# AmBank (M) Berhad

(Company No. 8515–D) (Incorporated in Malaysia) And Its Subsidiaries

Interim Financial Statements
For the Financial Period
1 April 2010 to
30 September 2010

(In Ringgit Malaysia)

## **UNAUDITED STATEMENT OF FINANCIAL POSITION AS AT 30 SEPTEMBER 2010**

|  |      | The Gr                         | oup                        | The Bank                       |                            |
|--|------|--------------------------------|----------------------------|--------------------------------|----------------------------|
|  | Note | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 |
| ASSETS                                       |      |                                |                            |                                |                            |
| Cash and short-term                          |      |                                |                            |                                |                            |
| funds  |      | 9,118,834                      | 11,632,433                 | 5,469,184                      | 7,447,516                  |
| Deposits and placements with banks and other |      |                                |                            |                                |                            |
| financial institutions                       |      | 4,267,750                      | 2,118,135                  | 3,346,036                      | 1,902,368                  |
| Derivative financial assets                  |      | 388,593                        | 343,643                    | 387,448                        | 340,182                    |
| Financial assets held-for                    |      | 300,333                        | 0-10,0-10                  | 307,440                        | 040,102                    |
| -trading                                     | A8   | 4,410,201                      | 1,679,658                  | 3,588,079                      | 1,328,725                  |
| Financial investments available              | 7.0  | 1,110,201                      | 1,010,000                  | 0,000,010                      | 1,020,720                  |
| -for-sale                                    | A9   | 5,582,671                      | 7,814,492                  | 6,205,606                      | 7,405,684                  |
| Financial investments held                   |      | -,,-                           | ,- , -                     | -,,                            | ,,                         |
| -to-maturity                                 | A10  | 184,713                        | 532,685                    | 177,752                        | 532,685                    |
| Loans, advances                              |      |                                |                            |                                |                            |
| and financing                                | A11  | 66,153,132                     | 64,076,357                 | 53,640,834                     | 52,010,508                 |
| Other assets                                 | A12  | 1,125,519                      | 1,042,969                  | 1,082,855                      | 964,567                    |
| Statutory deposit with                       |      |                                |                            |                                |                            |
| Bank Negara Malaysia                         | A13  | 147,153                        | 167,623                    | 119,074                        | 135,544                    |
| Deferred tax asset                           |      | 413,144                        | 259,307                    | 327,402                        | 213,089                    |
| Investment in subsidiaries                   |      | -                              | -                          | 849,870                        | 849,870                    |
| Investment in associates                     |      | 1,062                          | 986                        | 111                            | 111                        |
| Property and equipment                       |      | 198,451                        | 187,738                    | 173,042                        | 162,464                    |
| Intangible assets                            |      | 83,893                         | 86,407                     | 83,529                         | 85,957                     |
| TOTAL ASSETS                                 |      | 92,075,116                     | 89,942,433                 | 75,450,822                     | 73,379,270                 |

# UNAUDITED STATEMENT OF FINANCIAL POSITION AS AT 30 SEPTEMBER 2010 (CONTD.)

|  |        | The Group                      |                            | The Bank                       |                            |  |
|--|--------|--------------------------------|----------------------------|--------------------------------|----------------------------|--|
|  | Note   | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 |  |
| LIABILITIES AND EQUITY                           |        |                                |                            |                                |                            |  |
| Deposits and                                     |        |                                |                            |                                |                            |  |
| placements of banks                              |        |                                |                            |                                |                            |  |
| and other financial                              | 0.4.4  | 0.070.000                      | E 050 400                  | 0.040.070                      | 4.004.000                  |  |
| institutions<br>Recourse obligation              | A14    | 3,376,990                      | 5,253,129                  | 3,048,678                      | 4,384,868                  |  |
| on loans sold to                                 |        |                                |                            |                                |                            |  |
| Cagamas Berhad                                   |        | 21,250                         | 135,689                    | 21,250                         | 135,689                    |  |
| Derivative financial                             |        | ,                              | ,                          | ,                              | •                          |  |
| liabilities                                      |        | 421,707                        | 392,510                    | 420,566                        | 389,052                    |  |
| Deposits from                                    |        |                                |                            |                                |                            |  |
| customers  | A15    | 69,842,782                     | 69,371,802                 | 56,352,098                     | 55,347,520                 |  |
| Term funding Bills and acceptances               |        | 3,869,103                      | 1,680,960                  | 3,319,103                      | 1,680,960                  |  |
| payable  |        | 2,355,547                      | 1,399,573                  | 1,503,179                      | 1,004,586                  |  |
| Debt capital                                     |        | 4,389,584                      | 4,385,779                  | 3,989,584                      | 3,985,779                  |  |
| Other liabilities                                | A16    | 2,261,088                      | 1,875,897                  | 1,990,972                      | 1,678,276                  |  |
| TOTAL LIABILITIES                                |        | 86,538,051                     | 84,495,339                 | 70,645,430                     | 68,606,730                 |  |
|  |        |                                |                            |                                |                            |  |
| Share capital                                    |        | 670,364                        | 670,364                    | 670,364                        | 670,364                    |  |
| Reserves   |        | 4,866,655                      | 4,776,713                  | 4,135,028                      | 4,102,176                  |  |
| Equity attributable to equity holder of the Bank |        | 5,537,019                      | 5,447,077                  | 4,805,392                      | 4,772,540                  |  |
| Minority interests                               |        | 46                             | 17                         | _                              | _                          |  |
| Total Equity                                     |        | 5,537,065                      | 5,447,094                  | 4,805,392                      | 4,772,540                  |  |
|  |        | ·                              |                            |                                |                            |  |
| TOTAL LIABILITIES                                |        | 00.0== 440                     |                            |                                |                            |  |
| AND EQUITY                                       |        | 92,075,116                     | 89,942,433                 | 75,450,822                     | 73,379,270                 |  |
| OFF BALANCE SHEET                                |        |                                |                            |                                |                            |  |
| EXPOSURE   | A31(f) | 76,174,173                     | 61,638,618                 | 70,939,366                     | 57,477,383                 |  |
|  |        |                                |                            |                                |                            |  |
| NET ASSETS PER                                   |        |                                |                            |                                |                            |  |
| SHARE (RM)                                       |        | 8.26                           | 8.13                       | 7.17                           | 7.12                       |  |

# UNAUDITED CONSOLIDATED INCOME STATEMENT FOR THE FINANCIAL QUARTER ENDED 30 SEPTEMBER 2010

# The Group

| The Group  |            | Individual                     | l Quarter                      | Cumulative Quarter             |                                |  |
|--|------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--|
|  | Note       | 30 September<br>2010<br>RM'000 | 30 September<br>2009<br>RM'000 | 30 September<br>2010<br>RM'000 | 30 September<br>2009<br>RM'000 |  |
| Revenue  |            | 1,433,551                      | 1,257,633                      | 2,839,717                      | 2,496,228                      |  |
| Interest income<br>Interest expense  | A17<br>A18 | 984,289<br>(499,187)           | 879,238<br>(444,460)           | 1,960,928<br>(976,584)         | 1,746,226<br>(902,045)         |  |
| Net interest income Net income from Islamic                                |            | 485,102                        | 434,778                        | 984,344                        | 844,181                        |  |
| Banking business Other operating income Share in results of                | A19<br>A20 | 177,610<br>152,155             | 165,399<br>119,915             | 366,360<br>290,795             | 326,286<br>245,503             |  |
| associates Total operating income  |            | 57<br>814,924                  | 37<br>720,129                  | 76<br>1,641,575                | 114<br>1,416,084               |  |
| Other operating  | A 24       | (200 640)                      | (272 204)                      | (600, 403)                     | (EEO 022)                      |  |
| expenses<br>Operating profit   | A21        | (299,610)<br>515,314           | (272,301)<br>447,828           | (608,483)<br>1,033,092         | (550,033)<br>866,051           |  |
| Allowance for losses<br>on loans, advances and<br>financing                | A22        | (105,631)                      | (146,162)                      | (198,313)                      | (287,114)                      |  |
| Provision for commitments<br>and contingencies<br>Impairment loss          | A23        | (3,991)                        | 8,231<br>(32,644)              | (3,725)<br>(52,784)            | 7,863<br>(72,308)              |  |
| Transfer from/(to) profit equalisation reserve                             | AZS        | (64,328)<br>29,541             | 1,879                          | 17,819                         | (72,308)<br>(53)               |  |
| Profit before zakat and taxation   |            | 370,905                        | 279,132                        | 796,089                        | 514,439                        |  |
| Zakat<br>Taxation  |            | (207)<br>(96,345)              | (497)<br>(77,131)              | (400)<br>(211,747)             | (819)<br>(139,303)             |  |
| Profit for the period  |            | 274,353                        | 201,504                        | 583,942                        | 374,317                        |  |
|  |            |                                |                                |                                |                                |  |
| Profit attributable to:<br>Equity holder of the Bank<br>Minority interests |            | 274,323<br>30                  | 201,507<br>(3)                 | 583,913<br>29                  | 374,323<br>(6)                 |  |
|  |            | 274,353                        | 201,504                        | 583,942                        | 374,317                        |  |
| Earnings per share (sen)   | A24        |                                |                                |                                |                                |  |
| Basic<br>Fully diluted   |            | 40.92<br>33.71                 | 30.06<br>24.56                 | 87.10<br>71.73                 | 55.84<br>45.63                 |  |

# UNAUDITED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE FINANCIAL QUARTER ENDED 30 SEPTEMBER 2010

## The Group

|  |       | Individual Quarter             |                                | Cumulative Quarter             |                                |  |
|--|-------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--|
|  | Note  | 30 September<br>2010<br>RM'000 | 30 September<br>2009<br>RM'000 | 30 September<br>2010<br>RM'000 | 30 September<br>2009<br>RM'000 |  |
| Profit for the period  |       | 274,353                        | 201,504                        | 583,942                        | 374,317                        |  |
| Other comprehensive income/(loss):                           |       |                                |                                |                                |                                |  |
| Exchange differences on                                      |       |                                |                                |                                |                                |  |
| translation of foreign operations  Net movement on cash flow |       | (6,161)                        | (1,750)                        | (6,942)                        | (5,430)                        |  |
| hedge  |       | 23,562                         | 4,339                          | (17,344)                       | 66,315                         |  |
| Net gain/(loss) on financial investments available-for-sale  |       | (6,962)                        | 99,081                         | 34,621                         | 96,957                         |  |
| Income tax relating to the components of other               |       |                                |                                |                                |                                |  |
| comprehensive income   |       | (2,433)                        | (21,077)                       | (4,020)                        | (32,256)                       |  |
| Other comprehensive income                                   |       |                                |                                |                                |                                |  |
| for the period, net of tax                                   |       | 8,006                          | 80,593                         | 6,315                          | 125,586                        |  |
| Total comprehensive income                                   |       |                                |                                |                                |                                |  |
| for the period   |       | 282,359                        | 282,097                        | 590,257                        | 499,903                        |  |
| Total comprehensive income attributable                      | e to: |                                |                                |                                |                                |  |
| Equity holder of the Bank                                    |       | 282,329                        | 282,100                        | 590,228                        | 499,909                        |  |
| Minority interests   |       | 30                             | (3)                            | 29                             | (6)                            |  |
|  |       | 282,359                        | 282,097                        | 590,257                        | 499,903                        |  |
|  |       |                                |                                |                                |                                |  |

# UNAUDITED INCOME STATEMENT FOR THE FINANCIAL QUARTER ENDED 30 SEPTEMBER 2010

#### The Bank

|  |      | Individual                     | Quarter                        | Cumulative Quarter             |                                |  |
|--|------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--|
|  | Note | 30 September<br>2010<br>RM'000 | 30 September<br>2009<br>RM'000 | 30 September<br>2010<br>RM'000 | 30 September<br>2009<br>RM'000 |  |
| Revenue  |      | 1,196,858                      | 1,187,974                      | 2,380,200                      | 2,232,464                      |  |
| Interest income  | A17  | 980,154                        | 877,087                        | 1,953,754                      | 1,743,769                      |  |
| Interest expense   | A18  | (499,696)                      | (445,190)                      | (977,866)                      | (903,585)                      |  |
| Net interest income  |      | 480,458                        | 431,897                        | 975,888                        | 840,184                        |  |
| Other operating income                                       | A20  | 216,704                        | 310,887                        | 426,446                        | 488,695                        |  |
| Total operating income Other operating                       |      | 697,162                        | 742,784                        | 1,402,334                      | 1,328,879                      |  |
| expenses   | A21  | (294,672)                      | (267,957)                      | (598,520)                      | (540,662)                      |  |
| Operating profit Allowance for losses on loans, advances and |      | 402,490                        | 474,827                        | 803,814                        | 788,217                        |  |
| financing Provision for commitments                          | A22  | (67,377)                       | (122,592)                      | (133,370)                      | (237,338)                      |  |
| and contingencies  |      | (2,722)                        | (4,810)                        | (2,510)                        | (5,007)                        |  |
| Impairment loss  | A23  | (61,691)                       | (28,343)                       | (54,258)                       | (68,007)                       |  |
| Profit before taxation                                       |      | 270,700                        | 319,082                        | 613,676                        | 477,865                        |  |
| Taxation   |      | (71,506)                       | (86,813)                       | (166,634)                      | (128,102)                      |  |
| Profit for the period  |      | 199,194                        | 232,269                        | 447,042                        | 349,763                        |  |
| Earnings per share (sen)                                     | A24  |                                |                                |                                |                                |  |
| Basic  |      | 29.71                          | 34.65                          | 66.69                          | 52.18                          |  |
| Fully diluted  |      | 24.56                          | 28.31                          | 55.04                          | 42.64                          |  |

# UNAUDITED STATEMENT OF COMPREHENSIVE INCOME FOR THE FINANCIAL QUARTER ENDED 30 SEPTEMBER 2010 (CONTD.)

#### The Bank

| The Bank   |      | Individua                      | Quarter                        | <b>Cumulative Quarter</b>      |                                |  |
|--|------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--|
|  | Note | 30 September<br>2010<br>RM'000 | 30 September<br>2009<br>RM'000 | 30 September<br>2010<br>RM'000 | 30 September<br>2009<br>RM'000 |  |
| Profit for the period  |      | 199,194                        | 232,269                        | 447,042                        | 349,763                        |  |
| Other comprehensive income   |      |                                |                                |                                |                                |  |
| Exchange differences on translation of foreign operations  Net movement on cash flow |      | (355)                          | (5)                            | (270)                          | 216                            |  |
| hedge Net gain/(loss) on financial investments                                       |      | 23,562                         | 4,339                          | (17,344)                       | 66,315                         |  |
| available-for-sale Income tax relating to the components of other                    |      | 29,305                         | 108,980                        | 68,961                         | 107,873                        |  |
| comprehensive income   |      | (12,858)                       | (23,294)                       | (12,600)                       | (34,998)                       |  |
| Other comprehensive income   |      |                                |                                |                                |                                |  |
| for the period, net of tax   |      | 39,654                         | 90,020                         | 38,747                         | 139,406                        |  |
| Total comprehensive income   |      |                                |                                |                                |                                |  |
| for the period   |      | 238,848                        | 322,289                        | 485,789                        | 489,169                        |  |

Company No. 8515-D

AmBank (M) Berhad (Incorporated in Malaysia) And Its Subsidiaries

# CONDENSED INTERIM FINANCIAL STATEMENTS UNAUDITED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE FINANCIAL QUARTER ENDED 30 SEPTEMBER 2010

|   | < <u>-</u>                 | Attributable to Equity Holder of the Bank<br>Non-distributable |                                |                             |                              | ><br>_Distributable         |                                |                                 |                           |
|---|----------------------------|--|--------------------------------|-----------------------------|------------------------------|-----------------------------|--------------------------------|---------------------------------|---------------------------|
| The Group                                   | Share<br>Capital<br>RM'000 | Share<br>Premium<br>RM'000                                     | Statutory<br>Reserve<br>RM'000 | Merger<br>Reserve<br>RM'000 | Capital<br>Reserve<br>RM'000 | Other<br>Reserves<br>RM'000 | Retained<br>Earnings<br>RM'000 | Minority<br>Interests<br>RM'000 | Total<br>Equity<br>RM'000 |
| Balance as at 1 April 2009                  | 670,364                    | 942,844  | 849,232                        | 397,566                     | 377,492                      | (123,680)                   | 1,357,909                      | 28                              | 4,471,755                 |
| Profit/(loss) for the period                | -                          | -  | -                              | -                           | -                            | -                           | 374,323                        | (6)                             | 374,317                   |
| Other comprehensive income                  | -                          | -  | -                              | -                           | -                            | 125,586                     | -                              | -                               | 125,586                   |
| Transfer to Statutory reserve               | _                          | -  | 62,118                         | -                           | -                            | -                           | (62,118)                       | -                               |                           |
| Balance as at 30 September 2009             | 670,364                    | 942,844  | 911,350                        | 397,566                     | 377,492                      | 1,906                       | 1,670,114                      | 22                              | 4,971,658                 |
| Balance as at 1 April 2010                  |                            |  |                                |                             |                              |                             |                                |                                 |                           |
| As previously reported                      | 670,364                    | 942,844  | 945,628                        | 397,566                     | 377,492                      | 55,363                      | 2,057,820                      | 17                              | 5,447,094                 |
| Effect of adopting FRS 139                  | -                          | -  | -                              | -                           | -                            | (45,703)                    | (171,258)                      | -                               | (216,961)                 |
| As restated                                 | 670,364                    | 942,844  | 945,628                        | 397,566                     | 377,492                      | 9,660                       | 1,886,562                      | 17                              | 5,230,133                 |
| Profit/(loss) for the period                | -                          | -  | -                              | -                           | -                            | -                           | 583,913                        | 29                              | 583,942                   |
| Other comprehensive income                  | -                          | -  | -                              | -                           | -                            | 6,315                       | -                              | -                               | 6,315                     |
| Dividends on ordinary shares:               |                            |  |                                |                             |                              |                             |                                |                                 |                           |
| - final, financial year ended 31 March 2010 | -                          | -  | -                              | -                           | -                            | -                           | (283,325)                      | -                               | (283,325)                 |
| Transfer to Statutory reserve               | -                          | -  | 31,770                         | -                           | -                            | -                           | (31,770)                       | -                               | -                         |
| Balance as at 30 September 2010             | 670,364                    | 942,844  | 977,398                        | 397,566                     | 377,492                      | 15,975                      | 2,155,380                      | 46                              | 5,537,065                 |

## Company No. 8515-D

AmBank (M) Berhad (Incorporated in Malaysia) And Its Subsidiaries

# CONDENSED INTERIM FINANCIAL STATEMENTS UNAUDITED STATEMENTS OF CHANGES IN EQUITY FOR THE FINANCIAL QUARTER ENDED 30 SEPTEMBER 2010

|  | < <u></u>                         | Attributable to<br>Nor            | Distributable                     |   |  |   |
|--|-----------------------------------|-----------------------------------|-----------------------------------|---|--|---|
| The Bank   | Share<br>Capital<br>RM'000        | Share<br>Premium<br>RM'000        | Statutory<br>Reserve<br>RM'000    | Other<br>Reserves<br>RM'000                 | Retained<br>Earnings<br>RM'000                                   | Total<br>Equity<br>RM'000   |
| Balance as at 1 April 2009 Profit for the period Other comprehensive income Balance as at 30 September 2009  | 670,364<br>-<br>-<br>-<br>670,364 | 942,844<br>-<br>-<br>942,844      | 680,459<br>-<br>-<br>680,459      | (144,648)<br>-<br>139,406<br>(5,242)        | 1,708,293<br>349,763<br>-<br>2,058,056                           | 3,857,312<br>349,763<br>139,406<br>4,346,481                          |
| Balance as at 1 April 2010 As previously reported Effects of adopting FRS 139 As restated Profit for the period Other comprehensive income Dividends on ordinary shares: - final, financial year ended 31 March 2010 | 670,364<br>                       | 942,844<br>-<br>942,844<br>-<br>- | 680,459<br>-<br>680,459<br>-<br>- | 53,454<br>(40,258)<br>13,196<br>-<br>38,747 | 2,425,419<br>(129,354)<br>2,296,065<br>447,042<br>-<br>(283,325) | 4,772,540<br>(169,612)<br>4,602,928<br>447,042<br>38,747<br>(283,325) |
| Balance as at 30 September 2010  | 670,364                           | 942,844                           | 680,459                           | 51,943                                      | 2,459,782  | 4,805,392   |

# UNAUDITED CONDENSED STATEMENT OF CASH FLOWS FOR THE FINANCIAL QUARTER ENDED 30 SEPTEMBER 2010

|  | The G                          | roup                           | The Bank                       |                                |  |
|--|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--|
|  | 30 September<br>2010<br>RM'000 | 30 September<br>2009<br>RM'000 | 30 September<br>2010<br>RM'000 | 30 September<br>2009<br>RM'000 |  |
| Profit before zakat and taxation                       | 796,089                        | 514,439                        | 613,676                        | 477,865                        |  |
| Adjustments  | 398,127                        | 489,746                        | 297,279                        | 293,738                        |  |
| Operating profit before working capital changes        | 1,194,216                      | 1,004,185                      | 910,955                        | 771,603                        |  |
| Changes in working capital:                            | (= 0.40.0==)                   | (= 000 1= 1)                   | (= 400 000)                    | (= 10= 100)                    |  |
| Net change in operating assets                         | (7,642,975)                    | (7,336,174)                    | (5,109,336)                    | (5,467,490)                    |  |
| Net change in operating liabilities                    | 1,769,726                      | 1,006,077                      | 1,830,892                      | (616,680)                      |  |
| Zakat paid   | (401)                          | -                              | -                              | -                              |  |
| Tax paid   | (79,241)                       | (224)                          | (67,023)                       | -                              |  |
| Net cash used in                                       |                                |                                |                                |                                |  |
| operating activities                                   | (4,758,675)                    | (5,326,136)                    | (2,434,512)                    | (5,312,567)                    |  |
| Net cash generated from/(used in) investing activities | 2,528,401                      | 50,685                         | 739,505                        | (337,878)                      |  |
| Net cash generated from/(used in) financing activities | (283,325)                      | 485,000                        | (283,325)                      | 485,000                        |  |
| Net (decrease)/increase in cash and cash               | (203,323)                      | 465,000                        | (203,323)                      | 465,000                        |  |
| equivalents  | (2,513,599)                    | (4,790,451)                    | (1,978,332)                    | (5,165,445)                    |  |
| Cash and cash equivalents at                           | 11 000 100                     | 40.000.007                     | 7 447 540                      | 10 005 750                     |  |
| beginning of the period                                | 11,632,433                     | 16,868,087                     | 7,447,516                      | 13,395,759                     |  |
| Cash and cash equivalents at<br>end of the period      | 9,118,834                      | 12,077,636                     | 5,469,184                      | 8,230,314                      |  |

For purposes of Statement of Cash Flows, Cash and cash equivalents comprise cash and bank balances and money at call and deposit placements maturing within one month ("Cash and short-term funds").

Company No. 8515-D

AmBank (M) Berhad (Incorporated in Malaysia) And Its Subsidiaries

#### **Explanatory Notes**

#### A1. Basis of Preparation

These unaudited condensed consolidated interim financial statements have been prepared in accordance with Financial Reporting Standard ("FRS") 134, Interim Financial Reporting issued by the Malaysian Accounting Standards Board ("MASB"). The financial statements do not include all of the information required for full annual financial statements, and should be read in conjunction with the annual financial statements of the Group as at and for the year ended 31 March 2010.

The condensed consolidated interim financial statements incorporate those activities relating to Islamic banking. Islamic banking refers generally to the acceptance of deposits, granting of financing and dealing in Islamic securities under Shariah principles.

