment decisions.

Islamic Capital Markets

Islamic Capital Markets offers services in the structuring of financial products in accordance with Syariah principles targeted at both local and international clients. It functions as a parallel market to the conventional capital market and complements the overall Islamic banking system.



Debt Capital Markets

Debt Capital Markets is responsible for all fixed income capital raising activities undertaken by its clients in the Malaysian and overseas fixed income markets. The range of services include:

- Conventional and Islamic debt capital market products from conventional financing to liability management advice;
- Structured finance (including asset-backed securities, structured debt issues, project funding and tax-embedded financial structures); and
- Hedging and derivatives advice.

Investment Banking

The Investment Banking Unit provides tailor-made solutions for each individual client's financial needs and works closely with clients in identifying and originating structures that best fit the clients' business needs.

Directors - Investment Banking (L-R): Saifuddin bin Abu Bakar Chan Wan Seong Steven Perno Chong Hann

Associate Director: Mahani Ibrahim





Funds Management

The Funds Management Division, comprising AmInvestment Services Berhad and AmInvestment Management Sdn Bhd, provides investment management, unit trust management and customised investment solutions for both retail and institutional clients.

Private Banking

The Private Banking Division provides private wealth management services to affluent clients, individuals or family groups and companies.

Services and products include financial planning advice, tailored financial services, and a range of equity, debt and hybrid products.

Regional Markets

Regional banking activities are undertaken through the Labuan branch of AmMerchant Bank and AmMerchant Bank's whollyowned subsidiary, AmInternational (L) Ltd. The products and services offered are primarily denominated in US Dollars and based on either Islamic or conventional banking.

The range of banking services include provision of loans, corporate finance and advisory services relating to the Labuan International Financial Exchange, and treasury services including deposit takings, structured treasury products and fixed income securities lending.

The Group also has presence in Indonesia under PT AmCapital Indonesia, with Mr Mustofa, as President Director. PT AmCapital Indonesia is engaged in the principal activities of stockbroking, underwriting and investment management.

Group Corporate Support

The AmInvestment Group's strategic initiatives are implemented with the support of teams with specialised skills that enable the execution of transactions, manage risk, ensure compliance with regulatory requirements as well as continue to develop and enhance our human capital, IT systems and brand.



Fauziah YacobDirector,
Group Human Resources



Ravindra Kumar Thambimuthu Group Company Secretary and Legal Adviser



Alice Dora Boucher Director, Credit Risk Management



Arunasalam Muthusamy Director, Finance



Ponnampalam S Seenivasagam Director, Credit Administration



Tan Keat LinDirector,
Group Risk Management



Murugiah M N Singham Director, Group Compliance



Charles Tan Keng Lock Chief Information Officer, Group Information Services

Amarjeet Kaur Director, Group Corporate Services

Syed Anuar bin Syed Ali Director, Group Public Affairs