

# Investor Relations and Planning

AMMB Holdings Berhad (“AmBank Group” or “the Group”) is a constituent of the FTSE Bursa Malaysia KLCI index and is one of the 20 largest public listed companies in Malaysia. During FY2012, between 1 April 2011 and 31 March 2012, AMBANK’s share price averaged RM6.16 with an average daily traded volume of 3,803,136. At financial year end, the Group’s share price closed at RM6.31 with a market capitalisation of approximately RM19.0 billion.

With effect from 1 June 2012, the Group’s stock short name was changed to “AMBANK” to reflect the brand identity of the core business of the Group. The name “AmBank” personifies the various relationships between the Group and its stakeholders, including local and foreign shareholders, investor communities, regulators, business partners, customers and its employees. The alignment will provide greater clarity and a unified identity for the Group.

The Group’s Investor Relations and Planning team has consistently practiced our philosophy of keeping all investors informed in a timely, transparent and comprehensive manner. We provide shareholders and other financial markets participants with equal and simultaneous information about the Group’s performances, aspirations and strategies, as well as the associated opportunities and risks. We believe this is the basic condition for gaining shareholders’/stakeholders’ trust,

as we progress towards achieving our Vision - As Malaysia’s preferred diversified, internationally connected financial solutions group, we take pride in growing your future with us.

The Group engages in multiple communication platforms to keep our investment community well informed and regularly updated, including:

## Annual General Meeting

At the AmBank Group’s Twentieth Annual General Meeting (“AGM”) held on 18 August 2011 at Berjaya Times Square Hotel, the Group’s Board of Directors reported the results for financial year ended 31 March 2011 and explained the prospects for 2012. The AGM was held as an open session, allowing all investors, in particular retail shareholders to engage directly with the Board of Directors and senior management of the Group.

## Quarterly results announcements

Every quarter’s earnings update is made available on the Group’s corporate website and as a Bursa Malaysia announcement within 60 days. The Group organises media and analyst briefings, teleconferences and web streaming for the half-year and full-year result announcements, whilst teleconferences and web streaming are held for the first and third quarterly results announcements. The briefings are chaired by the Group Managing Director, together

with the Chief Financial Officer and Group General Manager of Group Investor Relations and Planning.

## Corporate website and ir email

The Group discloses all material information, including quarterly financial results, investments and acquisitions, corporate proposals, annual reports, investors’ presentations, credit ratings and other investor related events on the Group’s corporate website, [www.ambankgroup.com](http://www.ambankgroup.com). These materials are made available as soon as reasonably practicable after we electronically file or furnish them to Bursa Malaysia. Both the teleconference and web streaming replay of the quarterly analyst briefings are also available on our website for three months after that quarter’s results announcement. A dedicated investor relations section and a media relations section are also maintained in the Group’s corporate website for easy access to information. We recognise and value constructive feedback from the investment community. For matters relating to investor relations, please email [ir@ambankgroup.com](mailto:ir@ambankgroup.com).

## Analyst enquiries/meetings, one-to-one meetings, conferences and non-deal roadshows

Meetings with investors (bilateral and general) are held to ensure that the investment community receives a balanced and complete view of the company’s



**Ashok Ramamurthy**  
Group Managing Director  
AMMB Holdings Berhad



**Mandy Simpson**  
Chief Financial Officer  
AMMB Holdings Berhad



**Ganesh Kumar Nadarajah**  
Group General Manager,  
Group Investor Relations and Planning

performance and developments in the business, while always observing applicable rules concerning selective disclosure, equal treatment of shareholders and insider trading. In the period preceding the publication of the results of that quarter, AmBank Group will be in a so called “closed-period”. During

this time, we do not hold meetings with analysts or investors, make presentations at broker conferences, or hold discussions/conference calls with investors and analysts.

In addition to our quarterly results announcements, the Group participates in

one-to-one meetings, conference calls, roadshows and broker conferences held domestically and abroad involving analysts and investors. Senior Management has participated in the following conferences and road shows:

## 2012

### Countries/Cities

#### Asia Pacific

- Hong Kong
- Melbourne
- Singapore
- Sydney

#### Europe

- London
- Edinburgh

#### Canada and North America

- Los Angeles
- New York
- Toronto

### Research Houses

- Bank of America  
Merrill Lynch
- Deutsche Bank
- Hong Kong Shanghai  
Bank Corporation
- KAF
- Macquarie
- RBS

## 2011

### Countries/Cities

#### Asia Pacific

- Bangkok
- Hong Kong
- Melbourne
- Singapore
- Sydney

#### Europe

- Amsterdam
- Copenhagen
- Edinburgh
- Frankfurt
- Glasgow
- London
- Paris
- Rotterdam
- Stockholm
- Zurich

#### Canada and North America

- Boston
- Chicago
- Los Angeles
- Montreal
- New York
- San Francisco
- Toronto
- Washington D. C.

### Research Houses

- Bank of America  
Merrill Lynch
- BNP Paribas
- Citigroup
- CLSA
- Deutsche Bank
- J.P. Morgan
- Macquarie
- Maybank Investment Bank  
(joint organiser of Invest  
Malaysia 2011  
with Bursa Malaysia)
- UBS

As testament to the Group’s commitment to investor relations best practices, transparent communication and proactive engagement with our shareholders and investors, we were awarded Best Investor Relations Companies in Malaysia at the second Asian Excellence Recognition Awards 2012 organised by Corporate Governance Asia based in Hong Kong. This marks the second consecutive year AmBank Group has won this award.

The recognition was based both on scores from data submitted by readers of Corporate Governance Asia Journal and from interviews conducted with investors, to recognise excellence in investor communications, business ethics, corporate social responsibility, environment practices and financial performance. It took over six months to complete this exercise.

At the recent second Malaysia Investor Relations Awards organised by Malaysian Investor Relations Association (“MIRA”), the Group was awarded “Most Improved Service from IR Team”, and was nominated as the top three in the following Main Board (Large Cap) categories:

- Best Company for Investor Relations
- Best CFO for IR (Ashok Ramamurthy)
- Best IR Professional (Ganesh Kumar Nadarajah)
- Best IR Website
- Business Knowledge & Insights of IR Team
- Quality of One-on-One Meetings

The Group was also nominated for Best CEO for IR (Cheah Tek Kuang) and Quality of Annual Report/Formal Disclosure. Over 800 buy-side and sell-side professionals

globally were invited to participate in this independent survey.

Senior Management personnel responsible for investor relations activities are

1. Mr Ashok Ramamurthy  
Group Managing Director  
ashok-ramamurthy@ambankgroup.com
2. Ms Mandy Simpson  
Chief Financial Officer  
mandy-simpson@ambankgroup.com
3. Mr Ganesh Kumar Nadarajah  
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