The accounting policies and methods of computation applied in these condensed consolidated interim financial statements are consistent with those adopted in the most recent audited annual financial statements for the year ended 31 March 2010 except for the adoption of the following FRSs, amendments to FRSs, IC Interpretations and Technical Release:

FRS 4, Insurance Contracts

FRS 7, Financial Instruments: Disclosures

FRS 8 Operating Segments

FRS 101, Presentation of Financial Statements (revised)

FRS 123, Borrowing Costs (revised)

FRS 139, Financial Instruments: Recognition and Measurement

Amendments to FRS 1, First-time Adoption of Financial Reporting Standards and FRS 127, Consolidated and Separate Financial Statements: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate

Amendments to FRS 2, Share-based Payment: Vesting Conditions and Cancellations

Amendments to FRS 132, Financial Instruments: Presentation and FRS 101, Presentation of Financial Statements

- Puttable Financial Instruments and Obligations Arising on Liquidation
- Separation of Compound Instruments

Amendments to FRS 132, Financial Instruments: Presentation – Classification of Rights Issues

Amendments to FRS 139, Financial Instruments: Recognition and Measurement, FRS 7,

Financial Instruments: Disclosures and IC Interpretation 9, Reassessment of Embedded Derivatives

- Reclassification of Financial Assets
- Puttable Financial Instruments and Obligations Arising on Liquidation

Amendments to FRS 139, Financial Instruments: Recognition and Measurement - Collective Assessment of

Impairment for Banking Institutions

Improvements to FRSs (2009)

IC Interpretation 9, Reassessment of Embedded Derivatives

IC Interpretation 10, Interim Financial Reporting and Impairment

IC Interpretation 11, FRS 2 - Group and Treasury shares transactions

IC Interpretation 13, Customer Loyalty Programmes

IC Interpretation 14, FRS 119 - The Limit on a Defined Benefit Asset, Minimum Funding Requirements and Their Interaction

TR i – 3, Presentation of Financial Statements of Islamic Financial Institutions

FRS 4 is not relevant to the Group and the Bank. The effects of adopting FRS 7, FRS 8, FRS 101, Amendments to FRS 117 and IC Interpretation 13, which did not have any significant effect on the financial performance or position of the Group and the Bank and did not impact earnings per ordinary share, are discussed below:

#### FRS 7, Financial Instruments: Disclosures

Prior to 1 January 2010, information about financial instruments was disclosed in accordance with the requirements of FRS 132, Financial instruments: Disclosure and Presentation. FRS 7 introduces new disclosures to improve the information about financial instruments. It requires the disclosure of qualitative and quantitative information about exposure to risks arising from financial instruments, including specified minimum disclosures about credit risk, liquidity risk, market risk and sensitivity analysis to market risk.

The Group and the Bank has applied FRS 7 prospectively in accordance with the transitional provisions. Hence, the new disclosures have not been applied to the comparatives. The adoption of FRS 7 did not impact the financial position or results of the Group and the Bank.

Company No. 8515-D

AmBank (M) Berhad (Incorporated in Malaysia) And Its Subsidiaries

#### A1. Basis of Preparation (Contd.)

#### FRS 8, Operating Segments

FRS 8 requires an entity to report financial and descriptive information about its reportable segments. Reportable segments are operating segments or aggregations of operating segments that meet specified criteria. Operating segments are components of an entity about which separate financial information is available that is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. Generally, financial information is required to be reported on the same basis as is used internally for evaluating operating segment performance and deciding how to allocate resources to operating segments disclosure in the financial statements. The application of FRS 8 did not have any impact to the financial statements of the Group.

#### FRS 101, Presentation of Financial Statements

FRS 101 requires the Group and the Bank to present all owner changes in equity and all non-owner changes to be presented in either a single statement of comprehensive income or in two separate statements of income and comprehensive income. FRS 101 also requires the income tax effect of each component of comprehensive income be disclosed. FRS 101 requires retrospective restatement of comparative statement of financial position as at the beginning of the earliest comparative period. The Group and the Bank has opted for the two statements approach. The adoption of FRS 101 did not impact the financial position or results of the Group and the Bank as the changes introduced are presentational in nature.

#### FRS 117, Leases

The amendments to FRS 117 require leasehold land which is in substance finance lease to be classified as Property and Equipment or Investment Property as appropriate. The Group and the Bank has reassessed and determined that all leasehold land of the Group and the Bank which in substance are finance leases and has reclassified the leasehold land to Property and Equipment. The change in accounting policy has been applied retrospectively in accordance with the transitional provisions of the amendment. The reclassification does not affect earnings per ordinary share for the current and prior periods.

#### IC Interpretation 13, Customer Loyalty Programmes

IC Interpretation 13 clarifies that where goods or services are sold together with a customer loyalty incentive (for example, loyalty points or free products), the arrangement is a multiple element arrangement. The consideration receivable from the customer is allocated between the components of the arrangement using fair values.

The Group's AmBonus Rewards Programme, operated for the benefit of the Group's credit card customers, falls within the scope of IC Interpretation 13. Under the AmBonus Rewards Programme, the credit card customers are entitled to bonus points that can be used to redeem gifts and vouchers. The accounting treatment adopted by the Group for customer loyalty programmes is consistent with IC Interpretation 13, except that the Group recorded the expense of the AmBonus points as a set off against interest income in the past. The Group has applied IC Interpretation 13 retrospectively in accordance with the transitional provisions of IC Interpretation 13 and has reclassified the expense of the AmBonus points from interest income to fee income to reflect the multiple element arrangement. The reclassification does not affect earnings per ordinary share for the current and prior periods.

The adoption of the other FRSs, amendments to FRSs, IC Interpretations and Technical Release did not have any material financial impact on the financial statements of the Group and the Bank.

#### A1. Basis of Preparation (Contd.)

At the date of authorisation of these condensed consolidated interim financial statements, the following revised FRSs, new IC Interpretations and Amendments to certain FRSs and IC Interpretations have been issued by the MASB but are not yet effective for, and have not been applied by, the Group and the Bank:

#### FRSs, IC Interpretations and amendments effective for annual periods beginning on or after 1 July 2010

FRS 1, First-time Adoption of Financial Reporting Standards (revised)

FRS 3, Business Combinations (revised)

FRS 127, Consolidated and Separate Financial Statements (revised)

Amendments to FRS 2, Share-based Payment

Amendments to FRS 5, Non-current Assets Held for Sale and Discontinued Operations

Amendments to FRS138, Intangible Assets

Amendments to IC Interpretation 9, Reassessment of Embedded Derivatives

IC Interpretation 12, Service Concession Arrangements

IC Interpretation I5, Agreements for the Construction of Real Estate

IC Interpretation 16, Hedges of a Net Investment in a Foreign Operation

IC Interpretation 17, Distributions of Non-cash Assets to Owners

#### Technical Release effective for annual periods ending on or after 31 December 2010

TR 3, Guidance on Disclosures of Transition to IFRSs

#### FRSs, IC Interpretations and amendments effective for annual periods beginning on or after 1 January 2011

Amendments to FRS 1, First-time Adoption of Financial Reporting Standards

- Limited Exemption from Comparative FRS 7 Disclosures for First-time Adopters
- Additional Exemptions for First-time Adopters

Amendments to FRS 2, Share-based Payment – Group Cash-settled Share-based Payment Transactions

Amendments to FRS 7, Financial Instruments: Disclosures - Improving Disclosures about Financial Instruments

IC Interpretation 4, Determining whether an Arrangement contains a Lease

IC Interpretation 18, Transfers of Assets from Customers

TR i - 4, Shariah Compliant Sale Contracts

#### FRSs, IC Interpretations and amendments effective for annual periods beginning on or after 1 January 2012

Amendment to IC Interpretation 15, Agreements for the Construction of Real Estate

#### Change in accounting policies

The adoption of new and revised FRSs during the financial period have resulted in changes to the following accounting policies:

- (i) FRS 139, Financial Instruments: Recognition and Measurement
- (ii) IC Interpretation 9, Reassessment of Embedded Derivatives
- (iii) Amendments to FRS 139, Financial Instruments: Recognition and Measurement, FRS 7, Financial Instruments: Disclosures and IC Interpretation 9, Reassessment of Embedded Derivatives
  - Reclassification of Financial Assets
  - Puttable Financial Instruments and Obligations Arising on Liquidation
- (iv) Amendments to FRS 139, Financial Instruments: Recognition and Measurement Collective Assessment of Impairment for Banking Institutions
- (v) IC Interpretation 13, Customer Loyalty Programmes

#### A1. Basis of Preparation (Contd.)

#### FRS 139, Financial Instruments: Recognition and Measurement

FRS 139 establishes the principles for the recognition, derecognition and measurement of an entity's financial instruments and for hedge accounting. However, since the adoption of BNM's revised BNM/GP8 – Guidelines on Financial Reporting for Licensed Institutions on 1 January 2005, certain principles in connection with the recognition, derecognition and measurement of financial instruments, including derivative instruments, and hedge accounting which are similar to those prescribed by FRS 139 have already been adopted by the Group and the Bank. Therefore, the adoption of the full FRS 139 on 1 April 2010 resulted in changes in the following areas:

#### (i) Impairment of Loans, Advances and Financing

The adoption of FRS 139 changes the accounting policy relating to the assessment for impairment of financial assets, particularly loans, advances and financing. The existing accounting policies on the assessment of impairment of other financial assets of the Group are generally in line with those of FRS 139. Prior to the adoption of FRS 139, allowances for impaired loans, advances and financing (previously referred to as non-performing loans) were computed in conformity with the BNM/GP3 Guidelines on Classification of Non-Performing Loans and Provision for Substandard, Bad and Doubtful Debts. On adoption of FRS 139, the Group and the Bank assesses, at the end of each reporting period, whether there is any objective evidence that a loan or group of loans is impaired. The loan or group of loans is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the loan (an incurred 'loss event') and that the loss event has an impact on the estimated future cash flows of the loan or group of loans that can be reliably estimated.

The Group and the Bank first assesses individually whether objective evidence of impairment exists individually for loans which are individually significant, and collectively for loans which are not individually significant. If it is determined that no objective evidence of impairment exists for an individually assessed loan, the loan is included in a group of loans with similar credit risk characteristics for purposes of calculating an estimated collective loss. Future cash flows on a group of financial assets that are collectively assessed for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the group.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the loan's carrying amount and the present value of the estimated future cash flows. The carrying amount of the loan is reduced through the use of an allowance account and the amount of the loss is recognised in profit or loss.

The Group and the Bank is currently reporting under BNM's transitional arrangement as prescribed in its guidelines on Classification and Impairment Provisions for Loans/Financing issued on 8 January 2010 and as allowed by the MASB in its Amendments to FRS 139 issued on the same date. Pursuant to this transitional arrangement, banking institutions are required to maintain collective assessment impairment allowances of at least 1.5% of total outstanding loans/financing, net of individual impairment allowance.

The changes in accounting policies above have been accounted for prospectively, in line with the transitional arrangements in paragraph 103AA of FRS 139, with adjustments to the carrying values of financial assets affecting profit or loss as at the beginning of the current financial period being adjusted to opening retained earnings.

#### (ii) Interest Income Recognition

FRS 139 prescribes that financial assets classified as held-to-maturity and loans and receivables are measured at amortised cost using the effective interest method. On adoption of FRS 139 on 1 April 2010, interest income on its loans, advances and financing is no longer recognised based on contractual interest rates but the effective interest rate ("EIR") is applied instead. EIR refers to the rate that exactly discounts estimated future cash receipts through the expected life of the loan or, when appropriate, a shorter period to the net carrying amount of the loan.

This change in accounting policy has been accounted for prospectively in line with the transitional arrangements in paragraph 103AA of FRS 139 with resulting adjustments being adjusted to opening retained earnings.

#### A1. Basis of Preparation (Contd.)

#### FRS 139, Financial Instruments: Recognition and Measurement (Contd.)

#### (ii) Interest Income Recognition (Contd.)

Prior to the adoption of FRS 139, interest accrued and recognised as income prior to the date that a loan is classified as non-performing is reversed out of income and set-off against the interest receivable account in the statement of financial position. Thereafter, interest on the non-performing loan is recognised as income on a cash basis. On adoption of FRS 139, once a loan has been written down for impairment loss, subsequent interest income thereon is thereafter recognised using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. As a result of this change, the resulting adjustments have been taken up in the opening retained earnings.

#### (iii) Recognition of Embedded Derivatives

On adoption of FRS 139, embedded derivatives are to be separated from the host contract and accounted for as a derivative if the economic characteristics and risks of the embedded derivatives are not closely related to that of the host contract and the fair value of the resulting derivative can be reliably measured.

The Group and the Bank has assessed the impact of this requirement on adoption of FRS 139 on 1 April 2010 and concluded that there were no material embedded derivatives which were not closely related to the host contracts and which required bifurcation.

The adoption of FRS 139 and its related amendments did not impact earnings per ordinary share.

#### A2. Audit Qualification

The auditors' report on the audited annual financial statements for the financial year ended 31 March 2010 was not qualified.

#### A3. Seasonality or Cyclicality of Operations

The operations of the Group are not subject to seasonal or cyclical fluctuation in the current financial quarter and period.

#### A4. Unusual Items

There were no unusual items during the current financial quarter and period.

#### A5. Use of Estimates

There was no material change in estimates of amounts reported in prior financial years that have a material effect on the financial guarter and period ended 30 September 2010.

#### A6. Issuance, Cancellation, Repurchase, Resale and Repayment of Debt and Equity Securities

There were no issuance, cancellation, repurchase, resale and repayment of debt securities during the financial quarter and period.

There were no share buy-backs, share cancellations, shares held as treasury shares nor resale of treasury shares by the Bank during the financial guarter and period.

#### A7. Dividends Paid

During the financial quarter, the final single tier cash dividend of approximately 42.26 sen per ordinary share amounting to RM283,325,000 in respect of the financial year ended 31 March 2010 was paid on 8 September 2010.

The Board of Directors recommend a single tier cash interim dividend of approximately 56.81 sen per ordinary share amounting to RM380,833,653 in respect of the financial year ending 31 March 2011.

## A8. Financial assets held-for-trading

| •                                       | The Gr               | oup              | The Bank             |                  |  |
|---|----------------------|------------------|----------------------|------------------|--|
|   | 30 September<br>2010 | 31 March<br>2010 | 30 September<br>2010 | 31 March<br>2010 |  |
|   | RM'000               | RM'000           | RM'000               | RM'000           |  |
| At fair value                           |                      |                  |                      |                  |  |
| Money Market Securities:                |                      |                  |                      |                  |  |
| Treasury bills                          | 19,792               | 19,551           | 19,792               | 19,551           |  |
| Islamic Treasury bills                  | 5,281                | 39,141           | 4,858                | -                |  |
| Malaysian Government                    |                      |                  |                      |                  |  |
| Securities                              | 774,212              | 154,746          | 774,212              | 154,746          |  |
| Malaysian Government                    |                      |                  |                      |                  |  |
| Investment Certificates                 | 367,191              | 452,188          | 175,871              | 262,278          |  |
| Sukuk Bank Negara Malaysia              | -                    | 14,990           | -                    | -                |  |
| Islamic Khazanah bonds                  | 35,125               | -                | 35,125               | -                |  |
| Bank Negara Malaysia                    |                      |                  |                      |                  |  |
| Monetary Notes                          | 1,848,424            | 306,008          | 1,595,347            | 257,292          |  |
|   | 3,050,025            | 986,624          | 2,605,205            | 693,867          |  |
| Quoted Securities                       |                      |                  |                      |                  |  |
| In Malaysia:                            |                      |                  |                      |                  |  |
| Shares                                  | 193,497              | 55,770           | 193,497              | 55,770           |  |
| Unit Trusts                             | 2,580                | 2,655            | 2,580                | 2,655            |  |
| Warrants                                | 2,813                | 1,935            | 2,813                | 1,935            |  |
| Outside Malaysia                        |                      |                  |                      |                  |  |
| Shares                                  | 8,240                | 4,186            | 8,240                | 4,186            |  |
|   | 207,130              | 64,546           | 207,130              | 64,546           |  |
| <u>Unquoted Securities</u>              |                      |                  |                      |                  |  |
| In Malaysia:                            |                      |                  |                      |                  |  |
| Private debt securities                 | 1,130,150            | 613,857          | 752,848              | 555,681          |  |
|   | 1,130,150            | 613,857          | 752,848              | 555,681          |  |
|   | 1,130,130            | 013,037          | 732,040              | 333,001          |  |
| Outside Malaysia:                       |                      |                  |                      |                  |  |
| Private debt securities                 | 22,896               | 14,631           | 22,896               | 14,631           |  |
|   | 22,896               | 14,631           | 22,896               | 14,631           |  |
| Total Financial assets held-for-trading | 4,410,201            | 1,679,658        | 3,588,079            | 1,328,725        |  |

#### A9. Financial investments available-for-sale

|   | The Gr                         | oup                        | The Bank                              |                            |  |
|---|--------------------------------|----------------------------|---------------------------------------|----------------------------|--|
|   | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 | 30 September<br>2010<br>RM'000        | 31 March<br>2010<br>RM'000 |  |
| At fair value                             |                                |                            |                                       |                            |  |
| Money Market Securities:                  |                                |                            |                                       |                            |  |
| Islamic Khazanah Bonds                    | -                              | 37,890                     | -                                     | 37,890                     |  |
| Negotiable instruments                    |                                |                            |                                       |                            |  |
| of deposit                                | 904,576                        | 2,511,332                  | 1,712,795                             | 2,733,280                  |  |
| Malaysian Government Securities           | 349,180                        | 348,635                    | 349,180                               | 348,635                    |  |
| Islamic negotiable instruments of deposit | 930,036                        | 577,330                    | 781,057                               |                            |  |
| Malaysian Government Investment           | 930,030                        | 377,330                    | 701,007                               | -                          |  |
| Certificates                              | 75,982                         | 76,005                     | -                                     | _                          |  |
|   | 2,259,774                      | 3,551,192                  | 2,843,032                             | 3,119,805                  |  |
|   |                                |                            |                                       |                            |  |
| Quoted Securities                         |                                |                            |                                       |                            |  |
| In Malaysia:                              |                                |                            |                                       |                            |  |
| Shares                                    | 13,204                         | 42,379                     | 13,088                                | 42,259                     |  |
| Unit Trusts Debt securities               | 50,160                         | 800,000                    | 40,160                                | 800,000                    |  |
| Debt securities  Debt securities with     | <del>-</del>                   | 2,658                      | -                                     | 2,658                      |  |
| options and/or collateral                 | 63,382                         | _                          | 63,382                                | _                          |  |
| optiono ana/or donatoral                  | 126,746                        | 845,037                    | 116,630                               | 844,917                    |  |
|   |                                | <u> </u>                   | · · · · · · · · · · · · · · · · · · · | · · · · · ·                |  |
| Outside Malaysia:                         | 45                             | 404                        |                                       | 00                         |  |
| Shares                                    | <u>45</u><br>45                | 104<br>104                 |                                       | 39<br>39                   |  |
|   | 45                             | 104                        | <del>-</del>                          |                            |  |
| <u>Unquoted Securities</u>                |                                |                            |                                       |                            |  |
| In Malaysia:                              |                                |                            |                                       |                            |  |
| Shares                                    | 89,219                         | -                          | 89,122                                | -                          |  |
| Debt securities                           | 3,099,156                      | 3,140,047                  | 3,145,457                             | 3,159,510                  |  |
| Debt securities with                      |                                |                            |                                       |                            |  |
| options and/or collateral                 | 65,648                         | 288,546                    | 65,648                                | 288,546                    |  |
|   | 3,254,023                      | 3,428,593                  | 3,300,227                             | 3,448,056                  |  |
| Outside Malaysia:                         |                                |                            |                                       |                            |  |
| Shares                                    | 951                            | 917                        | 82                                    | _                          |  |
| Debt securities                           | 18,947                         | 37,713                     | 18,947                                | 37,713                     |  |
|   | 19,898                         | 38,630                     | 19,029                                | 37,713                     |  |
|   |                                |                            |                                       |                            |  |
| Total                                     | 5,660,486                      | 7,863,556                  | 6,278,918                             | 7,450,530                  |  |
| Less: Accumulated                         | / <del></del> ·                | (40.00.0                   | (=0.010)                              |                            |  |
| impairment losses                         | (77,815)                       | (49,064)                   | (73,312)                              | (44,846)                   |  |
| Total financial investments               |                                |                            |                                       |                            |  |
| available-for-sale                        | 5,582,671                      | 7,814,492                  | 6,205,606                             | 7,405,684                  |  |
|   |                                | 7- 7                       | -,,                                   | ,,                         |  |

The Bank and its wholly owned subsidiary, AmIslamic Bank Berhad was appointed Principal Dealer ("PD") and Islamic Principal Dealer ("i-PD") respectively by Bank Negara Malaysia ("BNM") for Government /Islamic Government, BNM and BNM Sukuk Berhad issuances with effect from 1 July 2009 until 31 December 2012.

As PD and i-PD, the Group and the Bank are required to undertake certain obligations as well as accorded certain incentives in the appointment period. One of the incentives accorded is the eligibility to maintain 1% Statutory Reserve Requirement ("SRR") in the form of Malaysian Government Securities ("MGS") and/or Government Investment Certificates ("GIC") holdings instead of cash. As at 30 September 2010 and 31 March 2010, the nominal values of MGS and GIC holdings maintained for SRR purposes amount to RM425,260,000 and RM350,000,000 for the Group and the Bank respectively.

# A10. Financial investments held-to-maturity

|   | The Gr                         | oup                        | The Bank                       |                            |  |
|---|--------------------------------|----------------------------|--------------------------------|----------------------------|--|
|   | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 |  |
| At amortised cost  Quoted Securities In Malaysia: |                                |                            |                                |                            |  |
| Shares Debt securities with                       | -                              | 40                         | -                              | 40                         |  |
| options and/or collateral                         |                                | 75,087<br>75,127           | <u>-</u>                       | 75,087<br>75,127           |  |
| <u>Unquoted Securities</u><br>In Malaysia:        |                                |                            |                                |                            |  |
| Shares  | -                              | 93,105                     | -                              | 91,329                     |  |
| Debt securities Debt securities with              | 108,546                        | 256,524                    | 99,071                         | 245,172                    |  |
| options and/or collateral                         | 279,498                        | 463,479                    | 278,527                        | 462,507                    |  |
|   | 388,044                        | 813,108                    | 377,598                        | 799,008                    |  |
| Outside Malaysia:                                 |                                |                            |                                |                            |  |
| Shares  |                                | 86                         | <u> </u>                       | 86                         |  |
|   |                                | 86                         | -                              | 86                         |  |
| Total   | 388,044                        | 888,321                    | 377,598                        | 874,221                    |  |
| Less: Accumulated impairment losses               | (203,331)                      | (355,636)                  | (199,846)                      | (341,536)                  |  |
| Total financial investments held-to-maturity      | 184,713                        | 532,685                    | 177,752                        | 532,685                    |  |
|   |                                |                            |                                |                            |  |

## A11. Loans, Advances and Financing

|     |   | The Group                      |                            | The Bank                       |                            |
|-----|---|--------------------------------|----------------------------|--------------------------------|----------------------------|
| (i) | Dutum of lower time wine.                     | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 |
| (i) | By type of loans/financing                    |                                |                            |                                |                            |
|     | At amortised cost:                            |                                |                            |                                |                            |
|     | Overdraft                                     | 2,067,056                      | 1,934,446                  | 1,748,465                      | 1,681,940                  |
|     | Term loan facilities                          | , ,                            |                            |                                | , ,                        |
|     | <ul> <li>Housing loans/financing</li> </ul>   | 11,782,269                     | 11,405,564                 | 10,873,569                     | 10,632,740                 |
|     | <ul> <li>Hire-purchase receivables</li> </ul> | 30,922,013                     | 30,875,449                 | 22,360,065                     | 22,927,857                 |
|     | <ul><li>Other loans/financing*</li></ul>      | 21,077,771                     | 18,861,467                 | 15,349,874                     | 13,758,591                 |
|     | Card receivables                              | 1,783,169                      | 1,782,020                  | 1,486,568                      | 1,489,177                  |
|     | Bills receivables                             | 225,399                        | 115,140                    | 219,794                        | 115,140                    |
|     | Trust receipts                                | 584,551                        | 387,310                    | 524,101                        | 317,070                    |
|     | Claims on customers under                     |                                |                            |                                |                            |
|     | acceptance credit                             | 2,753,478                      | 2,788,013                  | 1,789,025                      | 1,870,194                  |
|     | Revolving credit                              | 5,677,910                      | 5,010,638                  | 4,714,945                      | 4,279,548                  |
|     | Staff loans                                   | 157,670                        | 153,816                    | 157,207                        | 153,317                    |
|     | Block discount receivables                    | 60,843                         | 57,928                     | 60,843                         | 57,928                     |
|     | Factoring receivables                         | 61,729                         | 57,143                     | 61,729                         | 57,143                     |
|     | Total   | 77,153,858                     | 73,428,934                 | 59,346,185                     | 57,340,645                 |
|     | Unearned interest and                         |                                |                            |                                |                            |
|     | unearned income                               | (7,466,660)                    | (7,161,205)                | (3,627,296)                    | (3,738,869)                |
|     |   | 69,687,198                     | 66,267,729                 | 55,718,889                     | 53,601,776                 |
|     | Less: Islamic financing sold                  |                                |                            |                                |                            |
|     | to Cagamas Berhad                             | (1,103,729)                    | (345,738)                  | =                              | -                          |
|     | Gross loans, advances and                     |                                |                            |                                |                            |
|     | financing                                     | 68,583,469                     | 65,921,991                 | 55,718,889                     | 53,601,776                 |
|     | Allowance for bad and doubtful                |                                |                            |                                |                            |
|     | debts and financing:                          |                                |                            |                                |                            |
|     | <ul> <li>Collective allowance</li> </ul>      | (1,953,077)                    | -                          | (1,611,644)                    | -                          |
|     | <ul> <li>Individual allowance</li> </ul>      | (477,260)                      | -                          | (466,411)                      | -                          |
|     | <ul><li>General</li></ul>                     | -                              | (997,741)                  | -                              | (808,165)                  |
|     | - Specific                                    | -                              | (847,893)                  | -                              | (783,103)                  |
|     | Net loans, advances and                       |                                |                            |                                |                            |
|     | financing                                     | 66,153,132                     | 64,076,357                 | 53,640,834                     | 52,010,508                 |

<sup>\*</sup> Included in other term financing of the Group is financing amounting to RM287,515,000 (31 March 2010: RM210,619,000) which is exempted from collective/general allowance by BNM.

# A11. Loans, Advances and Financing (Contd.)

# (ii) By type of customer

|  | The Group                      |                            | The Bank                       |                            |
|--|--------------------------------|----------------------------|--------------------------------|----------------------------|
|  | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 |
| Domestic non-bank financial                  |                                |                            |                                |                            |
| institutions                                 | 2,536,285                      | 1,252,571                  | 2,551,709                      | 1,257,423                  |
| Domestic business enterprises                |                                |                            |                                |                            |
| <ul> <li>Small medium enterprises</li> </ul> | 8,091,321                      | 7,219,082                  | 6,692,915                      | 6,068,885                  |
| <ul><li>Others</li></ul>                     | 17,528,081                     | 17,511,501                 | 14,771,390                     | 15,441,147                 |
| Government and statutory bodies              | 355,487                        | 253,528                    | 32,717                         | 42,909                     |
| Individuals                                  | 39,625,582                     | 39,143,013                 | 31,249,155                     | 30,278,636                 |
| Other domestic entities                      | 2,517                          | 3,021                      | 584                            | 943                        |
| Foreign entities                             | 444,196                        | 539,275                    | 420,419                        | 511,833                    |
| Gross loans, advances and                    |                                |                            |                                |                            |
| financing                                    | 68,583,469                     | 65,921,991                 | 55,718,889                     | 53,601,776                 |

# (iii) By geographical distribution

| _, 5009. 44               | The Gr                         | The Group                  |                                | The Bank                   |  |
|---------------------------|--------------------------------|----------------------------|--------------------------------|----------------------------|--|
|                           | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 |  |
| Domestic                  | 67,955,002                     | 65,332,703                 | 55,115,528                     | 53,042,502                 |  |
| Offshore                  | 628,467                        | 589,288                    | 603,361                        | 559,274                    |  |
| Gross loans, advances and |                                |                            |                                |                            |  |
| financing                 | 68,583,469                     | 65,921,991                 | 55,718,889                     | 53,601,776                 |  |

# (iv) By interest/profit rate sensitivity

|   | The Group                      |                            | The Bank                       |                            |
|---|--------------------------------|----------------------------|--------------------------------|----------------------------|
|   | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 |
| Fixed rate                                    |                                |                            |                                |                            |
| <ul> <li>Housing loans/financing</li> </ul>   | 2,087,517                      | 2,008,656                  | 1,774,018                      | 1,682,433                  |
| <ul> <li>Hire purchase receivables</li> </ul> | 24,725,657                     | 25,475,809                 | 18,745,691                     | 19,204,007                 |
| <ul> <li>Other loans/financing</li> </ul>     | 9,276,829                      | 9,297,212                  | 4,505,399                      | 4,592,199                  |
| Variable rate                                 |                                |                            |                                |                            |
| <ul> <li>Base lending rate plus</li> </ul>    | 18,485,982                     | 17,513,147                 | 18,142,007                     | 17,430,068                 |
| <ul><li>Cost plus</li></ul>                   | 12,488,535                     | 10,303,658                 | 11,038,931                     | 9,376,443                  |
| <ul> <li>Other variable rates</li> </ul>      | 1,518,949                      | 1,323,509                  | 1,512,843                      | 1,316,626                  |
| Gross loans, advances and                     |                                |                            |                                |                            |
| financing                                     | 68,583,469                     | 65,921,991                 | 55,718,889                     | 53,601,776                 |

# A11. Loans, Advances and Financing (Contd.)

# (v) By sector

|                                      | The Group                      |                            | The Bank                       |                            |
|--------------------------------------|--------------------------------|----------------------------|--------------------------------|----------------------------|
|                                      | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 |
|                                      |                                |                            |                                |                            |
| Primary agriculture                  | 1,547,090                      | 1,542,566                  | 1,412,502                      | 1,430,213                  |
| Mining and Quarrying                 | 336,057                        | 441,170                    | 319,968                        | 428,424                    |
| Manufacturing                        | 5,747,751                      | 4,965,474                  | 4,417,568                      | 4,010,107                  |
| Electricity, gas and water           | 2,199,735                      | 2,292,627                  | 1,985,308                      | 2,089,365                  |
| Construction                         | 3,909,707                      | 3,759,983                  | 3,426,717                      | 3,448,632                  |
| Wholesale, Retail trade,             |                                |                            |                                |                            |
| Restaurants and Hotels               | 3,784,430                      | 3,594,540                  | 3,227,970                      | 3,116,020                  |
| Transport, Storage and               |                                |                            |                                |                            |
| Communication                        | 2,523,128                      | 3,012,306                  | 2,145,285                      | 2,712,318                  |
| Finance, Insurance,                  |                                |                            |                                |                            |
| Real Estate and Business             |                                |                            |                                |                            |
| activity                             | 6,863,704                      | 5,400,271                  | 6,230,207                      | 4,881,099                  |
| Education and Health                 | 955,942                        | 819,295                    | 496,759                        | 501,265                    |
| Household                            | 40,714,620                     | 39,537,407                 | 31,302,824                     | 30,385,585                 |
| of which:                            |                                |                            |                                |                            |
| - purchase of residential properties | 11,552,656                     | 11,361,622                 | 10,879,345                     | 10,703,064                 |
| - purchase of transport vehicles     | 23,691,552                     | 23,501,665                 | 17,121,605                     | 17,358,531                 |
| - others                             | 5,470,412                      | 4,674,120                  | 3,301,874                      | 2,323,990                  |
| Others                               | 1,105,034                      | 902,090                    | 753,781                        | 598,748                    |
|                                      | 69,687,198                     | 66,267,729                 | 55,718,889                     | 53,601,776                 |
| Less: Islamic financing sold to      |                                | /- /··                     |                                |                            |
| Cagamas Berhad                       | (1,103,729)                    | (345,738)                  | -                              | -                          |
| Gross loans, advances and            |                                |                            |                                |                            |
| financing                            | 68,583,469                     | 65,921,991                 | 55,718,889                     | 53,601,776                 |

# (vi) By residual contractual maturity

| by residual contractual maturity    |                                |                            |                                |                            |
|-------------------------------------|--------------------------------|----------------------------|--------------------------------|----------------------------|
|                                     | The Gr                         | oup                        | The Bank                       |                            |
|                                     | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 |
| Maturing within one year            | 12,419,817                     | 11,436,948                 | 10,258,291                     | 9,494,938                  |
| One year to three years             | 8,520,665                      | 6,873,234                  | 7,473,868                      | 6,061,422                  |
| Three years to five years           | 11,247,836                     | 11,202,770                 | 8,994,071                      | 9,128,099                  |
| Over five years                     | 36,395,151                     | 36,409,039                 | 28,992,659                     | 28,917,317                 |
| Gross loans, advances and financing | 68,583,469                     | 65,921,991                 | 55,718,889                     | 53,601,776                 |

# A11. Loans, Advances and Financing (Contd.)

# (vii) Impaired loans/financing by geographical distribution

|          | The Gr                         | The Group                  |                                | The Bank                   |  |
|----------|--------------------------------|----------------------------|--------------------------------|----------------------------|--|
|          | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 |  |
| Domestic | 2,553,069                      | 1,859,762                  | 2,348,437                      | 1,676,942                  |  |

## (viii) Impaired loans/financing by sector

|  | The Group                      |                            | The Bank                       |                            |
|--|--------------------------------|----------------------------|--------------------------------|----------------------------|
|  | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 |
| Primary agriculture<br>Mining and Quarrying<br>Manufacturing                                   | 34,548<br>381<br>243,854       | 2,747<br>1,028<br>101,638  | 34,026<br>360<br>227,423       | 2,250<br>1,008<br>92,280   |
| Electricity, gas and water<br>Construction<br>Wholesale, Retail trade,                         | 288,792<br>382,689             | 649<br>296,615             | 288,739<br>377,611             | 581<br>292,123             |
| Restaurants and Hotels<br>Transport, Storage and   | 84,434                         | 63,010                     | 61,544                         | 54,333                     |
| Communication Finance, Insurance, Real Estate and Business                                     | 15,140                         | 19,278                     | 14,071                         | 18,439                     |
| activity Education and Health  | 144,277<br>50.590              | 124,633<br>46,244          | 140,874<br>48,653              | 123,383<br>45,705          |
| Household of which:  | 1,298,464                      | 1,192,289                  | 1,145,292                      | 1,035,209                  |
| <ul> <li>purchase of residential properties</li> <li>purchase of transport vehicles</li> </ul> | 704,133<br>404,207             | 633,995<br>399,828         | 674,957<br>295,938             | 595,535<br>295,354         |
| - others<br>Others   | 190,124<br>9,900               | 158,466<br>11,631          | 174,397<br>9,844               | 144,319<br>11,631          |
|  | 2,553,069                      | 1,859,762                  | 2,348,437                      | 1,676,942                  |

# A11. Loans, Advances and Financing (Contd.)

# (ix) Movements in impaired loans, advances and financing are as follows:

|  | The Group                      |                            | The Bank                       |                            |  |
|--|--------------------------------|----------------------------|--------------------------------|----------------------------|--|
|  | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 |  |
| Gross  |                                |                            |                                |                            |  |
| Balance at 1 April   |                                |                            |                                |                            |  |
| - as previously stated   | 1,859,762                      | 2,419,726                  | 1,676,942                      | 2,180,089                  |  |
| - effect of adopting FRS 139   | 672,171                        | <u> </u>                   | 662,485                        | <del>-</del>               |  |
| - as restated  | 2,531,933                      | 2,419,726                  | 2,339,427                      | 2,180,089                  |  |
| Impaired during the period/year  | 758,801                        | 1,030,266                  | 634,622                        | 874,543                    |  |
| Reclassification as  | (00= 00=)                      | (450.000)                  | (0== 0.44)                     | (2272)                     |  |
| non-impaired   | (307,265)                      | (452,389)                  | (255,911)                      | (397,579)                  |  |
| Amount recovered   | (178,265)                      | (197,803)                  | (161,668)                      | (176,652)                  |  |
| Amount written off   | (256,252)                      | (940,038)                  | (212,150)                      | (803,459)                  |  |
| Repurchase of loan Balance at end of period/year   | 4,117<br>2,553,069             | 1,859,762                  | 4,117<br>2,348,437             | 1,676,942                  |  |
| , ,  | 2,000,000                      | 1,000,702                  | 2,040,407                      | 1,070,042                  |  |
| Gross loans, advances and  | 00 500 400                     | 05 004 004                 | 55 740 000                     | 50 004 770                 |  |
| financing  | 68,583,469                     | 65,921,991                 | 55,718,889                     | 53,601,776                 |  |
| Add: Islamic financing sold to   | 1 102 720                      | 245 720                    |                                |                            |  |
| Cagamas Berhad Loans, advances and financing   | 1,103,729                      | 345,738                    |                                |                            |  |
| (including Islamic financing sold to Cagamas Berhad)   | 69,687,198                     | 66,267,729                 | 55,718,889                     | 53,601,776                 |  |
| Ratio of gross impaired loans advances and financing to gross loans, advances and financing (including Islamic financing sold to Cagamas Berhad) | 3.66%                          | 2.81%                      | 4.21%                          | 3.13%                      |  |

# A11. Loans, Advances and Financing (Contd.)

# (x) Movements in the allowance for impaired accounts are as follows:

|   | The Group                      |                            | The Bank                       |                            |  |
|---|--------------------------------|----------------------------|--------------------------------|----------------------------|--|
|   | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 |  |
| Collective allowance  |                                |                            |                                |                            |  |
| At 1 April  |                                |                            |                                |                            |  |
| As previously stated  | -                              | -                          | -                              | -                          |  |
| Effect of adopting FRS 139  | 1,797,171                      | -                          | 1,502,269                      | -                          |  |
| Restated at 1 April   | 1,797,171                      | -                          | 1,502,269                      | -                          |  |
| Charge for the period/year - net  | 396,802                        | -                          | 305,988                        | -                          |  |
| Amount written-off  | (244,650)                      | -                          | (200,390)                      | -                          |  |
| Repurchase of loan  | 4,117                          | -                          | 4,117                          | -                          |  |
| Exchange differences  | (363)                          | -                          | (340)                          | <u> </u>                   |  |
|   | 1,953,077                      | =                          | 1,611,644                      | =                          |  |
| As % of gross financing and advances (including) Islamic financing sold to Cagamas Berhad) less individual allowance and financing exempted from collective allowance by Bank Negara Malaysia | 2.83%                          |                            | 2.92%                          | <u>-</u>                   |  |
| Individual allowance  |                                |                            |                                |                            |  |
| At 1 April  |                                |                            |                                |                            |  |
| As previously stated  | -                              | -                          | -                              | _                          |  |
| Effect of adopting FRS 139  | 452,386                        | -                          | 451,278                        | =                          |  |
| Restated at 1 April   | 452,386                        | -                          | 451,278                        | -                          |  |
| Charge for the period/year - net  | 36,789                         | -                          | 27,048                         | -                          |  |
| Amount written-off  | (11,915)                       | -                          | (11,915)                       | -                          |  |
|   | 477,260                        | -                          | 466,411                        | =                          |  |
|   |                                |                            |                                |                            |  |

# A11. Loans, Advances and Financing (Contd.)

# (xi) Movements in the allowance for bad and doubtful debts and financing accounts are as follows:

| September   2010   RM'000      |  | The Gr               | oup              | The Bank             |                  |
|--|--|----------------------|------------------|----------------------|------------------|
| At 1 April As previously stated 997,741 895,655 808,165 728,700 Effect of adopting FRS 139 (997,741) - (808,165) - (728,700 Allowance made during the period/year - 103,054 - 80,376 Exchange fluctuation adjustments - (968) - (911) - 808,165  |  | 30 September<br>2010 | 31 March<br>2010 | 30 September<br>2010 | 31 March<br>2010 |
| As previously stated 997,741 895,655 808,165 728,700 Effect of adopting FRS 139 (997,741) - (808,165) - Restated at 1 April - 895,655 - 728,700 Allowance made during the period/year - 103,054 - 80,376 Exchange fluctuation adjustments - (968) - (911) - 808,165 - (911) - (911) - 808,165 - (911)  | General Allowance  |                      |                  |                      |                  |
| Effect of adopting FRS 139 (997,741) - (808,165) - Restated at 1 April - 895,655 - 728,700 Allowance made during the period/year - 103,054 - 80,376 Exchange fluctuation adjustments - (968) - (911) - 808,165 - (911) - (911) - 808,165 - (911) - (911) - 808,165 - (911) - 808,165 - (911) - 808,165 - (911) - ( | At 1 April   |                      |                  |                      |                  |
| Restated at 1 April  | As previously stated   | 997,741              | 895,655          | 808,165              | 728,700          |
| Allowance made during the period/year - 103,054 - 80,376   Exchange fluctuation adjustments - (968) - (911)   As % of total loans, advances and financing including Islamic financing sold to Cagamas Berhad less financing exempted from general allowance by BNM and specific allowance    Specific Allowance  |  | (997,741)            | <u>-</u>         | (808,165)            |                  |
| Period/year   Fixed Part   |  | -                    | 895,655          | -                    | 728,700          |
| Exchange fluctuation adjustments   | · · · · · · · · · · · · · · · · · · ·  |                      |                  |                      |                  |
| As % of total loans, advances and financing including Islamic financing exempted from general allowance by BNM and specific allowance   - 1.53%   - 1.53%  |  | -                    | 103,054          | -                    | 80,376           |
| As % of total loans, advances and financing Islamic financing sold to Cagamas Berhad less financing exempted from general allowance by BNM and specific allowance  |  |                      | (000)            |                      | (0.4.4)          |
| As % of total loans, advances and financing including Islamic financing sold to Cagamas Berhad less financing exempted from general allowance by BNM and specific allowance  | adjustments  |                      |                  |                      |                  |
| financing including Islamic financing sold to Cagamas Berhad less financing exempted from general allowance by BNM and specific allowance  |  |                      | 997,741          |                      | 000,100          |
| At 1 April As previously stated 847,893 914,985 783,103 815,933  Effect of adopting FRS 139 (847,893) - (783,103) -  Restated at 1 April - 914,985 - 815,933  Allowance made during the period/year - 1,205,018 - 1,055,246  Amount written back in respect of recoveries during the period/year - (336,172) - (291,273)  Net charge to income statements - 868,846 - 763,973  Amount written off - (936,525) - (796,867)  Adjustment to Asset  Deficiency Account - 587 - 64  | financing including Islamic financing<br>sold to Cagamas Berhad less financing<br>exempted from general allowance by |                      | 1.53%            |                      | 1.53%            |
| At 1 April As previously stated 847,893 914,985 783,103 815,933  Effect of adopting FRS 139 (847,893) - (783,103) -  Restated at 1 April - 914,985 - 815,933  Allowance made during the period/year - 1,205,018 - 1,055,246  Amount written back in respect of recoveries during the period/year - (336,172) - (291,273)  Net charge to income statements - 868,846 - 763,973  Amount written off - (936,525) - (796,867)  Adjustment to Asset  Deficiency Account - 587 - 64  | Specific Allowance   |                      |                  |                      |                  |
| Effect of adopting FRS 139  Restated at 1 April  Allowance made during the period/year  Amount written back in respect of recoveries during the period/year  Net charge to income statements  Amount written off  Amount written off  Deficiency Account  (847,893)  - (914,985)  - (1,205,018)  - 1,205,018  - 1,055,246  - (1,205,018)  - (291,273)  - (291,273)  - (291,273)  - (291,273)  - (336,172)  - (336,172)  - (291,273)  - (336,973)  - (796,867)  - (796,867)  - (4)  | At 1 April   |                      |                  |                      |                  |
| Restated at 1 April       -       914,985       -       815,933         Allowance made during the period/year       -       1,205,018       -       1,055,246         Amount written back in respect of recoveries during the period/year       -       (336,172)       -       (291,273)         Net charge to income statements       -       868,846       -       763,973         Amount written off       -       (936,525)       -       (796,867)         Adjustment to Asset         Deficiency Account       -       587       -       64   | As previously stated   | 847,893              | 914,985          | 783,103              | 815,933          |
| Allowance made during the period/year - 1,205,018 - 1,055,246  Amount written back in respect of recoveries during the period/year - (336,172) - (291,273)  Net charge to income statements - 868,846 - 763,973  Amount written off - (936,525) - (796,867)  Adjustment to Asset  Deficiency Account - 587 - 64  |  | (847,893)            | <u>-</u>         | (783,103)            |                  |
| period/year       -       1,205,018       -       1,055,246         Amount written back in respect of recoveries during the period/year       -       (336,172)       -       (291,273)         Net charge to income statements       -       868,846       -       763,973         Amount written off       -       (936,525)       -       (796,867)         Adjustment to Asset         Deficiency Account       -       587       -       64   | •  | =                    | 914,985          | -                    | 815,933          |
| Amount written back in respect of recoveries during the period/year       - (336,172)       - (291,273)         Net charge to income statements       - 868,846       - 763,973         Amount written off       - (936,525)       - (796,867)         Adjustment to Asset         Deficiency Account       - 587       - 64   |  |                      |                  |                      |                  |
| respect of recoveries during the period/year - (336,172) - (291,273)  Net charge to income statements - 868,846 - 763,973  Amount written off - (936,525) - (796,867)  Adjustment to Asset  Deficiency Account - 587 - 64  | '  | =                    | 1,205,018        | -                    | 1,055,246        |
| during the period/year         -         (336,172)         -         (291,273)           Net charge to income statements         -         868,846         -         763,973           Amount written off         -         (936,525)         -         (796,867)           Adjustment to Asset         -         587         -         64   |  |                      |                  |                      |                  |
| Net charge to income statements       -       868,846       -       763,973         Amount written off Adjustment to Asset       -       (936,525)       -       (796,867)         Deficiency Account       -       587       -       64   |  |                      | (336 172)        |                      | (201 272)        |
| statements       -       868,846       -       763,973         Amount written off       -       (936,525)       -       (796,867)         Adjustment to Asset       -       587       -       64         Deficiency Account       -       587       -       64   |  |                      | (330,172)        |                      | (291,273)        |
| Amount written off       - (936,525)       - (796,867)         Adjustment to Asset       - 587       - 64         Deficiency Account       - 587       - 64  | •  | _                    | 868.846          | _                    | 763.973          |
| Adjustment to Asset         Deficiency Account       -       587       -       64  |  | -                    | ,                | -                    | ,                |
| Deficiency Account         -         587         -         64  | Adjustment to Asset  |                      | , , ,            |                      | , , ,            |
| 947 902 702 402  | -  | -                    | 587              | -                    | 64               |
| - 041,093 - 763,103  | •  |                      | 847,893          |                      | 783,103          |

#### A12. Other Assets

|                             | The Group                      |                            | The Bank                       |                            |
|-----------------------------|--------------------------------|----------------------------|--------------------------------|----------------------------|
|                             | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 |
| Deferred assets             | 34,744                         | 34,744                     | 34,744                         | 34,744                     |
| Interest/Profit receivable  | 312,314                        | 271,679                    | 297,671                        | 262,196                    |
| Other receivables, deposits |                                |                            |                                |                            |
| and prepayments (net)       | 392,060                        | 323,692                    | 421,589                        | 308,287                    |
| Deferred charges            | 235,451                        | 239,529                    | 177,901                        | 186,015                    |
| Amount due from originators | 21,250                         | 22,793                     | 21,250                         | 22,793                     |
| Foreclosed properties net   |                                |                            |                                |                            |
| of impairment loss          | 129,700                        | 150,532                    | 129,700                        | 150,532                    |
| ·                           | 1,125,519                      | 1,042,969                  | 1,082,855                      | 964,567                    |

#### A13. Statutory deposit with Bank Negara Malaysia

The non-interest bearing statutory deposit is maintained with Bank Negara Malaysia in compliance with Section 37(1)(c) of the Central Bank of Malaysia Act, 1958 (revised 1994), the amounts of which are determined as a set percentage of total eligible liabilities. As at 30 September 2010 and 31 March 2010, the nominal values of MGS and GIC holdings classified as Financial investments available-for-sale, maintained for SRR purposes amount to RM425,260,000 and RM350,000,000 for the Group and the Bank respectively, as mentioned in Note A9.

## A14. Deposits and Placements of Banks and Other Financial Institutions

|                              | The Group                      |                            | The Bank                       |                            |
|------------------------------|--------------------------------|----------------------------|--------------------------------|----------------------------|
|                              | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 |
| Licensed banks               | 85,642                         | 416,941                    | 343,942                        | 327,385                    |
| Licensed investment banks    | 1,174,327                      | 1,250,381                  | 1,040,790                      | 1,127,005                  |
| Other financial institutions | 1,170,620                      | 2,683,230                  | 733,365                        | 2,030,724                  |
| Bank Negara Malaysia ("BNM") | 946,401                        | 902,577                    | 930,581                        | 899,754                    |
|                              | 3,376,990                      | 5,253,129                  | 3,048,678                      | 4,384,868                  |

#### A15. Deposits from Customers

|  | The Gr       | The Group  |              | ank        |
|--|--------------|------------|--------------|------------|
|  | 30 September | 31 March   | 30 September | 31 March   |
|  | 2010         | 2010       | 2010         | 2010       |
|  | RM'000       | RM'000     | RM'000       | RM'000     |
| Demand deposits Savings deposits                                   | 4,711,610    | 4,386,833  | 3,781,689    | 3,476,074  |
|  | 4,065,441    | 3,985,055  | 2,846,703    | 2,830,642  |
| Fixed/Investment/Term deposits  Negotiable instruments of deposits | 60,349,791   | 60,394,724 | 49,077,110   | 48,600,941 |
|  | 290.297      | 433,840    | 226.091      | 278,058    |
| Other deposits   | 425,643      | 171,350    | 420,505      | 161,805    |
|  | 69,842,782   | 69,371,802 | 56,352,098   | 55,347,520 |

## A15. Deposits from Customers (Contd.)

| By type of customers |            |            |            |            |
|----------------------|------------|------------|------------|------------|
| Individuals          | 27,825,711 | 26,828,735 | 25,516,324 | 24,655,440 |
| Business enterprises | 27,405,030 | 30,086,207 | 21,308,035 | 23,297,798 |
| Government and other |            |            |            |            |
| statutory bodies     | 12,017,669 | 11,240,282 | 7,243,993  | 6,494,652  |
| Others               | 2,594,372  | 1,216,578  | 2,283,746  | 899,630    |
|                      | 69,842,782 | 69,371,802 | 56,352,098 | 55,347,520 |

The maturity structure of fixed/investment/term deposits and negotiable instruments of deposits is as follows:

|                           | The Gr                         | The Group                  |                                | ank                        |
|---------------------------|--------------------------------|----------------------------|--------------------------------|----------------------------|
|                           | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 |
| Due within six months     | 48,348,722                     | 49,889,203                 | 38,098,881                     | 38,646,590                 |
| Six months to one year    | 8,490,903                      | 7,116,697                  | 7,867,280                      | 6,705,044                  |
| One year to three years   | 1,748,313                      | 2,199,287                  | 1,495,964                      | 1,966,319                  |
| Three years to five years | 2,052,150                      | 1,623,377                  | 1,841,076                      | 1,561,046                  |
|                           | 60,640,088                     | 60,828,564                 | 49,303,201                     | 48,878,999                 |

#### A16. Other Liabilities

|                              | The Group            |                  | The Bank             |                  |
|------------------------------|----------------------|------------------|----------------------|------------------|
|                              | 30 September<br>2010 | 31 March<br>2010 | 30 September<br>2010 | 31 March<br>2010 |
|                              | RM'000               | RM'000           | RM'000               | RM'000           |
| Interest/Profit payable      | 597,561              | 538,745          | 532,558              | 489,546          |
| Other creditors and accruals | 1,157,969            | 1,138,320        | 1,068,966            | 1,063,014        |
| Profit equalisation reserve  | 31,478               | 49,298           | -                    | =                |
| Lease deposits and           |                      |                  |                      |                  |
| advance rentals              | 63,841               | 64,720           | 51,121               | 54,365           |
| Provision for commitment and |                      |                  |                      |                  |
| contingencies                | 129,640              | 16,915           | 116,089              | 16,578           |
| Provision for zakat          | 1,225                | 1,226            | =                    | -                |
| Provision for taxation       | 279,374              | 66,673           | 222,238              | 54,773           |
|                              | 2,261,088            | 1,875,897        | 1,990,972            | 1,678,276        |

## A17. Interest Income

|  | Individual Quarter             |                                | <b>Cumulative Quarter</b>      |                                |
|--|--------------------------------|--------------------------------|--------------------------------|--------------------------------|
|  | 30 September<br>2010<br>RM'000 | 30 September<br>2009<br>RM'000 | 30 September<br>2010<br>RM'000 | 30 September<br>2009<br>RM'000 |
| The Group                                |                                |                                |                                |                                |
| Short-term funds and deposits with       |                                |                                |                                |                                |
| financial institutions                   | 64,411                         | 53,054                         | 119,585                        | 110,245                        |
| Financial assets held-for-trading        | 20,515                         | 12,695                         | 39,068                         | 21,196                         |
| Financial investments available-for-sale | 69,145                         | 61,657                         | 140,116                        | 121,478                        |
| Financial investments held-to-maturity   | 2,233                          | 4,457                          | 13,255                         | 12,012                         |
| Loans and advances                       | 820,190                        | 747,376                        | 1,636,646                      | 1,481,274                      |
| Interest accrued on impaired loans       |                                |                                |                                |                                |
| and advances                             | 5,940                          | -                              | 9,406                          | -                              |
| Others                                   | 1,855                          | (1)                            | 2,852                          | 21                             |
|  | 984,289                        | 879,238                        | 1,960,928                      | 1,746,226                      |
| The Bank                                 |                                |                                |                                |                                |
| Short-term funds and deposits with       |                                |                                |                                |                                |
| financial institutions                   | 64,129                         | 52,955                         | 119,015                        | 110,114                        |
| Financial assets held-for-trading        | 20,515                         | 12,901                         | 39,068                         | 21,667                         |
| Financial investments available-for-sale | 72,523                         | 65,777                         | 146,979                        | 125,645                        |
| Financial investments held-to-maturity   | 884                            | 4,250                          | 11,906                         | 11,540                         |
| Loans and advances                       | 814,308                        | 741,204                        | 1,624,528                      | 1,474,790                      |
| Interest accrued on impaired loans       |                                |                                |                                |                                |
| and advances                             | 5,940                          | -                              | 9,406                          | -                              |
| Others                                   | 1,855                          |                                | 2,852                          | 13                             |
|  | 980,154                        | 877,087                        | 1,953,754                      | 1,743,769                      |

# A18. Interest Expense

| Deposits from customers   356,941   324,596   684,967   658,604   Deposits and placements of banks and other financial institutions   18,965   22,940   38,337   53,143   Recourse obligation of loans sold to Cagamas Berhad   - 1,115   770   2,259   Term funding   37,249   536   66,910   1,012   Debt capital:   |                               | Individua<br>30 September<br>2010<br>RM'000 | I Quarter<br>30 September<br>2009<br>RM'000 | Cumulativ<br>30 September<br>2010<br>RM'000 | e Quarter<br>30 September<br>2009<br>RM'000 |
|--|-------------------------------|---|---|---|---|
| Deposits and placements of banks and other financial institutions   18,965   22,940   38,337   53,143  | •                             |   |   |   |   |
| Institutions   18,965   22,940   38,337   53,143     Recourse obligation of loans sold to Cagamas Berhad   -   1,115   770   2,259     Term funding   37,249   536   66,910   1,012     Debt capital:  | Deposits and placements of    | 356,941                                     | 324,596                                     | 684,967                                     | 658,604                                     |
| Sold to Cagamas Berhad   -   1,115   770   2,259     Term funding   37,249   536   66,910   1,012     Debt capital:  | institutions                  | 18,965                                      | 22,940                                      | 38,337                                      | 53,143                                      |
| Term funding   37,249   536   66,910   1,012   |                               | _   | 1.115                                       | 770   | 2.259                                       |
| Debt capital:   Hybrid securities   10,679   17,315   21,651   29,329   Medium term notes   22,255   20,837   44,268   41,448   Exchangeable bonds   7,566   7,566   15,049   15,049   Non-Innovative Tier I capital securities   11,343   16,398   22,562   27,617   Innovative Tier I capital securities   10,085   3,325   20,061   3,325   Irredeemable Non-Cumulative   Convertible Preference Shares   2,250   - 4,500   - 4,500   To,259   |                               | 37.249                                      | ,   |   | •   |
| Hybrid securities   10,679   17,315   21,651   29,329   Medium term notes   22,255   20,837   44,268   41,448   Exchangeable bonds   7,566   7,566   15,049   15,049   Non-Innovative Tier I capital securities   11,343   16,398   22,562   27,617   Innovative Tier I capital securities   10,085   3,325   20,061   3,325   Irredeemable Non-Cumulative   21,854   29,832   57,509   70,259   21,854   29,832   57,509   70,259   24,400   2976,584   29,045   27,617   20,045   2 | <u> </u>                      | 0.,2.0                                      |   | 00,0.0                                      | .,  |
| Medium term notes         22,255         20,837         44,268         41,448           Exchangeable bonds         7,566         7,566         15,049         15,049           Non-Innovative Tier I         capital securities         11,343         16,398         22,562         27,617           Innovative Tier I         capital securities         10,085         3,325         20,061         3,325           Irredeemable Non-Cumulative         Convertible Preference Shares         2,250         -         4,500         -           Convertible Preference Shares         2,250         -         4,500         -         -           Others         21,854         29,832         57,509         70,259         -  | •                             | 10.679                                      | 17.315                                      | 21.651                                      | 29.329                                      |
| Exchangeable bonds   7,566   7,566   15,049   15,049   Non-Innovative Tier I capital securities   11,343   16,398   22,562   27,617   Innovative Tier I capital securities   10,085   3,325   20,061   3,325   Irredeemable Non-Cumulative   Convertible Preference Shares   2,250   - 4,500 |                               |   | ·   | •   | •   |
| Non-Innovative Tier I  |                               | ,   | •   | ,   | •   |
| capital securities Innovative Tier I capital securities         11,343         16,398         22,562         27,617 Innovative Tier I capital securities         10,085         3,325         20,061         3,325           Irredeemable Non-Cumulative Convertible Preference Shares         2,250         -         4,500         -           Others         21,844         29,832         57,509         70,259           The Bank         Peposits from customers         356,356         324,410         684,009         658,243           Deposits from customers         356,356         324,410         684,009         658,243           Deposits and placements of banks and other financial institutions         20,095         23,832         40,648         55,108           Recourse obligation of loans sold to Cagamas Berhad         -         1,115         770         2,259           Term funding         37,249         536         66,910         1,012           Debt capital:         Subordinated term loan         10,679         17,317         21,651         29,393           Medium term notes         22,255         20,837         44,268         41,448           Exchangeable bonds         7,566         7,566         15,049         15,049           Innovative Tier I capital securities   | · ·                           | .,000                                       | .,000                                       | .0,0.0                                      | .0,0.0                                      |
| Innovative Tier I  |                               | 11 343                                      | 16 398                                      | 22 562                                      | 27 617                                      |
| capital securities         10,085         3,325         20,061         3,325           Irredeemable Non-Cumulative         2,250         -         4,500         -           Others         21,854         29,832         57,509         70,259           499,187         444,460         976,584         902,045           The Bank           Deposits from customers         356,356         324,410         684,009         658,243           Deposits and placements of banks and other financial institutions         20,095         23,832         40,648         55,108           Recourse obligation of loans sold to Cagamas Berhad         -         1,115         770         2,259           Sold to Cagamas Berhad         -         1,115         770         2,259           Term funding         37,249         536         66,910         1,012           Debt capital:         Subordinated term loan         10,679         17,317         21,651         29,393           Medium term notes         22,255         20,837         44,268         41,448           Exchangeable bonds         7,566         7,566         15,049         15,049           Non-Innovative Tier I         capital securities         11,343         16,398 <td>•</td> <td>11,010</td> <td>10,000</td> <td>22,002</td> <td>21,011</td>   | •                             | 11,010                                      | 10,000                                      | 22,002                                      | 21,011                                      |
| Irredeemable Non-Cumulative Convertible Preference Shares  |                               | 10 085                                      | 3 325                                       | 20.061                                      | 3 325                                       |
| Convertible Preference Shares         2,250         -         4,500         -           Others         21,854         29,832         57,509         70,259           The Bank           Deposits from customers         356,356         324,410         684,009         658,243           Deposits and placements of banks and other financial institutions         20,095         23,832         40,648         55,108           Recourse obligation of loans sold to Cagamas Berhad         -         1,115         770         2,259           Term funding         37,249         536         66,910         1,012           Debt capital:         Subordinated term loan         10,679         17,317         21,651         29,393           Medium term notes         22,255         20,837         44,268         41,448           Exchangeable bonds         7,566         7,566         15,049         15,049           Non-Innovative Tier I capital securities         11,343         16,398         22,562         27,617           Innovative Tier I capital securities         10,085         3,325         20,061         3,325           Irredeemable Non-Cumulative Convertible Preference Shares         2,250         -         4,500         - <td>•</td> <td>10,000</td> <td>0,020</td> <td>20,001</td> <td>0,020</td>  | •                             | 10,000                                      | 0,020                                       | 20,001                                      | 0,020                                       |
| Others         21,854<br>499,187         29,832<br>444,460         57,509<br>976,584         70,259<br>902,045           The Bank           Deposits from customers         356,356         324,410         684,009         658,243           Deposits and placements of banks and other financial institutions         20,095         23,832         40,648         55,108           Recourse obligation of loans sold to Cagamas Berhad         -         1,115         770         2,259           Term funding         37,249         536         66,910         1,012           Debt capital:         Subordinated term loan         10,679         17,317         21,651         29,393           Medium term notes         22,255         20,837         44,268         41,448           Exchangeable bonds         7,566         7,566         15,049         15,049           Non-Innovative Tier I         1         20,061         3,325         20,061         3,325           Irredeemable Non-Cumulative Convertible Preference Shares         2,250         -         4,500         -           Others         21,818         29,854         57,438         70,131  |                               | 2 250                                       | _   | 4 500                                       | _   |
| The Bank         444,460         976,584         902,045           Deposits from customers         356,356         324,410         684,009         658,243           Deposits and placements of banks and other financial institutions         20,095         23,832         40,648         55,108           Recourse obligation of loans sold to Cagamas Berhad         -         1,115         770         2,259           Term funding         37,249         536         66,910         1,012           Debt capital:         Subordinated term loan         10,679         17,317         21,651         29,393           Medium term notes         22,255         20,837         44,268         41,448           Exchangeable bonds         7,566         7,566         15,049         15,049           Non-Innovative Tier I capital securities         11,343         16,398         22,562         27,617           Innovative Tier I capital securities         10,085         3,325         20,061         3,325           Irredeemable Non-Cumulative Convertible Preference Shares         2,250         -         4,500         -           Others         21,818         29,854         57,438         70,131   |                               |   | 20 832                                      |   | 70 250                                      |
| The Bank           Deposits from customers         356,356         324,410         684,009         658,243           Deposits and placements of banks and other financial institutions         20,095         23,832         40,648         55,108           Recourse obligation of loans sold to Cagamas Berhad         -         1,115         770         2,259           Term funding         37,249         536         66,910         1,012           Debt capital:         Subordinated term loan         10,679         17,317         21,651         29,393           Medium term notes         22,255         20,837         44,268         41,448           Exchangeable bonds         7,566         7,566         15,049         15,049           Non-Innovative Tier I capital securities         11,343         16,398         22,562         27,617           Innovative Tier I capital securities         10,085         3,325         20,061         3,325           Irredeemable Non-Cumulative Convertible Preference Shares         2,250         -         4,500         -           Others         21,818         29,854         57,438         70,131   | Others                        |   |   |   |   |
| Deposits from customers         356,356         324,410         684,009         658,243           Deposits and placements of banks and other financial institutions         20,095         23,832         40,648         55,108           Recourse obligation of loans sold to Cagamas Berhad         -         1,115         770         2,259           Term funding         37,249         536         66,910         1,012           Debt capital:         Subordinated term loan         10,679         17,317         21,651         29,393           Medium term notes         22,255         20,837         44,268         41,448           Exchangeable bonds         7,566         7,566         15,049         15,049           Non-Innovative Tier I capital securities         11,343         16,398         22,562         27,617           Innovative Tier I capital securities         10,085         3,325         20,061         3,325           Irredeemable Non-Cumulative Convertible Preference Shares         2,250         -         4,500         -           Others         21,818         29,854         57,438         70,131  |                               | 400,107                                     | ,   | 070,00 <del>+</del>                         | 302,040                                     |
| Deposits and placements of banks and other financial institutions   20,095   23,832   40,648   55,108  | The Bank                      |   |   |   |   |
| banks and other financial institutions       20,095       23,832       40,648       55,108         Recourse obligation of loans sold to Cagamas Berhad       -       1,115       770       2,259         Term funding Debt capital:       37,249       536       66,910       1,012         Debt capital:       536       66,910       1,012         Subordinated term loan Medium term notes       22,255       20,837       44,268       41,448         Exchangeable bonds T,566       7,566       15,049       15,049         Non-Innovative Tier I capital securities       11,343       16,398       22,562       27,617         Innovative Tier I capital securities       10,085       3,325       20,061       3,325         Irredeemable Non-Cumulative Convertible Preference Shares       2,250       -       4,500       -         Others       21,818       29,854       57,438       70,131  | Deposits from customers       | 356,356                                     | 324,410                                     | 684,009                                     | 658,243                                     |
| banks and other financial institutions       20,095       23,832       40,648       55,108         Recourse obligation of loans sold to Cagamas Berhad       -       1,115       770       2,259         Term funding Debt capital:       37,249       536       66,910       1,012         Debt capital:       536       66,910       1,012         Subordinated term loan Medium term notes       22,255       20,837       44,268       41,448         Exchangeable bonds T,566       7,566       15,049       15,049         Non-Innovative Tier I capital securities       11,343       16,398       22,562       27,617         Innovative Tier I capital securities       10,085       3,325       20,061       3,325         Irredeemable Non-Cumulative Convertible Preference Shares       2,250       -       4,500       -         Others       21,818       29,854       57,438       70,131  | Deposits and placements of    |   |   |   |   |
| Recourse obligation of loans         sold to Cagamas Berhad       -       1,115       770       2,259         Term funding       37,249       536       66,910       1,012         Debt capital:       Usual Septimber 1         Subordinated term loan       10,679       17,317       21,651       29,393         Medium term notes       22,255       20,837       44,268       41,448         Exchangeable bonds       7,566       7,566       15,049       15,049         Non-Innovative Tier I       Capital securities       11,343       16,398       22,562       27,617         Innovative Tier I       Capital securities       10,085       3,325       20,061       3,325         Irredeemable Non-Cumulative       Convertible Preference Shares       2,250       -       4,500       -         Others       21,818       29,854       57,438       70,131  | ·                             |   |   |   |   |
| Recourse obligation of loans         sold to Cagamas Berhad       -       1,115       770       2,259         Term funding       37,249       536       66,910       1,012         Debt capital:       Usual Septimber 1         Subordinated term loan       10,679       17,317       21,651       29,393         Medium term notes       22,255       20,837       44,268       41,448         Exchangeable bonds       7,566       7,566       15,049       15,049         Non-Innovative Tier I       Capital securities       11,343       16,398       22,562       27,617         Innovative Tier I       Capital securities       10,085       3,325       20,061       3,325         Irredeemable Non-Cumulative       Convertible Preference Shares       2,250       -       4,500       -         Others       21,818       29,854       57,438       70,131  | institutions                  | 20,095                                      | 23,832                                      | 40,648                                      | 55,108                                      |
| sold to Cagamas Berhad       -       1,115       770       2,259         Term funding       37,249       536       66,910       1,012         Debt capital:       Subordinated term loan       10,679       17,317       21,651       29,393         Medium term notes       22,255       20,837       44,268       41,448         Exchangeable bonds       7,566       7,566       15,049       15,049         Non-Innovative Tier I       Capital securities       11,343       16,398       22,562       27,617         Innovative Tier I       Capital securities       10,085       3,325       20,061       3,325         Irredeemable Non-Cumulative       Convertible Preference Shares       2,250       -       4,500       -         Others       21,818       29,854       57,438       70,131   | Recourse obligation of loans  |   |   |   |   |
| Term funding Debt capital:       37,249       536       66,910       1,012         Subordinated term loan       10,679       17,317       21,651       29,393         Medium term notes       22,255       20,837       44,268       41,448         Exchangeable bonds       7,566       7,566       15,049       15,049         Non-Innovative Tier I capital securities       11,343       16,398       22,562       27,617         Innovative Tier I capital securities       10,085       3,325       20,061       3,325         Irredeemable Non-Cumulative Convertible Preference Shares       2,250       -       4,500       -         Others       21,818       29,854       57,438       70,131  |                               | -   | 1,115                                       | 770   | 2,259                                       |
| Debt capital:       Subordinated term loan       10,679       17,317       21,651       29,393         Medium term notes       22,255       20,837       44,268       41,448         Exchangeable bonds       7,566       7,566       15,049       15,049         Non-Innovative Tier I       11,343       16,398       22,562       27,617         Innovative Tier I       20,061       3,325         Irredeemable Non-Cumulative       2,250       -       4,500       -         Convertible Preference Shares       2,250       -       4,500       -         Others       21,818       29,854       57,438       70,131  |                               | 37,249                                      | 536   | 66,910                                      | 1,012                                       |
| Medium term notes       22,255       20,837       44,268       41,448         Exchangeable bonds       7,566       7,566       15,049       15,049         Non-Innovative Tier I       capital securities       11,343       16,398       22,562       27,617         Innovative Tier I       capital securities       10,085       3,325       20,061       3,325         Irredeemable Non-Cumulative       Convertible Preference Shares       2,250       -       4,500       -         Others       21,818       29,854       57,438       70,131  |                               |   |   |   |   |
| Medium term notes       22,255       20,837       44,268       41,448         Exchangeable bonds       7,566       7,566       15,049       15,049         Non-Innovative Tier I       capital securities       11,343       16,398       22,562       27,617         Innovative Tier I       capital securities       10,085       3,325       20,061       3,325         Irredeemable Non-Cumulative       Convertible Preference Shares       2,250       -       4,500       -         Others       21,818       29,854       57,438       70,131  | Subordinated term loan        | 10,679                                      | 17,317                                      | 21,651                                      | 29,393                                      |
| Exchangeable bonds       7,566       7,566       15,049       15,049         Non-Innovative Tier I capital securities       11,343       16,398       22,562       27,617         Innovative Tier I capital securities       10,085       3,325       20,061       3,325         Irredeemable Non-Cumulative Convertible Preference Shares       2,250       -       4,500       -         Others       21,818       29,854       57,438       70,131  | Medium term notes             |   | 20,837                                      | 44,268                                      | 41,448                                      |
| Non-Innovative Tier I capital securities       11,343       16,398       22,562       27,617         Innovative Tier I capital securities       10,085       3,325       20,061       3,325         Irredeemable Non-Cumulative Convertible Preference Shares       2,250       -       4,500       -         Others       21,818       29,854       57,438       70,131   | Exchangeable bonds            | 7,566                                       | 7,566                                       | 15,049                                      |   |
| Innovative Tier I         10,085         3,325         20,061         3,325           Irredeemable Non-Cumulative         2,250         -         4,500         -           Convertible Preference Shares         21,818         29,854         57,438         70,131  | Non-Innovative Tier I         |   | ·   | ·   | •   |
| Innovative Tier I         10,085         3,325         20,061         3,325           Irredeemable Non-Cumulative         2,250         -         4,500         -           Convertible Preference Shares         21,818         29,854         57,438         70,131  | capital securities            | 11,343                                      | 16,398                                      | 22,562                                      | 27,617                                      |
| Irredeemable Non-Cumulative         2,250         -         4,500         -           Others         21,818         29,854         57,438         70,131   |                               |   |   |   |   |
| Irredeemable Non-Cumulative         2,250         -         4,500         -           Others         21,818         29,854         57,438         70,131   | capital securities            | 10,085                                      | 3,325                                       | 20,061                                      | 3,325                                       |
| Convertible Preference Shares         2,250         -         4,500         -           Others         21,818         29,854         57,438         70,131   | •                             |   | •   | •   | •   |
| Others <u>21,818</u> <u>29,854</u> <u>57,438</u> <u>70,131</u>   | Convertible Preference Shares | 2,250                                       | -   | 4,500                                       | -   |
|  | Others                        |   | 29,854                                      | 57,438                                      | 70,131                                      |
|  |                               |   |   |   | 903,585                                     |

# A19. Net Income from Islamic Banking Business

|  | Individual Quarter             |                                | Cumulative Quarter             |                                |
|--|--------------------------------|--------------------------------|--------------------------------|--------------------------------|
|  | 30 September<br>2010<br>RM'000 | 30 September<br>2009<br>RM'000 | 30 September<br>2010<br>RM'000 | 30 September<br>2009<br>RM'000 |
| The Group Income derived from investment                       |                                |                                |                                |                                |
| of depositors' funds and others Income derived from investment | 252,246                        | 223,105                        | 508,893                        | 436,351                        |
| of shareholder's funds   | 44,861                         | 35,375                         | 79,101                         | 68,148                         |
| Income attributable to the depositors                          | (113,984)                      | (87,342)                       | (209,653)                      | (167,687)                      |
| Finance cost   | (5,513)                        | (5,739)                        | (11,981)                       | (10,526)                       |
|  | 177,610                        | 165,399                        | 366,360                        | 326,286                        |

# A20. Other operating income

|       |   | Individual Quarter             |                                       | Cumulative Quarter                    |                                |
|-------|---|--------------------------------|---------------------------------------|---------------------------------------|--------------------------------|
|       |   | 30 September<br>2010<br>RM'000 | 30 September<br>2009<br>RM'000        | 30 September<br>2010<br>RM'000        | 30 September<br>2009<br>RM'000 |
|       |   | KW 000                         | IXIVI OOO                             | KW 000                                | KW 000                         |
| The G | iroup   |                                |                                       |                                       |                                |
| (a)   | Fee Income:   |                                |                                       |                                       |                                |
|       | Commission  | 15,588                         | 16,929                                | 30,518                                | 31,177                         |
|       | Guarantee fees                                      | 9,893                          | 10,375                                | 17,564                                | 19,235                         |
|       | Other fee income                                    | 55,201                         | 41,543                                | 100,586                               | 75,119                         |
|       |   | 80,682                         | 68,847                                | 148,668                               | 125,531                        |
| (b)   | Investment income:                                  |                                |                                       |                                       |                                |
| (2)   | Net gain on sale/redemption of:                     |                                |                                       |                                       |                                |
|       | Financial assets held-for-                          |                                |                                       |                                       |                                |
|       | trading   | 21,007                         | 3,273                                 | 34,999                                | 26,475                         |
|       | Financial investments available-                    |                                |                                       |                                       |                                |
|       | for-sale  | 14,547                         | 10,385                                | 31,247                                | 18,282                         |
|       | Financial investments held-to-                      |                                |                                       |                                       |                                |
|       | maturity  | 150                            | 2,745                                 | 5,079                                 | 17,571                         |
|       | Net gain on revaluation of                          |                                |                                       |                                       |                                |
|       | financial assets held-for-trading                   | 29,022                         | 8,114                                 | 29,884                                | 6,450                          |
|       | Foreign exchange*                                   | 27,643                         | 12,008                                | 36,755                                | 18,911                         |
|       | Net gain/(loss) on revaluation                      |                                |                                       |                                       |                                |
|       | of derivatives: - fair value hedge                  | (252)                          | (560)                                 | (80)                                  | (522)                          |
|       | - others  | (252)                          | (569)<br>2,847                        | (21,018)                              | 9,469                          |
|       | Gross dividend income from:                         | (32,718)                       | 2,047                                 | (21,010)                              | 9,409                          |
|       | Financial assets held-for-                          |                                |                                       |                                       |                                |
|       | trading   | 2,174                          | 1,788                                 | 2,438                                 | 1,788                          |
|       | Financial investments available-                    | 2,114                          | 1,700                                 | 2,430                                 | 1,700                          |
|       | for-sale  | 2,178                          | 705                                   | 4,539                                 | 2,674                          |
|       | Financial investments held-to-                      | 2,110                          | 7.00                                  | 1,000                                 | 2,011                          |
|       | maturity  | =                              | 3,370                                 | 2,902                                 | 3,415                          |
|       | Others  | (2)                            | (1)                                   | (27)                                  | (6)                            |
|       |   | 63,749                         | 44,665                                | 126,718                               | 104,507                        |
|       |   |                                | -                                     |                                       |                                |
| (c)   | Other Income-net:                                   | 770                            | 207                                   | 4.007                                 | 4 704                          |
|       | Rental income                                       | 772                            | 397                                   | 1,667                                 | 1,764                          |
|       | Gain/(loss) on disposal of property                 | (0)                            | 40                                    | 040                                   | 040                            |
|       | and equipment                                       | (2)                            | 12                                    | 312                                   | 210                            |
|       | Gain/(Loss) on disposal of                          | (426)                          | 01                                    | (442)                                 | 1 010                          |
|       | foreclosed properties  Non trading foreign exchange | (436)<br>771                   | 91<br>1,388                           | (443)<br>1,063                        | 1,918<br>1,679                 |
|       | Other operating income                              | 1,284                          | 351                                   | 2,315                                 | 391                            |
|       | Service transfer pricing income                     | 5,335                          | 4,164                                 | 2,315<br>10,495                       | 9,503                          |
|       | Service transfer pricing income                     | 7,724                          | 6,403                                 | 15,409                                | 15,465                         |
|       |   | 1,124                          | 0,403                                 | 15,409                                | 13,403                         |
|       | Total   | 152,155                        | 119,915                               | 290,795                               | 245,503                        |
|       |   |                                | · · · · · · · · · · · · · · · · · · · | · · · · · · · · · · · · · · · · · · · | ·                              |

# A20. Other Operating Income (Contd.)

|       |  | Individual Quarter             |                                | Cumulative Quarter             |                                |
|-------|--|--------------------------------|--------------------------------|--------------------------------|--------------------------------|
|       |  | 30 September<br>2010<br>RM'000 | 30 September<br>2009<br>RM'000 | 30 September<br>2010<br>RM'000 | 30 September<br>2009<br>RM'000 |
| The B | ank  |                                |                                |                                |                                |
| (a)   | Fee Income:  |                                |                                |                                |                                |
|       | Commission   | 15,588                         | 16,929                         | 30,518                         | 31,178                         |
|       | Guarantee fees   | 9,658                          | 10,077                         | 17,083                         | 18,633                         |
|       | Other fee income   | 55,479                         | 41,442                         | 101,124                        | 74,959                         |
|       |  | 80,725                         | 68,448                         | 148,725                        | 124,770                        |
| (b)   | Investment income:   |                                |                                |                                |                                |
|       | Net gain on sale/redemption of: Financial assets held-for-         |                                |                                |                                |                                |
|       | trading<br>Financial investments available-                        | 21,007                         | 3,273                          | 34,999                         | 26,475                         |
|       | for-sale<br>Financial investments held-to-                         | 14,547                         | 10,385                         | 31,247                         | 18,282                         |
|       | maturity<br>Net gain on revaluation of                             | 150                            | 2,745                          | 5,079                          | 17,571                         |
|       | financial assets held-for-trading                                  | 29,021                         | 8,114                          | 29,884                         | 6,450                          |
|       | Foreign exchange*  Net gain/(loss) on revaluation  of derivatives: | 27,643                         | 11,988                         | 36,755                         | 18,911                         |
|       | - fair value hedge   | (252)                          | (569)                          | (80)                           | (522)                          |
|       | - others   | (32,718)                       | 2,847                          | (21,018)                       | 9,469                          |
|       | Gross dividend income from:<br>Financial assets held-for-          | (02,110)                       | 2,0 17                         | (21,010)                       | 0,100                          |
|       | trading Financial investments available-                           | 2,174                          | 1,788                          | 2,438                          | 1,788                          |
|       | for-sale<br>Financial investments held-to-                         | 2,178                          | 705                            | 4,539                          | 2,674                          |
|       | maturity   | -                              | 3,370                          | 2,902                          | 3,415                          |
|       | Subsidiary   | -                              | 133,333                        | =                              | 133,333                        |
|       | Others   | (2)                            | (1)                            | (27)                           | (6)                            |
|       |  | 63,748                         | 177,978                        | 126,718                        | 237,840                        |
| (c)   | Other Income-net:  |                                |                                |                                |                                |
|       | Rental income Gain/(loss) on disposal of property                  | 603                            | 687                            | 1,293                          | 1,386                          |
|       | and equipment Gain/(loss) on disposal of                           | (2)                            | 12                             | 312                            | 210                            |
|       | foreclosed properties  | (436)                          | 91                             | (443)                          | 1,918                          |
|       | Non trading foreign exchange                                       | 766                            | 1,401                          | 1,055                          | 1,612                          |
|       | Other operating income   | 1,191                          | 61                             | 2,361                          | 75                             |
|       | Service transfer pricing income                                    | 70,109                         | 62,209                         | 146,425                        | 120,884                        |
|       | -  | 72,231                         | 64,461                         | 151,003                        | 126,085                        |
|       | Total  | 216,704                        | 310,887                        | 426,446                        | 488,695                        |

<sup>\*</sup> Foreign exchange income includes gains and losses from spot and forward contracts and other currency derivatives.

# A21. Other Operating Expenses

|  | Individual Quarter             |                                | Cumulative Quarter             |                                |
|--|--------------------------------|--------------------------------|--------------------------------|--------------------------------|
|  | 30 September<br>2010<br>RM'000 | 30 September<br>2009<br>RM'000 | 30 September<br>2010<br>RM'000 | 30 September<br>2009<br>RM'000 |
| The Group                                      |                                |                                |                                |                                |
| Personnel costs                                |                                |                                |                                |                                |
| <ul> <li>Salaries, allowances</li> </ul>       |                                |                                |                                |                                |
| and bonuses                                    | 135,513                        | 122,469                        | 270,381                        | 241,696                        |
| <ul> <li>Shares and options granted</li> </ul> |                                |                                |                                |                                |
| under Executive Share Scheme                   | 5,968                          | 1,233                          | 10,099                         | 4,117                          |
| <ul><li>Others</li></ul>                       | 29,123                         | 35,352                         | 63,774                         | 66,287                         |
| Establishment costs                            |                                |                                |                                |                                |
| <ul><li>Depreciation</li></ul>                 | 11,449                         | 10,941                         | 22,452                         | 23,589                         |
| – Rental                                       | 16,680                         | 14,850                         | 32,418                         | 29,904                         |
| <ul> <li>Cleaning, maintenance</li> </ul>      |                                |                                |                                |                                |
| and security                                   | 4,738                          | 4,583                          | 9,498                          | 9,252                          |
| <ul> <li>Computerisation cost</li> </ul>       | 25,714                         | 17,641                         | 54,388                         | 40,055                         |
| <ul> <li>Amortisation of intangible</li> </ul> |                                |                                |                                |                                |
| assets   | 5,678                          | 6,799                          | 13,676                         | 13,842                         |
| <ul><li>Others</li></ul>                       | 5,748                          | 6,301                          | 11,609                         | 12,689                         |
| Marketing and communication                    |                                |                                |                                |                                |
| expenses                                       |                                |                                |                                |                                |
| <ul><li>Commission</li></ul>                   | 4,739                          | 3,145                          | 7,161                          | 6,229                          |
| <ul> <li>Advertising and</li> </ul>            |                                |                                |                                |                                |
| marketing                                      | 8,279                          | 12,133                         | 18,809                         | 24,662                         |
| <ul> <li>Communication</li> </ul>              | 10,450                         | 8,963                          | 20,906                         | 19,104                         |
| - Others                                       | 2,086                          | 1,678                          | 3,999                          | 3,330                          |
| Administration and general                     |                                |                                |                                |                                |
| expenses                                       |                                |                                |                                |                                |
| <ul> <li>Professional services</li> </ul>      | 17,948                         | 14,849                         | 34,950                         | 28,236                         |
| - Others                                       | 4,994                          | 4,685                          | 12,601                         | 11,380                         |
| Service transfer pricing expense               | 10,503                         | 6,679                          | 21,762                         | 15,661                         |
|  | 299,610                        | 272,301                        | 608,483                        | 550,033                        |

# A21. Other Operating Expenses (Contd.)

| The Bank         Name         Name |  | Individua | I Quarter | Cumulative Quarter |         |
|---|--|-----------|-----------|--------------------|---------|
| Personnel costs - Salaries, allowances  |  | 2010      | 2009      | 2010               | 2009    |
| - Salaries, allowances     and bonuses  | The Bank                                       |           |           |                    |         |
| and bonuses     133,591     121,235     266,415     239,109       - Shares and options granted under Executive Share Scheme     5,728     1,181     9,803     4,061       - Others     28,637     35,104     62,827     65,684       Establishment costs     5,728     10,775     22,082     23,258       - Rental     16,944     15,592     32,948     30,436       - Cleaning, maintenance and security     4,478     4,373     9,082     8,905       - Computerisation cost     25,687     17,629     54,350     40,035       - Amortisation of intangible assets     5,635     6,758     13,590     13,761       - Others     5,501     6,069     11,023     12,228       Marketing and communication expenses     4,738     3,145     7,160     6,226       - Advertising and marketing     7,859     10,108     16,948     21,424       - Communication     10,135     9,471     20,728     19,303       - Others     2,052     1,658     3,940     3,291       Administration and general expenses     17,121     13,743     33,421     26,288       - Professional services     17,121     13,743     33,421     26,288       - Others     4,900     4,500     12,46  | Personnel costs                                |           |           |                    |         |
| - Shares and options granted under Executive Share Scheme 5,728 1,181 9,803 4,061 - Others 28,637 35,104 62,827 65,684 Establishment costs  | <ul> <li>Salaries, allowances</li> </ul>       |           |           |                    |         |
| under Executive Share Scheme         5,728         1,181         9,803         4,061           Others         28,637         35,104         62,827         65,684           Establishment costs         5,728         1,181         9,803         4,061           Depreciation         11,247         10,775         22,082         23,258           Rental         16,944         15,592         32,948         30,436           Cleaning, maintenance         and security         4,478         4,373         9,082         8,905           Computerisation cost         25,687         17,629         54,350         40,035           Amortisation of intangible         3,895         13,590         13,761           Others         5,501         6,069         11,023         12,228           Marketing and communication expenses         4,738         3,145         7,160         6,226           Commission         4,738         3,145         7,160         6,226           Advertising and marketing         7,859         10,108         16,948         21,424           Communication         10,135         9,471         20,728         19,303           Others         2,052         1,658         3,940            | and bonuses                                    | 133,591   | 121,235   | 266,415            | 239,109 |
| Others       28,637       35,104       62,827       65,684         Establishment costs       11,247       10,775       22,082       23,258         - Depreciation       11,247       10,775       22,082       23,258         - Rental       16,944       15,592       32,948       30,436         - Cleaning, maintenance       30,436       4,478       4,373       9,082       8,905         - Computerisation cost       25,687       17,629       54,350       40,035         - Amortisation of intangible       3,595       6,758       13,590       13,761         - Others       5,501       6,069       11,023       12,228         Marketing and communication expenses       4,738       3,145       7,160       6,226         - Advertising and marketing       7,859       10,108       16,948       21,424         - Communication       10,135       9,471       20,728       19,303         - Others       2,052       1,658       3,940       3,291         Administration and general expenses       17,121       13,743       33,421       26,288         - Professional services       17,121       13,743       33,421       26,288         - Others   | <ul> <li>Shares and options granted</li> </ul> |           |           |                    |         |
| Establishment costs   | under Executive Share Scheme                   | 5,728     | 1,181     | 9,803              | 4,061   |
| Depreciation  | <ul><li>Others</li></ul>                       | 28,637    | 35,104    | 62,827             | 65,684  |
| - Rental       16,944       15,592       32,948       30,436         - Cleaning, maintenance and security       4,478       4,373       9,082       8,905         - Computerisation cost       25,687       17,629       54,350       40,035         - Amortisation of intangible assets       5,635       6,758       13,590       13,761         - Others       5,501       6,069       11,023       12,228         Marketing and communication expenses       4,738       3,145       7,160       6,226         - Advertising and marketing       7,859       10,108       16,948       21,424         - Communication       10,135       9,471       20,728       19,303         - Others       2,052       1,658       3,940       3,291         Administration and general expenses       17,121       13,743       33,421       26,288         - Others       4,900       4,500       12,465       11,031         Service transfer pricing expense       10,419       6,616       21,738       15,622  | Establishment costs                            |           |           |                    |         |
| - Cleaning, maintenance     and security  | <ul><li>Depreciation</li></ul>                 | 11,247    | 10,775    | 22,082             | 23,258  |
| and security       4,478       4,373       9,082       8,905         Computerisation cost       25,687       17,629       54,350       40,035         Amortisation of intangible assets       5,635       6,758       13,590       13,761         Others       5,501       6,069       11,023       12,228         Marketing and communication expenses       5,501       6,069       11,023       12,228         Commission       4,738       3,145       7,160       6,226         Advertising and marketing       7,859       10,108       16,948       21,424         Communication       10,135       9,471       20,728       19,303         Others       2,052       1,658       3,940       3,291         Administration and general expenses       17,121       13,743       33,421       26,288         Others       4,900       4,500       12,465       11,031         Service transfer pricing expense       10,419       6,616       21,738       15,622  | – Rental                                       | 16,944    | 15,592    | 32,948             | 30,436  |
| - Computerisation cost       25,687       17,629       54,350       40,035         - Amortisation of intangible assets       5,635       6,758       13,590       13,761         - Others       5,501       6,069       11,023       12,228         Marketing and communication expenses       - Commission       4,738       3,145       7,160       6,226         - Advertising and marketing       7,859       10,108       16,948       21,424         - Communication       10,135       9,471       20,728       19,303         - Others       2,052       1,658       3,940       3,291         Administration and general expenses       17,121       13,743       33,421       26,288         - Others       4,900       4,500       12,465       11,031         Service transfer pricing expense       10,419       6,616       21,738       15,622   | <ul> <li>Cleaning, maintenance</li> </ul>      |           |           |                    |         |
| - Amortisation of intangible     assets   | and security                                   | 4,478     | 4,373     | 9,082              | 8,905   |
| assets       5,635       6,758       13,590       13,761         - Others       5,501       6,069       11,023       12,228         Marketing and communication expenses  | <ul> <li>Computerisation cost</li> </ul>       | 25,687    | 17,629    | 54,350             | 40,035  |
| - Others       5,501       6,069       11,023       12,228         Marketing and communication expenses       - Commission       4,738       3,145       7,160       6,226         - Advertising and marketing       7,859       10,108       16,948       21,424         - Communication       10,135       9,471       20,728       19,303         - Others       2,052       1,658       3,940       3,291         Administration and general expenses       2,052       1,3743       33,421       26,288         - Others       4,900       4,500       12,465       11,031         Service transfer pricing expense       10,419       6,616       21,738       15,622   | <ul> <li>Amortisation of intangible</li> </ul> |           |           |                    |         |
| Marketing and communication         expenses       4,738       3,145       7,160       6,226         - Advertising and       7,859       10,108       16,948       21,424         - Communication       10,135       9,471       20,728       19,303         - Others       2,052       1,658       3,940       3,291         Administration and general expenses       4,900       4,500       12,465       11,031         Service transfer pricing expense       10,419       6,616       21,738       15,622   | assets   | ,         |           | 13,590             | 13,761  |
| expenses       4,738       3,145       7,160       6,226         - Advertising and marketing       7,859       10,108       16,948       21,424         - Communication       10,135       9,471       20,728       19,303         - Others       2,052       1,658       3,940       3,291         Administration and general expenses       17,121       13,743       33,421       26,288         - Professional services       17,121       13,743       33,421       26,288         - Others       4,900       4,500       12,465       11,031         Service transfer pricing expense       10,419       6,616       21,738       15,622  | <ul><li>Others</li></ul>                       | 5,501     | 6,069     | 11,023             | 12,228  |
| - Commission       4,738       3,145       7,160       6,226         - Advertising and marketing       7,859       10,108       16,948       21,424         - Communication       10,135       9,471       20,728       19,303         - Others       2,052       1,658       3,940       3,291         Administration and general expenses       17,121       13,743       33,421       26,288         - Professional services       17,121       13,743       33,421       26,288         - Others       4,900       4,500       12,465       11,031         Service transfer pricing expense       10,419       6,616       21,738       15,622  | Marketing and communication                    |           |           |                    |         |
| - Advertising and marketing       7,859       10,108       16,948       21,424         - Communication       10,135       9,471       20,728       19,303         - Others       2,052       1,658       3,940       3,291         Administration and general expenses       17,121       13,743       33,421       26,288         - Professional services       17,121       13,743       33,421       26,288         - Others       4,900       4,500       12,465       11,031         Service transfer pricing expense       10,419       6,616       21,738       15,622   | •  |           |           |                    |         |
| marketing     7,859     10,108     16,948     21,424       - Communication     10,135     9,471     20,728     19,303       - Others     2,052     1,658     3,940     3,291       Administration and general expenses     8     3,940     3,291       - Professional services     17,121     13,743     33,421     26,288       - Others     4,900     4,500     12,465     11,031       Service transfer pricing expense     10,419     6,616     21,738     15,622   |  | 4,738     | 3,145     | 7,160              | 6,226   |
| - Communication       10,135       9,471       20,728       19,303         - Others       2,052       1,658       3,940       3,291         Administration and general expenses       17,121       13,743       33,421       26,288         - Professional services       17,121       13,743       33,421       26,288         - Others       4,900       4,500       12,465       11,031         Service transfer pricing expense       10,419       6,616       21,738       15,622  | <ul> <li>Advertising and</li> </ul>            |           |           |                    |         |
| - Others       2,052       1,658       3,940       3,291         Administration and general expenses       17,121       13,743       33,421       26,288         - Others       4,900       4,500       12,465       11,031         Service transfer pricing expense       10,419       6,616       21,738       15,622   | <u> </u>                                       | ,         | •         | •                  | •       |
| Administration and general expenses       33,421       26,288         - Professional services       17,121       13,743       33,421       26,288         - Others       4,900       4,500       12,465       11,031         Service transfer pricing expense       10,419       6,616       21,738       15,622  |  | ,         | •         | •                  | ,       |
| expenses         - Professional services       17,121       13,743       33,421       26,288         - Others       4,900       4,500       12,465       11,031         Service transfer pricing expense       10,419       6,616       21,738       15,622   |  | 2,052     | 1,658     | 3,940              | 3,291   |
| - Professional services       17,121       13,743       33,421       26,288         - Others       4,900       4,500       12,465       11,031         Service transfer pricing expense       10,419       6,616       21,738       15,622  | Administration and general                     |           |           |                    |         |
| - Others       4,900       4,500       12,465       11,031         Service transfer pricing expense       10,419       6,616       21,738       15,622  | •  |           |           |                    |         |
| Service transfer pricing expense         10,419         6,616         21,738         15,622   |  | ,         | •         | •                  | ,       |
|   |  | ,         | · ·       | ·                  | ·       |
| <u>294,672</u> <u>267,957</u> <u>598,520</u> <u>540,662</u>   | Service transfer pricing expense               |           |           |                    |         |
|   |  | 294,672   | 267,957   | 598,520            | 540,662 |

# A22. Allowance for Losses on Loans, Advances and Financing

|   | Individual Quarter<br>30 September 30 September<br>2010 2009 |                               | Cumulative<br>30 September<br>2010 | e Quarter<br>30 September<br>2009 |
|---|--|-------------------------------|------------------------------------|-----------------------------------|
|   | RM'000   | RM'000                        | RM'000                             | RM'000                            |
| The Group Allowance for bad and doubtful debts and financing: Specific allowance  |  |                               |                                    |                                   |
| - made in the financial period - written back General allowance   | -<br>-   | 319,787<br>(82,106)<br>30,908 | -                                  | 603,956<br>(159,197)<br>45,652    |
| Individual allowance<br>Collective allowance  | 14,177<br>231,084  | -                             | 36,789<br>396,802                  |                                   |
| Bad debts and financing<br>recovered - net  | (139,630)<br>105,631   | (122,427)<br>146,162          | (235,278)<br>198,313               | (203,297)<br>287,114              |
| The Bank Allowance for bad and doubtful debts and financing: Specific allowance – made in the financial period – written back General allowance | -<br>-<br>-<br>0.700   | 282,995<br>(71,413)<br>25,073 | -<br>-<br>-                        | 524,656<br>(136,788)<br>34,597    |
| Individual allowance Collective allowance Bad debts and financing recovered - net   | 3,780<br>180,128<br>(116,531)                                | (114,063)                     | 27,048<br>305,988<br>(199,666)     | (185,127)                         |
|   | 67,377   | 122,592                       | 133,370                            | 237,338                           |

# A23. Impairment Loss

|                       | Individual Quarter             |                                | Cumulative Quarter             |                                |
|-----------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|
|                       | 30 September<br>2010<br>RM'000 | 30 September<br>2009<br>RM'000 | 30 September<br>2010<br>RM'000 | 30 September<br>2009<br>RM'000 |
| Loss/(Writeback)      |                                |                                |                                |                                |
| The Group             |                                |                                |                                |                                |
| Financial investments | 45,534                         | 32,677                         | 33,749                         | 70,570                         |
| Foreclosed properties | 18,913                         | 108                            | 19,068                         | 542                            |
| Sundry receivables    | (119)                          | (141)                          | (33)                           | 1,196                          |
|                       | 64,328                         | 32,644                         | 52,784                         | 72,308                         |
| The Bank              |                                |                                |                                |                                |
| Financial investments | 42,897                         | 28,378                         | 35,223                         | 66,271                         |
| Foreclosed properties | 18,913                         | 108                            | 19,068                         | 542                            |
| Sundry receivables    | (119)                          | (143)                          | (33)                           | 1,194                          |
|                       | 61,691                         | 28,343                         | 54,258                         | 68,007                         |

# A24. Earnings Per Share (EPS)

# (a) Basic

|   | Individua<br>30 September<br>2010<br>RM'000 | I Quarter<br>30 September<br>2009<br>RM'000 | Cumulative<br>30 September<br>2010<br>RM'000 | e Quarter<br>30 September<br>2009<br>RM'000 |
|---|---|---|--|---|
| The Group  Net profit attributable to shareholder of the Bank   | 274,323                                     | 201,507                                     | 583,913                                      | 374,323                                     |
|   | '000  | '000  | '000   | '000  |
| Number of ordinary shares<br>at beginning and end of period/year<br>representing weighted average<br>number of ordinary shares in issue | 670,364                                     | 670,364                                     | 670,364                                      | 670,364                                     |
| Basic earnings per share (sen)  | 40.92                                       | 30.06                                       | 87.10  | 55.84                                       |
|   | RM'000                                      | RM'000                                      | RM'000                                       | RM'000                                      |
| The Bank Net profit attributable to shareholder of the Bank   | 199,194                                     | 232,269                                     | 447,042                                      | 349,763                                     |
|   | '000  | '000  | '000   | '000  |
| Number of ordinary shares<br>at beginning and end of period/year<br>representing weighted average<br>number of ordinary shares in issue | 670,364                                     | 670,364                                     | 670,364                                      | 670,364                                     |
| Basic earnings per share (sen)  | 29.71                                       | 34.65                                       | 66.69  | 52.18                                       |

# A24. Earnings Per Share (EPS) (Contd.)

# (b) Fully diluted

Fully diluted earnings per share is calculated by dividing the adjusted net profit attributable to equity holder of the Bank by the adjusted weighted average number of ordinary shares in issue and issuable during the financial quarter and period.

The Bank has one category of dilutive potential ordinary shares:

### (i) Irredeemable Non-Cumulative Convertible Preference shares ("INCPS")

|   | Individua                      | Individual Quarter             |                                | e Quarter                      |
|---|--------------------------------|--------------------------------|--------------------------------|--------------------------------|
|   | 30 September<br>2010<br>RM'000 | 30 September<br>2009<br>RM'000 | 30 September<br>2010<br>RM'000 | 30 September<br>2009<br>RM'000 |
| The Group  Net profit attributable to shareholder of the Bank |                                |                                |                                |                                |
| (as in (a) above) Effect of savings on dividend               | 274,323                        | 201,507                        | 583,913                        | 374,323                        |
| on INCPS  | 2,250                          | - 004 507                      | 4,500                          |                                |
|   | 276,573                        | 201,507                        | 588,413                        | 374,323                        |
|   | '000                           | '000                           | '000                           | '000                           |
| Weighted average number of ordinary shares in                 |                                |                                |                                |                                |
| issue (as in (a) above) Adjusted for the effect               | 670,364                        | 670,364                        | 670,364                        | 670,364                        |
| of INCPS  | 150,000                        | 150,000                        | 150,000                        | 150,000                        |
| Adjusted weighted average<br>number of ordinary               |                                |                                |                                |                                |
| shares in issue   | 820,364                        | 820,364                        | 820,364                        | 820,364                        |
| Fully diluted earnings per share (sen)                        | 33.71                          | 24.56                          | 71.73                          | 45.63                          |
| per strate (sett)   | 33.71                          | 24.30                          | 11.13                          | 40.03                          |

# A24. Earnings Per Share (EPS) (Contd.)

|   | RM'000  | RM'000       | RM'000  | RM'000       |
|---|---------|--------------|---------|--------------|
| The Bank  |         |              |         |              |
| Net profit attributable to<br>shareholder of the Bank |         |              |         |              |
| (as in (a) above)                                     | 199,194 | 232,269      | 447,042 | 349,763      |
| Effect of savings on dividend                         |         |              |         |              |
| on INCPS  | 2,250   | <del>-</del> | 4,500   | <del>-</del> |
|   | 201,444 | 232,269      | 451,542 | 349,763      |
|   | '000    | '000         | '000    | '000         |
| Weighted average number of ordinary shares in         |         |              |         |              |
| issue (as in (a) above) Adjusted for the effect       | 670,364 | 670,364      | 670,364 | 670,364      |
| of INCPS  | 150,000 | 150,000      | 150,000 | 150,000      |
| Adjusted weighted average number of ordinary          |         |              |         |              |
| shares in issue                                       | 820,364 | 820,364      | 820,364 | 820,364      |
| Fully diluted earnings                                |         |              |         |              |
| per share (sen)                                       | 24.56   | 28.31        | 55.04   | 42.64        |

Company No. 8515-D

### **A25. BUSINESS SEGMENT ANALYSIS**

| Group<br>2010                           | Retail<br>Banking<br>RM'000 | Business<br>Banking<br>RM'000 | Corporate<br>and Institutional<br>Banking<br>RM'000 | Treasury<br>and Markets<br>RM'000 | Group Functions<br>and Others<br>RM'000 | Total<br>RM'000        |
|---|-----------------------------|-------------------------------|---|-----------------------------------|---|------------------------|
| Total operating revenue                 | 1,412,208                   | 281,945                       | 241,676   | 219,618                           | 684,270                                 | 2,839,717              |
| Income Other operating expenses         | 1,024,428<br>(409,475)      | 245,452<br>(53,520)           | 142,255<br>(18,077)                                 | 186,945<br>(27,277)               | 42,495<br>(100,134)                     | 1,641,575<br>(608,483) |
| Profit/(Loss) before provision          | 614,953                     | 191,932                       | 124,178   | 159,668                           | (57,639)                                | 1,033,092              |
| Provision                               | (154,786)                   | (30,023)                      | (5,190)   | (5,195)                           | (41,809)                                | (237,003)              |
| Profit/(Loss) before zakat and taxation | 460,167                     | 161,909                       | 118,988   | 154,473                           | (99,448)                                | 796,089                |
| Zakat and taxation                      | (102,111)                   | (39,065)                      | (26,454)  | (36,861)                          | (7,656)                                 | (212,147)              |
| Profit for the period                   | 358,056                     | 122,844                       | 92,534  | 117,612                           | (107,104)                               | 583,942                |
| Other information                       |                             |                               |   |                                   |   |                        |
| Cost to income ratio                    | 40.0%                       | 21.8%                         | 12.7%   | 14.6%                             | >100%                                   | 37.1%                  |
| Net loans/financing                     | 43,078,953                  | 12,633,059                    | 11,040,871  | -                                 | (599,751)                               | 66,153,132             |
| Impaired loans/financing                | 1,385,858                   | 145,809                       | -   | -                                 | 1,021,402                               | 2,553,069              |
| Deposits                                | 33,229,506                  | 4,329,453                     | 7,117,802   | 288,897                           | 28,254,114                              | 73,219,772             |

The financial information by geographical segment is not presented as the Group's activities are principally conducted in Malaysia.

Company No. 8515-D

# A25. BUSINESS SEGMENT ANALYSIS (CONTD.)

| Group<br>2009                           | Retail<br>Banking<br>RM'000 | Business<br>Banking<br>RM'000 | Corporate<br>and Institutional<br>Banking<br>RM'000 | Treasury<br>and Markets<br>RM'000 | Group Functions<br>and Others<br>RM'000 | Total<br>RM'000 |
|---|-----------------------------|-------------------------------|---|-----------------------------------|---|-----------------|
| Total operating revenue                 | 1,379,938                   | 207,601                       | 202,824   | 157,258                           | 548,607                                 | 2,496,228       |
| Income                                  | 994,818                     | 180,052                       | 98,833  | 117,621                           | 24,760                                  | 1,416,084       |
| Other operating expenses                | (380,783)                   | (44,734)                      | (10,822)  | (19,699)                          | (93,995)                                | (550,033)       |
| Profit/(Loss) before provision          | 614,035                     | 135,318                       | 88,011  | 97,922                            | (69,235)                                | 866,051         |
| Provision                               | (216,660)                   | (33,790)                      | (12,443)  | (26,384)                          | (62,335)                                | (351,612)       |
| Profit/(Loss) before zakat and taxation | 397,375                     | 101,528                       | 75,568  | 71,538                            | (131,570)                               | 514,439         |
| Zakat and taxation                      | (90,238)                    | (24,942)                      | (16,826)  | (19,860)                          | 11,744                                  | (140,122)       |
| Profit for the period                   | 307,137                     | 76,586                        | 58,742  | 51,678                            | (119,826)                               | 374,317         |
| Other information                       |                             |                               |   |                                   |   |                 |
| Cost to income ratio                    | 38.3%                       | 24.8%                         | 10.9%   | 16.7%                             | >100%                                   | 38.8%           |
| Net loans/financing                     | 42,278,742                  | 9,253,104                     | 7,797,138   | =                                 | 836,327                                 | 60,165,311      |
| Impaired loans/financing                | 1,758,374                   | 109,826                       | =   | =                                 | 548,826                                 | 2,417,026       |
| Deposits                                | 24,137,655                  | 4,313,461                     | 13,565,643  | 2,338,334                         | 28,260,561                              | 72,615,654      |

The financial information by geographical segment is not presented as the Group's activities are principally conducted in Malaysia.

AmBank (M) Berhad (Incorporated in Malaysia) And Its Subsidiaries

### A26. Performance Review for the period ended 30 September 2010

The Group registered a profit before zakat and taxation ("pre-tax profit") of RM796.1 milllion representing a 54.7% increase compared to the pre-tax profit for the corresponding period last year.

The impressive improved earnings was due to increase in interest income, other operating income, significant reduction in loans impairment allowances and impairment losses. Net income from Islamic banking business increased by RM40.1 million driven by strong growth in financing.

The increase was offset by higher operating expenses attrbutable to higher personnel costs and computerisation costs.

In the opinion of the Directors, the results of operations of the Group and the Bank for the financial quarter and period have not been substantially affected by any item, transaction or event of a material and unusual nature.

### A27. Prospects for 31 March 2011

Recent positive indicators around the region point to greater optimism and an emerging recovery on the economic front, but potential volatility continues to linger. The 10th Malaysia Plan (2011 – 2015) recently announced by the government should provide opportunity for accelerating domestic economic growth. For 2010, current consensus view projects a GDP expansion of circa +8.0%. The Group will keep abreast with the progress of economic developments and continue to position its business for economic recovery domestically and regionally via leveraging on its strategic partner in banking, Australia and New Zealand Banking Group ("ANZ").

The Malaysian banking operating environment is likely to benefit from the economic recovery, with higher lending growth and increase capital market activity. However, Malaysian banks are expected to face greater competitive pressures as the financial sector progressively liberalises and with new entrants to the industry.

The Group remains focused on executing to its Medium Term Aspirations ("MTA") to position itself as Malaysia's Preferred Banking Group with International Connectivity. The Group's strategic aspirations centre on developing a well diversified business portfolio to deliver sustainable growth via its universal banking group platform and best-in-class key enablers, implementing customer centric business models and expanding regional connectivity in collaboration with ANZ. The Group will continue to accelerate growth in non-interest income and low-cost deposits, maintain high vigilance on asset quality, risk disciplines and cost management, as well as explore potential tactical in-fill acquisitions.

### A28. Valuation of Property and Equipment

The Group's and the Bank's property and equipment are stated at cost or valuation less accumulated depreciation and accumulated impairment losses.

# A29. Events Subsequent to Balance Sheet Date

There has not arisen in the interval between the end of the financial period and the date of this report any items, transaction or event of a material and unusual nature likely, in the opinion of the directors, to affect substantially the results of the operations of the Group for the current period.

## A30. Changes in the composition of the Group

There were no significant changes in the composition of the Group for the financial quarter and period ended 30 September 2010.

## A31. Capital Adequacy

(a) The capital adequacy ratios of the Group and the Bank are as follows:

|                                     | The Gro              | oup              | The Bank             |                  |
|-------------------------------------|----------------------|------------------|----------------------|------------------|
|                                     | 30 September<br>2010 | 31 March<br>2010 | 30 September<br>2010 | 31 March<br>2010 |
| Before deducting proposed dividends |                      |                  |                      |                  |
| Core capital ratio                  | 9.53%                | 9.88%            | 10.56%               | 10.98%           |
| Risk-weighted capital ratio         | 15.56%               | 15.33%           | 15.59%               | 15.34%           |
| After deducting proposed dividends  |                      |                  |                      |                  |
| Core capital ratio                  | 8.90%                | 9.39%            | 9.78%                | 10.38%           |
| Risk-weighted capital ratio         | 15.01%               | 14.91%           | 14.93%               | 14.83%           |

The capital adequacy ratios on a consolidated basis of the banking institutions including the financial related services subsidiaries within the Group and the Bank are computed in accordance with Bank Negara Malaysia's revised Risk-weighted Capital Adequacy Framework ("RWCAF - Basel II"). The Group and the Bank have adopted the Standardised Approach for Credit Risk and Market Risk and the Basic Indicator Approach for Operational Risk. The minimum regulatory capital adequacy requirement is 8% for the risk weighted capital ratio.

The capital adequacy ratios of the Bank refers to the combined capital base as a ratio of the combined risk-weighted assets of the Bank and its wholly-owned offshore banking subsidiary, AmInternational (L) Ltd ("AMIL").

(b) The capital adequacy ratios of the banking subsidiaries of the Group are as follows:

|                                     | AmIslamic (  | Note 1)  | AMIL (Note 2) |          |
|-------------------------------------|--------------|----------|---------------|----------|
|                                     | 30 September | 31 March | 30 September  | 31 March |
|                                     | 2010         | 2010     | 2010          | 2010     |
| Before deducting proposed dividends |              |          |               |          |
| Core capital ratio                  | 10.04%       | 10.53%   | 46.54%        | 38.32%   |
| Risk-weighted capital ratio         | 15.01%       | 15.29%   | 46.70%        | 38.50%   |
| After deducting proposed dividends  |              |          |               |          |
| Core capital ratio                  | 9.75%        | 10.53%   | 46.54%        | 38.32%   |
| Risk-weighted capital ratio         | 14.71%       | 15.29%   | 46.70%        | 38.50%   |

Note 1 The capital adequacy ratios of AmIslamic Bank Berhad ("AmIslamic") are computed in accordance with Bank Negara Malaysia's Capital Adequacy Framework for Islamic Banks ("CAFIB"), which are based on the Basel II capital accord. AmIslamic has adopted the Standardised Approach for Credit Risk and Market Risk and the Basic Indicator Approach for Operational Risk. The minimum regulatory capital adequacy requirement is 8% for the risk-weighted capital ratio.

Note 2 The capital adequacy ratios of AMIL for capital compliance on a standalone basis are computed in accordance with the guidelines on Risk-weighted Capital Adequacy issued by Labuan Financial Services Authority ("LFSA"), which is based on the Basel I capital accord.

# A31. Capital Adequacy (Contd.)

(c) The components of Tier I and Tier II Capital of the Group and the Bank are as follows:

|   | The Group                      |                            | The Bank                       |                            |  |
|---|--------------------------------|----------------------------|--------------------------------|----------------------------|--|
|   | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 |  |
| Tier I capital                                    |                                |                            |                                |                            |  |
| Paid-up share capital Irredeemable Non-Cumulative | 670,364                        | 670,364                    | 670,364                        | 670,364                    |  |
| Convertible Preference Shares                     | 150,000                        | 150,000                    | 150,000                        | 150,000                    |  |
| Innovative Tier I capital                         | 1,006,668                      | 1,011,446                  | 908,774                        | 921,431                    |  |
| Non-innovative Tier I capital                     | 500,000                        | 500,000                    | 500,000                        | 500,000                    |  |
| Share premium                                     | 942,844                        | 942,844                    | 942,844                        | 942,844                    |  |
| Statutory reserve                                 | 977,398                        | 945,628                    | 680,459                        | 680,459                    |  |
| Capital reserve                                   | 377,492                        | 377,492                    | -                              | -                          |  |
| Merger reserve                                    | 397,566                        | 397,566                    | 48,516                         | -                          |  |
| Exchange fluctuation reserve                      | (211)                          | 60                         | (211)                          | 9,470                      |  |
| Retained earnings                                 | 2,107,925                      | 2,019,923                  | 2,502,368                      | 2,498,526                  |  |
| Minority Interest                                 | 21                             | · · · · -                  | · · ·                          | <u> </u>                   |  |
|   | 7 120 067                      | 7.045.222                  | 6 402 444                      | 6 272 004                  |  |
| Lagar Deferred toy appets                         | 7,130,067                      | 7,015,323                  | 6,403,114                      | 6,373,094                  |  |
| Less: Deferred tax assets                         | (418,946)                      | (273,306)                  | (344,619)                      | (231,088)                  |  |
| Total Tier I capital                              | 6,711,121                      | 6,742,017                  | 6,058,495                      | 6,142,006                  |  |
| Tier II capital                                   |                                |                            |                                |                            |  |
| Innovative Tier I capital                         | 228,432                        | 223,654                    | 326,326                        | 313,669                    |  |
| Medium term notes                                 | 1,557,800                      | 1,557,800                  | 1,557,800                      | 1,557,800                  |  |
| Subordinated bonds                                | 400,000                        | 400,000                    | -                              | -                          |  |
| Exchangeable bonds                                | 575,000                        | 575,000                    | 575,000                        | 575,000                    |  |
| Collective allowance / General                    |                                |                            |                                |                            |  |
| allowance for bad and                             |                                |                            |                                |                            |  |
| doubtful debts and financing #                    | 1,510,475                      | 997,741                    | 1,241,470                      | 808,631                    |  |
| Total Tier II capital                             | 4,271,707                      | 3,754,195                  | 3,700,596                      | 3,255,100                  |  |
| Maximum allowable Tier II Capital                 | 4,271,707                      | 3,754,195                  | 3,700,596                      | 3,255,100                  |  |
| Maximum allowable Tiel II Capital                 | 4,271,707                      | 3,734,193                  | 3,700,390                      | 3,233,100                  |  |
|   | 10,982,828                     | 10,496,212                 | 9,759,091                      | 9,397,106                  |  |
| Less:   | (00 = 5 = 5)                   | (00 =:                     | (0.10.05=)                     | (0.4.0.0==:)               |  |
| Investment in subsidiaries                        | (32,769)                       | (32,779)                   | (816,850)                      | (816,850)                  |  |
| Other deduction                                   | (56)                           | (50)                       | (56)                           | (50)                       |  |
| Capital base                                      | 10,950,003                     | 10,463,383                 | 8,942,185                      | 8,580,206                  |  |

<sup>#</sup> Excludes collective allowance on impaired loans/financing restricted from Tier II capital of the Group and the Bank of RM442,602,000 and RM370,551,000 respectively as at 30 September 2010.

AmBank (M) Berhad (Incorporated in Malaysia) And Its Subsidiaries

# A31. Capital Adequacy (Contd.)

The breakdown of the risk-weighted assets in various categories of risks are as follows:

|   | The Gr                         | oup                        | The Bank                       |                            |  |
|---|--------------------------------|----------------------------|--------------------------------|----------------------------|--|
|   | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 | 30 September<br>2010<br>RM'000 | 31 March<br>2010<br>RM'000 |  |
| Credit risk   | 62,478,126                     | 61,340,190                 | 50,987,839                     | 50,564,551                 |  |
| Market risk<br>Operational risk                     | 2,827,106<br>5,087,947         | 2,041,201<br>4,877,266     | 2,444,444<br>3,918,455         | 1,584,871<br>3,783,839     |  |
| Large exposure risk requirement for equity holdings | -                              | 5,203                      | -                              | 5,203                      |  |
| Total risk-weighted assets                          | 70,393,179                     | 68,263,860                 | 57,350,738                     | 55,938,464                 |  |

# A31. CAPITAL ADEQUACY RATIOS (CONTD.)

(d) The breakdown of risk-weighted assets ("RWA") by exposure in each major risk category of the Group is as follows:

| 30 September 2010   | Gross Ex      | Gross Exposures          |                          | Risk Weighted<br>Assets  | Capital<br>Requirements                 |
|---|---------------|--------------------------|--------------------------|--------------------------|---|
|   | RM'           | 000                      | RM'000                   | RM'000                   | RM'000                                  |
| <u>Credit Risk</u>  |               |                          |                          |                          |   |
| On-Balance Sheet Exposures  |               |                          |                          |                          |   |
| Sovereigns/Central Banks Public Sector Entities Banks, Development Financial Institutions |               | 9,770,217                | 9,770,217                | -                        | -                                       |
| ("DFI") and Multilateral Development<br>Banks ("MDBs")                                    |               | 6,007,530                | 6,007,530                | 1,229,536                | 98,363                                  |
| Insurance Companies, Securities Firms   |               | 45.000                   |                          | 00.500                   |   |
| and Fund Managers   |               | 45,060                   | 45,060                   | 22,530                   | 1,803                                   |
| Corporates Regulatory Retail  |               | 27,401,923<br>33,154,800 | 25,089,309<br>32,988,923 | 23,302,308<br>24,652,851 | 1,864,185<br>1,972,228                  |
| Residential Mortgages   |               | 6,910,233                | 6,899,160                | 2,889,555                | 231,164                                 |
| Higher Risk Assets  |               | 228,170                  | 228,170                  | 342,255                  | 27,380                                  |
| Other Assets  |               | 1,622,299                | 1,622,299                | 1,261,554                | 100,924                                 |
| Equity Exposures  |               | 72,151                   | 72,151                   | 72,151                   | 5,772                                   |
| Securitisation Exposures  |               | 221,821                  | 221,821                  | 73,440                   | 5,875                                   |
| Defaulted Exposures   |               | 2,840,009                | 2,544,213                | 3,493,347                | 279,468                                 |
| Total for On- Balance Sheet   |               |                          | , , ,                    | , ,                      | , |
| Exposures   |               | 88,274,213               | 85,488,853               | 57,339,527               | 4,587,162                               |
| Off-Balance Sheet Exposures   |               |                          |                          |                          |   |
| Over The Counter ("OTC") Derivatives  |               | 1,278,120                | 1,278,120                | 497,203                  | 39,776                                  |
| Credit Derivatives  |               | 1,266                    | 1,266                    | 633                      | 51                                      |
| Off balance sheet exposures other   |               | ,,                       | 1,200                    |                          |   |
| than OTC derivatives or credit  |               |                          |                          |                          |   |
| derivatives   |               | 5,515,634                | 5,260,111                | 4,640,763                | 371,261                                 |
| Total for Off- Balance Sheet  |               | 0.705.000                | 0.500.407                | F 400 F00                | 444.000                                 |
| Exposures Total On and Off- Balance Sheet   |               | 6,795,020                | 6,539,497                | 5,138,599                | 411,088                                 |
| Exposures   |               | 95,069,233               | 92,028,350               | 62,478,126               | 4,998,250                               |
| Large Exposure Risk   |               | 33,003,233               | 92,020,330               | 02,470,120               | 4,990,200                               |
| Requirement   |               | -                        | -                        | -                        | -                                       |
| Market Risk   | Long Position | Short Position           |                          |                          |   |
| Interest Rate Risk  |               |                          |                          |                          |   |
| - General interest rate risk  | 36,675,601    | 31,831,465               |                          | 1,761,339                | 140,907                                 |
| - Specific interest rate risk   | 5,064,296     | 169,086                  |                          | 385,120                  | 30,810                                  |
| Foreign Currency Risk   | 48,916        | 21,019                   |                          | 48,916                   | 3,913                                   |
| Equity Risk   | 40,510        | 21,010                   |                          | 40,010                   | 0,010                                   |
| - General rate risk   | 227,351       | 19,852                   |                          | 207,752                  | 16,620                                  |
| - Specific risk   | 227,351       | 19,852                   |                          | 418,205                  | 33,456                                  |
| Option Risk   | 226,897       | 708,063                  |                          | 5,774                    | 462                                     |
|   | 42,470,412    | 32,769,337               |                          | 2,827,106                | 226,168                                 |
| Operational Risk  |               |                          |                          | 5,087,947                | 407,036                                 |
| Total RWA and Capital   |               |                          |                          |                          |   |
| Requirements  |               |                          |                          | 70,393,179               | 5,631,454                               |

# A31. CAPITAL ADEQUACY RATIOS (CONTD.)

(d) The breakdown of risk-weighted assets ("RWA") by exposure in each major risk category of the Group is as follows (Contd):

| 31 March 2010  | Gross E       | kposures         | Net Exposures | Risk Weighted<br>Assets | Capital<br>Requirements |
|--|---------------|------------------|---------------|-------------------------|-------------------------|
|  | RM            | '000             | RM'000        | RM'000                  | RM'000                  |
| Credit Risk  |               |                  |               |                         |                         |
| On-Balance Sheet Exposures   |               |                  |               |                         |                         |
| Sovereigns/Central Banks   |               | 11,956,071       | 11,956,071    | -                       | -                       |
| Public Sector Entities   |               | 79,464           | 79,464        | 15,893                  | 1,272                   |
| Banks, Development Financial Institutions ("DFI") and Multilateral Development |               | -, -             |               | .,                      | ,                       |
| Banks ("MDBs")   |               | 5,339,184        | 5,339,184     | 1,132,161               | 90,573                  |
| Insurance Companies, Securities Firms  |               | 0,000,104        | 0,000,104     | 1,102,101               | 30,070                  |
| and Fund Managers  |               | 800,523          | 800,523       | 800,523                 | 64,042                  |
| Corporates   |               | 22,905,262       | 21,736,229    | 19,486,537              | 1,558,923               |
| Regulatory Retail  |               | 33,481,043       | 33,353,322    | 24,942,498              | 1,995,400               |
| Residential Mortgages  |               | 6,873,319        | 6,863,926     | 2,906,731               | 232,539                 |
| Higher Risk Assets   |               | 208,404          | 208,404       | 312,606                 | 25,008                  |
| Other Assets   |               | 1,483,663        | 1,483,663     | 1,159,247               | 92,740                  |
| Specialised Financing/Investment   |               |                  |               |                         |                         |
| Equity Exposures   |               | 66,546           | 66,546        | 66,546                  | 5,324                   |
| Securitisation Exposures   |               | 326,731          | 326,730       | 95,256                  | 7,620                   |
| Other Assets   |               |                  |               |                         |                         |
| Defaulted Exposures  |               | 5,068,153        | 4,150,969     | 5,923,806               | 473,904                 |
| Total for On- Balance Sheet  |               |                  |               |                         |                         |
| Exposures  |               | 88,588,363       | 86,365,031    | 56,841,804              | 4,547,345               |
| Off-Balance Sheet Exposures  |               |                  |               |                         |                         |
| Over The Counter ("OTC") Derivatives   |               | 1,176,143        | 1,176,143     | 523,626                 | 41,890                  |
| Off balance sheet exposures other  |               |                  |               |                         |                         |
| than OTC derivatives or credit   |               |                  |               |                         |                         |
| derivatives  |               | 4,616,009        | 4,286,550     | 3,974,760               | 317,981                 |
| Defaulted Exposures  |               | -                | -             | -                       | -                       |
| Total for Off- Balance Sheet   |               | F 700 4F0        | 5 400 000     | 4 400 200               | 050.074                 |
| Exposures  |               | 5,792,152        | 5,462,693     | 4,498,386               | 359,871                 |
| Total On and Off- Balance Sheet  |               | 04 290 515       | 04 927 724    | 64 240 400              | 4.007.216               |
| Exposures Large Exposure Risk  |               | 94,380,515       | 91,827,724    | 61,340,190              | 4,907,216               |
| Requirement  |               | _                | _             | 5,203                   | 416                     |
| Market Risk  | Long Position | Short Position   | -             | 3,203                   | 410                     |
| Market Nok   | Long residen  | Chort i collicii |               |                         |                         |
| Interest Rate Risk   |               |                  |               |                         |                         |
| - General interest rate risk   | 29,457,307    | 27,207,877       |               | 1,037,271               | 82,982                  |
| - Specific interest rate risk  | 3,230,626     | 1,011,669        |               | 230,851                 | 18,468                  |
| Foreign Currency Risk  | 690,817       | 276              |               | 690,817                 | 55,265                  |
| Equity Risk  |               |                  |               |                         |                         |
| - General rate risk  | 33,859        | -                |               | 33,859                  | 2,709                   |
| - Specific risk  | 33,859        | -                |               | 43,701                  | 3,496                   |
| Option Risk  | 283,459       | 220,852          |               | 4,702                   | 376                     |
|  | 33,729,927    | 28,440,674       |               | 2,041,201               | 163,296                 |
| Operational Risk   |               |                  |               | 4,877,266               | 390,181                 |
| Total RWA and Capital  |               |                  |               |                         |                         |
| Requirements   |               |                  |               | 68,263,860              | 5,461,109               |

# A31. CAPITAL ADEQUACY RATIOS (CONTD.)

(d) The breakdown of risk-weighted assets ("RWA") by exposure in each major risk category of the Bank is as follows:

| 30 September 2010   | Gross Exposures |                                    | Net Exposures                      | Risk Weighted<br>Assets            | Capital<br>Requirements        |
|---|-----------------|------------------------------------|------------------------------------|------------------------------------|--------------------------------|
|   | RM'(            | 000                                | RM'000                             | RM'000                             | RM'000                         |
| Credit Risk   |                 |                                    |                                    |                                    |                                |
| On-Balance Sheet Exposures  |                 |                                    |                                    |                                    |                                |
| Sovereigns/Central Banks Public Sector Entities   |                 | 6,217,171                          | 6,217,171<br>-                     | -                                  | -                              |
| Banks, Development Financial Institutions   |                 |                                    |                                    |                                    |                                |
| ("DFI") and Multilateral Development<br>Banks ("MDBs")<br>Insurance Companies, Securities Firms     |                 | 5,684,770                          | 5,684,770                          | 1,407,450                          | 112,596                        |
| and Fund Managers<br>Corporates   |                 | 45,060<br>23,449,795               | 45,060<br>21,172,470               | 22,530<br>19,480,487               | 1,803<br>1,558,439             |
| Regulatory Retail<br>Residential Mortgages<br>Higher Risk Assets                                    |                 | 24,777,639<br>6,708,153<br>228,170 | 24,618,615<br>6,697,128<br>228,170 | 18,400,528<br>2,810,549<br>342,255 | 1,472,042<br>224,844<br>27,380 |
| Other Assets Equity Exposures   |                 | 1,573,633<br>72,151                | 1,573,633<br>72,151                | 1,214,190<br>72,151                | 97,135<br>5,772                |
| Securitisation Exposures Defaulted Exposures Total for On- Balance Sheet                            |                 | 550,743<br>2,550,717               | 550,743<br>2,279,740               | 179,614<br>3,162,356               | 14,369<br>252,988              |
| Exposures   |                 | 71,858,002                         | 69,139,651                         | 47,092,110                         | 3,767,368                      |
| Off-Balance Sheet Exposures   |                 |                                    |                                    |                                    |                                |
| OTC Derivatives Credit Derivatives Off balance sheet exposures other than OTC derivatives or credit |                 | 1,271,027<br>1,266                 | 1,271,027<br>1,266                 | 495,785<br>633                     | 39,663<br>51                   |
| derivatives  Total for Off- Balance Sheet   |                 | 3,994,635                          | 3,739,337                          | 3,399,311                          | 271,945                        |
| Exposures   |                 | 5,266,928                          | 5,011,630                          | 3,895,729                          | 311,659                        |
| Total On and Off- Balance Sheet   |                 | 77.404.000                         | 74.454.004                         | 50 007 000                         | 4 070 007                      |
| Exposures Large Exposure Risk   |                 | 77,124,930                         | 74,151,281                         | 50,987,839                         | 4,079,027                      |
| Requirement   |                 | -                                  | -                                  | -                                  | -                              |
| <u>Market Risk</u>  | Long Position   | Short<br>Position                  |                                    |                                    |                                |
| Interest Rate Risk - General interest rate risk   | 35,606,701      | 31,780,894                         |                                    | 1,504,005                          | 120,321                        |
| - Specific interest rate risk   | 3,995,396       | 118,515                            |                                    | 260,253                            | 20,820                         |
| Foreign Currency Risk   | 48,455          | 21,019                             |                                    | 48,455                             | 3,877                          |
| Equity Risk - General rate risk   | 227,351         | 19,852                             |                                    | 207,752                            | 16,620                         |
| - Specific risk   | 227,351         | 19,852                             |                                    | 418,205                            | 33,456                         |
| Option Risk   | 226,897         | 708,063                            |                                    | 5,774                              | 462                            |
|   | 40,332,151      | 32,668,195                         |                                    | 2,444,444                          | 195,556                        |
| Operational Risk  |                 |                                    |                                    | 3,918,455                          | 313,476                        |
| Total RWA and Capital Requirements  |                 |                                    |                                    | 57,350,738                         | 4,588,059                      |

### A31. CAPITAL ADEQUACY RATIOS (CONTD.)

(d) The breakdown of risk-weighted assets ("RWA") by exposure in each major risk category of the Bank is as follows (Contd.):

|   | 1               |                   |                     |                         |                         |
|---|-----------------|-------------------|---------------------|-------------------------|-------------------------|
| 31 March 2010   | Gross Exposures |                   | Net Exposures       | Risk Weighted<br>Assets | Capital<br>Requirements |
|   | RM'             | 000               | RM'000              | RM'000                  | RM'000                  |
| Credit Risk   |                 |                   |                     |                         |                         |
| On-Balance Sheet Exposures  |                 |                   |                     |                         |                         |
| ,   |                 | 7,987,961         | 7 007 061           | _                       |                         |
| Sovereigns/Central Banks Public Sector Entities   |                 | 49,633            | 7,987,961<br>49,633 | 9,927                   | -<br>794                |
| Banks, Development Financial Institutions   |                 |                   |                     |                         |                         |
| ("DFI") and Multilateral Development<br>Banks ("MDBs")<br>Insurance Companies, Securities Firms |                 | 4,848,770         | 4,848,770           | 1,104,972               | 88,398                  |
| and Fund Managers   |                 | 800,523           | 800,523             | 800,523                 | 64,042                  |
| Corporates  |                 | 19,549,382        | 18,432,051          | 16,354,368              | 1,308,349               |
| Regulatory Retail   |                 | 24,806,323        | 24,683,975          | 18,441,195              | 1,475,296               |
| Residential Mortgages   |                 | 6,675,206         | 6,665,868           | 2,826,995               | 226,160                 |
| Higher Risk Assets  |                 | 208,404           | 208,404             | 312,606                 | 25,008                  |
| Other Assets  |                 | 1,393,602         | 1,393,602           | 1,070,551               | 85,644                  |
| Equity Exposures  |                 | 66,546            | 66,546              | 66,546                  | 5,324                   |
| Securitisation Exposures  |                 | 605,279           | 605,277             | 150,965                 | 12,077                  |
| Defaulted Exposures Total for On- Balance Sheet   |                 | 4,792,655         | 3,890,574           | 5,557,455               | 444,596                 |
| Exposures   |                 | 71,784,284        | 69,633,184          | 46,696,103              | 3,735,688               |
| Off-Balance Sheet Exposures   |                 |                   |                     |                         |                         |
| OTC Derivatives Off balance sheet exposures other than OTC derivatives or credit                |                 | 1,166,642         | 1,166,642           | 521,726                 | 41,738                  |
| derivatives   |                 | 3,880,777         | 3,551,319           | 3,346,722               | 267,738                 |
| Total for Off- Balance Sheet  |                 |                   | , ,                 | , ,                     | ,                       |
| Exposures   |                 | 5,047,419         | 4,717,961           | 3,868,448               | 309,476                 |
| Total On and Off- Balance Sheet   |                 |                   |                     |                         |                         |
| Exposures   |                 | 76,831,703        | 74,351,145          | 50,564,551              | 4,045,164               |
| Large Exposure Risk   |                 |                   |                     | 5.000                   | 440                     |
| Requirement   | +               | Ch aut            | -                   | 5,203                   | 416                     |
| Market Risk   | Long Position   | Short<br>Position |                     |                         |                         |
| Interest Rate Risk  |                 |                   |                     |                         |                         |
| - General interest rate risk  | 28,409,568      | 27,101,614        |                     | 735,629                 | 58,851                  |
| - Specific interest rate risk   | 2,182,887       | 905,407           |                     | 76,163                  | 6,093                   |
| Foreign Currency Risk   | 690,817         | 276               |                     | 690,817                 | 55,265                  |
| Equity Risk   |                 |                   |                     |                         |                         |
| - General rate risk   | 33,859          | -                 |                     | 33,859                  | 2,709                   |
| - Specific risk   | 33,859          | -                 |                     | 43,701                  | 3,496                   |
| Option Risk   | 283,459         | 220,852           |                     | 4,702                   | 376                     |
| Operational Biok  | 31,634,449      | 28,228,149        |                     | 1,584,871               | 126,790                 |
| Operational Risk Total RWA and Capital  |                 |                   |                     | 3,783,839               | 302,707                 |
| Requirements  |                 |                   |                     | 55,938,464              | 4,475,077               |
| roquiomonto   |                 |                   |                     | 55,555,754              | 7,710,011               |

The Group and the Bank does not have any issuance of Profit-Sharing Investment Account ("PSIA") used as a risk absorbent.

AmBank (M) Berhad (Incorporated in Malaysia) And Its Subsidiaries

# A31. CAPITAL ADEQUACY RATIOS (CONTD.)

(e) The breakdown of credit risk exposures by risk weights of the Group is as follows:

30 September 2010

| 30 Septemi   |                                 |                              |                         | Ex  | posures after Ne | tting and Credit     | Risk Mitigation         |                       |              |                             |                     |   |                                  |
|--------------|---------------------------------|------------------------------|-------------------------|---|------------------|----------------------|-------------------------|-----------------------|--------------|-----------------------------|---------------------|---|----------------------------------|
| Risk Weights | Sovereigns and<br>Central Banks | Public<br>Sector<br>Entities | Banks, MDBs<br>and DFIs | Insurance<br>Companies,<br>Securities<br>Firms and<br>Fund Managers | Corporates       | Regulatory<br>Retail | Residental<br>Mortgages | Higher Risk<br>Assets | Other Assets | Securitisation<br>Exposures | Equity<br>Exposures | Total Exposures<br>after Netting and<br>Credit Risk<br>Mitigation | Total Risk<br>Weighted<br>Assets |
|              | RM'000                          | RM'000                       | RM'000                  | RM'000  | RM'000           | RM'000               | RM'000                  | RM'000                | RM'000       | RM'000                      | RM'000              | RM'000  | RM'000                           |
| 0%           | 9,948,261                       | -                            | -                       | -   | -                | -                    | -                       | -                     | 358,979      | 56                          | -                   | 10,307,296  | -                                |
| 20%          | -                               | -                            | 6,339,500               | -   | 1,870,761        | 15,485               | -                       | -                     | 2,207        | 187,371                     | -                   | 8,415,324   | 1,683,065                        |
| 35%          | -                               | -                            | -                       | -   | -                | -                    | 3,734,185               | -                     | -            | -                           | -                   | 3,734,185   | 1,306,965                        |
| 50%          | -                               | -                            | 827,834                 | 45,060  | 672,069          | 225,616              | 3,164,561               | -                     | -            | 15,226                      | -                   | 4,950,366   | 2,475,184                        |
| 75%          | -                               | -                            | -                       | -   | -                | 34,986,820           | 413                     | -                     | -            | -                           | -                   | 34,987,233  | 26,240,425                       |
| 100%         | 20,389                          | -                            | 7,072                   | 31,053  | 25,747,298       | 2,425                | 214,561                 | -                     | 1,261,112    | -                           | 72,151              | 27,356,061  | 27,356,061                       |
| 150%         | -                               | -                            | -                       | -   | 1,258,495        | 768,574              | -                       | 231,648               |              | 19,168                      | -                   | 2,277,885   | 3,416,426                        |
| Average      |                                 |                              |                         |   |                  |                      |                         |                       |              |                             |                     |   |                                  |
| Risk Weight  |                                 |                              |                         |   |                  |                      |                         |                       |              |                             |                     |   |                                  |
| Total        | 9,968,650                       | -                            | 7,174,406               | 76,113  | 29,548,623       | 35,998,920           | 7,113,720               | 231,648               | 1,622,298    | 221,821                     | 72,151              | 92,028,350  | 62,478,126                       |
| Deduction    |                                 |                              |                         |   |                  |                      |                         |                       |              |                             |                     |   |                                  |
| from Capital |                                 |                              |                         |   |                  |                      |                         |                       |              |                             |                     |   |                                  |
| Base         |                                 |                              |                         |   |                  |                      |                         |                       |              | 56                          |                     | 56  |                                  |

AmBank (M) Berhad (Incorporated in Malaysia) And Its Subsidiaries

# A31. CAPITAL ADEQUACY RATIOS (CONTD.)

(e) The breakdown of credit risk exposures by risk weights of the Group is as follows (Contd.):

### 31 March 2010

|                                   |                                 |                              |                         | Ex  | posures after Ne | tting and Credit     | Risk Mitigation         |                       |              |                             |                     |   |                                  |
|-----------------------------------|---------------------------------|------------------------------|-------------------------|---|------------------|----------------------|-------------------------|-----------------------|--------------|-----------------------------|---------------------|---|----------------------------------|
| Risk Weights                      | Sovereigns and<br>Central Banks | Public<br>Sector<br>Entities | Banks, MDBs<br>and DFIs | Insurance<br>Companies,<br>Securities<br>Firms and<br>Fund Managers | Corporates       | Regulatory<br>Retail | Residental<br>Mortgages | Higher Risk<br>Assets | Other Assets | Securitisation<br>Exposures | Equity<br>Exposures | Total Exposures<br>after Netting and<br>Credit Risk<br>Mitigation | Total Risk<br>Weighted<br>Assets |
|                                   | RM'000                          | RM'000                       | RM'000                  | RM'000  | RM'000           | RM'000               | RM'000                  | RM'000                | RM'000       | RM'000                      | RM'000              | RM'000  | RM'000                           |
| 0%                                | 12,093,403                      | -                            | -                       | -   | -                | -                    | -                       | -                     | 323,174      | 50                          | -                   | 12,416,627  | -                                |
| 20%                               | -                               | 83,064                       | 5,201,432               | -   | 2,355,901        | 16,710               | -                       | -                     | 1,551        | 292,072                     | -                   | 7,950,730   | 1,590,146                        |
| 35%                               | -                               | -                            | -                       | -   | -                | -                    | 3,503,056               | -                     | -            | -                           | -                   | 3,503,056   | 1,226,070                        |
| 50%                               | -                               | -                            | 1,143,386               | -   | 685,864          | 232,118              | 3,361,200               | -                     | -            | 15,073                      | -                   | 5,437,641   | 2,718,821                        |
| 75%                               | -                               | -                            | -                       | -   | -                | 34,606,416           | 444                     | -                     | -            |                             | -                   | 34,606,860  | 25,955,145                       |
| 100%                              | -                               | -                            | 3,254                   | 800,826   | 21,754,714       | 53,043               | 201,092                 | -                     | 1,158,938    | -                           | 66,546              | 24,038,413  | 24,038,413                       |
| 150%                              | -                               | -                            | -                       | -   | 2,882,091        | 760,040              | -                       | 212,730               | -            | 19,536                      | -                   | 3,874,397   | 5,811,595                        |
| Average<br>Risk Weight            |                                 |                              |                         |   |                  |                      |                         |                       |              |                             |                     |   |                                  |
| Total                             | 12,093,403                      | 83,064                       | 6,348,072               | 800,826   | 27,678,570       | 35,668,327           | 7,065,792               | 212,730               | 1,483,663    | 326,731                     | 66,546              | 91,827,724  | 61,340,190                       |
| Deduction<br>from Capital<br>Base |                                 |                              |                         |   |                  |                      |                         |                       |              | 50                          |                     | 50  |                                  |

AmBank (M) Berhad (Incorporated in Malaysia) And Its Subsidiaries

# A31. CAPITAL ADEQUACY RATIOS (CONTD.)

(e) The breakdown of credit risk exposures by risk weights of the Bank is as follows:

30 September 2010

| Sto September 2010  Exposures after Netting and Credit Risk Mitigation |                                 |                              |                         |   |                  |                      |                         |                       |              | 1                           |                     |   |                                  |
|--|---------------------------------|------------------------------|-------------------------|---|------------------|----------------------|-------------------------|-----------------------|--------------|-----------------------------|---------------------|---|----------------------------------|
|  |                                 |                              | 1                       | E   | xposures after N | etting and Cred      | it Risk Mitigatio       | n                     | T            |                             | T                   |   |                                  |
| Risk Weights   | Sovereigns and<br>Central Banks | Public<br>Sector<br>Entities | Banks, MDBs<br>and DFIs | Insurance<br>Companies,<br>Securities<br>Firms and<br>Fund Managers | Corporates       | Regulatory<br>Retail | Residental<br>Mortgages | Higher Risk<br>Assets | Other Assets | Securitisation<br>Exposures | Equity<br>Exposures | Total Exposures<br>after Netting and<br>Credit Risk<br>Mitigation | Total Risk<br>Weighted<br>Assets |
|  | RM'000                          | RM'000                       | RM'000                  | RM'000  | RM'000           | RM'000               | RM'000                  | RM'000                | RM'000       | RM'000                      | RM'000              | RM'000  | RM'000                           |
| 0%   | 6,395,214                       |                              | -                       | -   | -                | -                    | -                       | -                     | 355,492      | 56                          | -                   | 6,750,762   | -                                |
| 20%  |                                 |                              | 5,201,428               |   | 1,708,024        | 15,485               |                         |                       | 4,938        | 442,856                     | -                   | 7,372,731   | 1,474,546                        |
| 35%  |                                 |                              | -                       | -   | -                | -                    | 3,587,459               | -                     | -            | -                           | -                   | 3,587,459   | 1,255,610                        |
| 50%  |                                 |                              | 1,636,953               | 45,060  | 659,955          | 225,616              | 3,109,255               | -                     | -            | 15,226                      | -                   | 5,692,065   | 2,846,033                        |
| 75%  |                                 |                              | -                       | -   | -                | 25,441,960           | 413                     | -                     | -            | 82,810                      | -                   | 25,525,183  | 19,143,887                       |
| 100%   | 20,389                          |                              | 7,072                   | 31,053  | 21,582,649       | 2,425                | 203,978                 | -                     | 1,213,202    | -                           | 72,151              | 23,132,919  | 23,132,919                       |
| 150%   |                                 |                              | -                       | -   | 1,143,241        | 697,687              | -                       | 230,066               | -            | 19,168                      |                     | 2,090,162   | 3,134,844                        |
| Average  |                                 |                              |                         |   |                  |                      |                         |                       |              |                             |                     |   |                                  |
| Risk Weight  |                                 |                              |                         |   |                  |                      |                         |                       |              |                             |                     |   |                                  |
| Total  | 6,415,603                       | -                            | 6,845,453               | 76,113  | 25,093,869       | 26,383,173           | 6,901,105               | 230,066               | 1,573,632    | 560,116                     | 72,151              | 74,151,281  | 50,987,839                       |
| Deduction  |                                 |                              |                         |   |                  |                      |                         |                       |              |                             |                     |   |                                  |
| from Capital   |                                 |                              |                         |   |                  |                      |                         |                       |              |                             |                     |   |                                  |
| Base   |                                 |                              |                         |   |                  |                      |                         |                       |              | 56                          |                     | 56  |                                  |

AmBank (M) Berhad (Incorporated in Malaysia) And Its Subsidiaries

# A31. CAPITAL ADEQUACY RATIOS (CONTD.)

(e) The breakdown of credit risk exposures by risk weights of the Bank is as follows (contd.):

31 March 2010

|              |                                 |                              |                         | E   | xposures after N | etting and Cred      | it Risk Mitigatio       | n                     |              |                             |                     |   |                                  |
|--------------|---------------------------------|------------------------------|-------------------------|---|------------------|----------------------|-------------------------|-----------------------|--------------|-----------------------------|---------------------|---|----------------------------------|
| Risk Weights | Sovereigns and<br>Central Banks | Public<br>Sector<br>Entities | Banks, MDBs<br>and DFIs | Insurance<br>Companies,<br>Securities<br>Firms and<br>Fund Managers | Corporates       | Regulatory<br>Retail | Residental<br>Mortgages | Higher Risk<br>Assets | Other Assets | Securitisation<br>Exposures | Equity<br>Exposures | Total Exposures<br>after Netting and<br>Credit Risk<br>Mitigation | Total Risk<br>Weighted<br>Assets |
|              | RM'000                          | RM'000                       | RM'000                  | RM'000  | RM'000           | RM'000               | RM'000                  | RM'000                | RM'000       | RM'000                      | RM'000              | RM'000  | RM'000                           |
| 0%           | 8,125,293                       | -                            | -                       | -   | -                | -                    | -                       | -                     | 319,626      | 50                          | -                   | 8,444,969   | -                                |
| 20%          | -                               | 53,233                       | 4,465,205               | -   | 2,146,764        | 16,710               | -                       | -                     | 4,281        | 570,619                     | -                   | 7,256,812   | 1,451,363                        |
| 35%          | -                               | -                            | -                       | -   | -                | -                    | 3,374,434               | -                     | -            | -                           | -                   | 3,374,434   | 1,181,052                        |
| 50%          | -                               | -                            | 1,379,100               | -   | 641,614          | 221,310              | 3,291,743               | -                     | -            | 15,073                      | -                   | 5,548,840   | 2,774,420                        |
| 75%          | -                               | -                            | -                       | -   | 63,091           | 25,501,399           | 444                     | -                     | -            | 1,427                       | -                   | 25,566,361  | 19,174,771                       |
| 100%         | -                               | -                            | 3,254                   | 800,523   | 18,345,473       | 40,177               | 187,629                 | -                     | 1,069,695    | -                           | 66,546              | 20,513,297  | 20,513,297                       |
| 150%         | -                               | -                            | -                       | -   | 2,744,670        | 672,406              | -                       | 209,820               | -            | 19,536                      | -                   | 3,646,432   | 5,469,648                        |
| Average      |                                 |                              |                         |   |                  |                      |                         |                       |              |                             |                     |   |                                  |
| Risk Weight  |                                 |                              |                         |   |                  |                      |                         |                       |              |                             |                     |   |                                  |
| Total        | 8,125,293                       | 53,233                       | 5,847,559               | 800,523   | 23,941,612       | 26,452,002           | 6,854,250               | 209,820               | 1,393,602    | 606,705                     | 66,546              | 74,351,145  | 50,564,551                       |
| Deduction    |                                 |                              |                         |   |                  |                      |                         |                       |              |                             |                     |   |                                  |
| from Capital |                                 |                              |                         |   |                  |                      |                         |                       |              |                             |                     |   |                                  |
| Base         |                                 |                              |                         |   |                  |                      |                         |                       |              | 50                          |                     | 50  |                                  |

# A31. CAPITAL ADEQUACY

(f) The Off-Balance Sheet exposures and their related counterparty credit risk of the Group are as follows:

| Group<br>30 September 2010  | Principal<br>Amount<br>RM'000 | Positive Fair<br>Value of<br>Derivative<br>Contracts<br>RM'000 | Credit<br>Equivalent<br>Amount<br>RM'000 | Risk<br>Weighted<br>Assets<br>RM'000 |
|---|-------------------------------|--|--|--------------------------------------|
| Contingent Liabilities  |                               |  |  |                                      |
| Direct credit substitutes   | 2,159,168                     |  | 2,078,181                                | 1,904,208                            |
| Certain transaction-related contingent items  | 1,884,853                     |  | 975,861                                  | 893,586                              |
| Obligations under underwriting agreements   | 487,500                       |  | -  |                                      |
| Short term self liquidating trade-related contingencies   | 442,390                       |  | 88,478                                   | 90,152                               |
| Islamic financing sold to Cagamas Berhad  | 1,057,840                     |  | 1,057,840                                | 798,578                              |
| Others  | 41,592<br>6,073,343           |  | 4,200,510                                | 3,686,674                            |
|   | 0,070,040                     | -  | 4,200,310                                | 3,000,014                            |
| Commitments   |                               |  |  |                                      |
| Irrevocable commitments to extend credit maturing :   | 1                             |  |  |                                      |
| - within one year   | 16,286,904                    |  | =  | =                                    |
| - more than one year  | 2,526,409                     |  | 449,801                                  | 360,429                              |
| Unutilised credit card lines  | 3,914,796                     |  | 783,134                                  | 585,535                              |
| Forward asset purchase  | 347,436                       |  | 81,687                                   | 7,875                                |
| Sell and Buy back commitments   | 25,008                        |  | 501                                      | 250                                  |
|   | 23,100,553                    |  | 1,315,123                                | 954,089                              |
| Derivative Financial Instruments Foreign exchange related contracts: Forward exchange contracts/currency option contracts |                               |  |  |                                      |
| - One year or less  | 12,727,823                    | 46,805   | 102,489                                  | 68,174                               |
| Cross currency swaps  |                               |  |  |                                      |
| - Over one year to five years   | 306,722                       | 11,031   | 42,636                                   | 28,235                               |
| - Over five years   | 231,675                       | -  | 11,584                                   | 5,792                                |
| Interest rate related contracts   |                               |  |  |                                      |
| Interest rate futures   | 00.000                        | 4.007  |  |                                      |
| - One year or less  | 30,000                        | 1,637  | -  | -                                    |
| - Over one year to five years Interest rate swaps   | 100,000                       | 25   | <del>-</del>                             | -                                    |
| - One year or less  | 5,455,000                     | 12,217   | 26,291                                   | 11,181                               |
| - Over one year to five years   | 22,707,606                    | 126,774  | 600,937                                  | 192,530                              |
| - Over five years   | 3,907,800                     | 159,201  | 450,602                                  | 171,670                              |
| Credit related contracts  |                               |  |  |                                      |
| Credit default swap   |                               |  |  |                                      |
| - Over one year to five years   | 335,831                       | 2,838  | 1,266                                    | 633                                  |
| Equity/Commodity related contracts: Options   |                               |  |  |                                      |
| - One year or less  | 439,218                       | 15,615   | 6,830                                    | 1,366                                |
| - Over one year to five years   | 758,602                       | 12,450   | 36,752                                   | 18,255                               |
|   | 47,000,277                    | 388,593  | 1,279,387                                | 497,836                              |
| Total   | 76,174,173                    | 388,593  | 6,795,020                                | 5,138,599                            |
|   |                               | · -  | . , -                                    | · · · · · ·                          |

# A31. CAPITAL ADEQUACY (CONTD).

(f) The Off-Balance Sheet exposures and their related counterparty credit risk of the Group are as follows (contd.):

| Contingent Liabilities   2,018,273   1,959,143   1,757,45   2,018,273   1,959,143   1,757,45   2,018,273   1,959,143   1,757,45   2,018,273   1,959,143   1,757,45   2,018,273   1,959,143   1,757,45   2,018,273   2,936,042   375,932   2,936,09   335,852   253,809   335,852   253,809   2,018,273   2,986,159   2,018,273   2,018,273   2,986,159   2,018,273   2,986,159   2,018,273   2,986,159   2,018,273   2,018,2   | Group<br>31 March 2010  | Principal<br>Amount<br>RM'000 | Positive Fair<br>Value of<br>Derivative<br>Contracts<br>RM'000 | Credit<br>Equivalent<br>Amount<br>RM'000 | Risk<br>Weighted<br>Assets<br>RM'000 |
|--|---|-------------------------------|--|--|--------------------------------------|
| Certain transaction-related contingent items   | Contingent Liabilities  |                               |  |  |                                      |
| Short term self liquidating trade-related contingencies   473,429   34,686   95,417   Islamic financing sold to Cagamas Berhad   335,852   335,852   253,809   Obligations under under writing agreements   689,500   - 3  | Direct credit substitutes   | 2,018,273                     |  | 1,959,143                                | 1,757,459                            |
| Salamic financing sold to Cagamas Berhad   335,852   335,852   253,809   Obligations under underwriting agreements   689,500   1.0   1.50      | Certain transaction-related contingent items                            | 1,812,955                     |  | 936,042                                  | 879,324                              |
| Obligations under underwriting agreements Others         689,500 / 33,798         150 / 150  | Short term self liquidating trade-related contingencies                 | 473,429                       |  | 94,686                                   | 95,417                               |
| Others         39,798         150         150           Commitments         5,369,807         3,325,873         2,986,159           Commitments           Lirevocable commitments to extend credit maturing:           - within one year         13,242,262         -  | Islamic financing sold to Cagamas Berhad                                | 335,852                       |  | 335,852                                  | 253,809                              |
| Sign      |   |                               |  | -  | -                                    |
| Commitments   Irrevocable commitments to extend credit maturing : - within one year - more than one year   1,950,158   422,590   346,632     Unutilised credit card lines   4,192,748   838,550   627,089     Forward asset purchase   605,798   22,710   9,044     Sell and Buy back commitments   306,538   6,286   5,786  | Others  |                               |  |  | 150                                  |
| Irrevocable commitments to extend credit maturing :     - within one year  |   | 5,369,807                     | -  | 3,325,873                                | 2,986,159                            |
| - within one year  | Commitments   |                               |  |  |                                      |
| - more than one year Unutilised credit card lines Forward asset purchase Sell and Buy back commitments Sell and Buy back commi | Irrevocable commitments to extend credit maturing:                      |                               |  |  |                                      |
| Unutilised credit card lines   | - within one year   | 13,242,262                    |  | -  | -                                    |
| Promain asset purchase   South Sell and Buy back commitments   South Sell and Buy bas, Sou   | - more than one year  | 1,950,158                     |  | 422,590                                  | 346,632                              |
| Sell and Buy back commitments         306,538 (20,297,504)         6,286 (5,786)         5,786 (5,786)           Derivative Financial Instruments           Foreign exchange related contracts:           Foreign exchange contracts/currency options contracts           Cone year or less         3,742,457         39,351         55,880         30,701           Cross currency swaps           - One year or less         49,631         1,031         1,854         927           - Over one year to five years         481,496         6,726         48,830         31,328           Interest rate related contracts           Interest rate futures         - One year or less         60,000         1,325          -         -           - One year or less         60,000         1,262          -         -           - One year or less         4,240,000         4,858         15,660         7,722         -           - Over one year to five years         23,627,526         170,554         669,377         259,890           - Over five years         3,305,524         105,727         353,144         177,025           Equity/Commodity related contracts:           Open year or le   | Unutilised credit card lines  | 4,192,748                     |  | 838,550                                  | 627,089                              |
| Derivative Financial Instruments   Foreign exchange related contracts:   Forward exchange contracts/currency options contracts   | Forward asset purchase  | 605,798                       |  | 22,710                                   | 9,094                                |
| Derivative Financial Instruments   Foreign exchange related contracts:   Forward exchange contracts/currency options contracts   | Sell and Buy back commitments   | 306,538                       |  | 6,286                                    | 5,786                                |
| Foreign exchange related contracts: Forward exchange contracts/currency options contracts  - One year or less 3,742,457 39,351 55,880 30,701 Cross currency swaps  - One year or less 49,631 1,031 1,854 927  - Over one year to five years 481,496 6,726 48,830 31,328 Interest rate related contracts Interest rate futures  - One year or less 60,000 1,325   |   | 20,297,504                    | -  | 1,290,136                                | 988,601                              |
| Cross currency swaps         - One year or less       49,631       1,031       1,854       927         - Over one year to five years       481,496       6,726       48,830       31,328         Interest rate related contracts         Interest rate futures       - One year or less       60,000       1,325   | Foreign exchange related contracts: Forward exchange contracts/currency |                               |  |  |                                      |
| - One year or less 49,631 1,031 1,854 927 - Over one year to five years 481,496 6,726 48,830 31,328 Interest rate related contracts Interest rate futures - One year or less 60,000 1,325 Over one year to five years 100,000 1,262 Interest rate swaps - One year or less 4,240,000 4,858 15,660 7,722 - Over one year to five years 23,627,526 170,554 669,377 259,890 - Over five years 3,305,524 105,727 353,144 177,025 Equity/Commodity related contracts: Options - One year or less 30,521 Over one year to five years 334,152 12,809 31,398 16,033  | - One year or less  | 3,742,457                     | 39,351   | 55,880                                   | 30,701                               |
| - Over one year to five years  Interest rate related contracts Interest rate futures  - One year or less - Over one year to five years  - One year or less - Over one year to five years  - One year or less - Over one year to five years  - One year or less - Over one year to five years  - Over one year to five years - Over one year to five years - Over five years - Over five years  - Over five years - Over five years - Over one year or less - One year to five years  - Over one year to five years  - Over one year to five years  - Over one year or less - Over one year to five years  - Over | Cross currency swaps  |                               |  |  |                                      |
| Interest rate related contracts         Interest rate futures       60,000       1,325       -       -         - Over one year to five years       100,000       1,262       -       -         - Over one year or less       4,240,000       4,858       15,660       7,722         - Over one year to five years       23,627,526       170,554       669,377       259,890         - Over five years       3,305,524       105,727       353,144       177,025         Equity/Commodity related contracts:       Options         - One year or less       30,521       -       -       -         - Over one year to five years       334,152       12,809       31,398       16,033  | - One year or less  | 49,631                        | 1,031  | 1,854                                    | 927                                  |
| Interest rate futures  | - Over one year to five years   | 481,496                       | 6,726  | 48,830                                   | 31,328                               |
| - One year or less 60,000 1,325  | Interest rate related contracts   |                               |  |  |                                      |
| - Over one year to five years  Interest rate swaps  - One year or less - Over one year to five years - Over one year to five years - Over five years  Equity/Commodity related contracts:  Options - One year or less - Over one year to five years  30,521  | Interest rate futures   |                               |  |  |                                      |
| Interest rate swaps  - One year or less  | ,   | •                             | •  | =  | =                                    |
| - One year or less 4,240,000 4,858 15,660 7,722 - Over one year to five years 23,627,526 170,554 669,377 259,890 - Over five years 3,305,524 105,727 353,144 177,025  Equity/Commodity related contracts:  Options - One year or less 30,521   |   | 100,000                       | 1,262  | -  | -                                    |
| - Over one year to five years - Over five years - Over five years - Over five years - Over five years  - Over five years  - Over five years  - Options - One year or less - Over one year to five years   | •   |                               |  |  |                                      |
| - Over five years 3,305,524 105,727 353,144 177,025 Equity/Commodity related contracts:  Options  - One year or less 30,521  | •   |                               | ,  | ,  | ,                                    |
| Equity/Commodity related contracts:  Options  - One year or less - Over one year to five years  30,521 - 12,809 31,398 16,033  35,971,307 343,643 1,176,143 523,626  | •   |                               | •  | ·  | •                                    |
| Options         - One year or less       30,521       -       -       -       -         - Over one year to five years       334,152       12,809       31,398       16,033         35,971,307       343,643       1,176,143       523,626  |   | 3,305,524                     | 105,727  | 353,144                                  | 177,025                              |
| - One year or less 30,521  |   |                               |  |  |                                      |
| - Over one year to five years 334,152 12,809 31,398 16,033 35,971,307 343,643 1,176,143 523,626  | •   | 00 =04                        |  |  |                                      |
| 35,971,307 343,643 1,176,143 523,626   | •   | •                             | 40.000   | -  | 40.000                               |
|  | - Over one year to five years   | 334,152                       | 12,809   | 31,398                                   | 16,033                               |
| Total 61,638,618 343,643 5,792,152 4,498,386   |   | 35,971,307                    | 343,643  | 1,176,143                                | 523,626                              |
| <b>Total</b> 61,638,618 343,643 5,792,152 4,498,386  |   |                               |  |  |                                      |
|  | Total   | 61,638,618                    | 343,643  | 5,792,152                                | 4,498,386                            |

## A31. CAPITAL ADEQUACY (CONTD).

(f) The Off-Balance Sheet exposures and their related counterparty credit risk of the Bank are as follows:

| ()   | , | Positive Fair |            |           |
|--|---|---------------|------------|-----------|
|  |   | Value of      | Credit     | Risk      |
|  | Principal                               | Derivative    | Equivalent | Weighted  |
| Bank   | Amount                                  | Contracts     | Amount     | Assets    |
| 30 September 2010  | RM'000                                  | RM'000        | RM'000     | RM'000    |
| Contingent Liabilities   |   |               |            |           |
| Direct credit substitutes  | 1,926,495                               |               | 1,845,508  | 1,671,535 |
| Certain transaction-related contingent items   | 1,634,389                               |               | 850,629    | 767,779   |
| Obligations under underwriting agreements  | 260,000                                 |               | -          | -         |
| Short term self liquidating trade-related contingencies                                      | 344,260                                 |               | 68,852     | 70,522    |
| Others   | 20,480                                  |               | 150        | 150       |
|  | 4,185,624                               | -             | 2,765,139  | 2,509,986 |
| Commitments  |   |               |            |           |
| Irrevocable commitments to extend credit maturing :  |   |               |            |           |
| - within one year  | 13,762,868                              |               | _          | _         |
| - more than one year   | 2,287,625                               |               | 440,089    | 352,657   |
| Irrevocable commitments to extend credit for   | 2,201,020                               |               | 440,000    | 002,007   |
| securitisation exposure  | 46,866                                  |               | 9,373      | 7,030     |
| Unutilised credit card lines   | 3,483,878                               |               | 696,946    | 521,063   |
| Forward asset purchase   | 367,436                                 |               | 83,087     | 8,575     |
|  | 19,948,673                              |               | 1,229,495  | 889,325   |
|  |   | ·             |            |           |
| Derivative Financial Instruments   |   |               |            |           |
| Foreign exchange related contracts:  |   |               |            |           |
| Forward exchange contracts/currency  |   |               |            |           |
| option contracts   |   |               |            |           |
| - One year or less   | 12,727,823                              | 46,805        | 102,489    | 68,174    |
| Cross currency swaps   |   |               |            |           |
| - Over one year to five years  | 306,722                                 | 11,031        | 42,636     | 28,235    |
| - Over five years  | 231,675                                 | -             | 11,584     | 5,792     |
| Interest rate related contracts  |   |               |            |           |
| Interest rate futures  | 22.222                                  | 4 007         |            |           |
| - One year or less   | 30,000                                  | 1,637         | =          | -         |
| - Over one year to five years  | 100,000                                 | 25            | -          | -         |
| Interest rate swaps  | F 4FF 000                               | 40.047        | 00.004     | 44.404    |
| - One year or less   | 5,455,000                               | 12,217        | 26,291     | 11,181    |
| <ul><li>Over one year to five years</li><li>Over five years</li></ul>                        | 22,707,606                              | 126,774       | 600,937    | 192,530   |
| Credit related contracts   | 3,907,800                               | 159,201       | 450,602    | 171,670   |
|  |   |               |            |           |
| Credit default swap  | 335,831                                 | 2,838         | 1,266      | 633       |
| <ul> <li>Over one year to five years</li> <li>Equity/Commodity related contracts:</li> </ul> | 333,631                                 | 2,030         | 1,200      | 033       |
| Options  |   |               |            |           |
| - One year or less   | 439,218                                 | 15,615        | 6,830      | 1,366     |
| - One year or less<br>- Over one year to five years  | 609,908                                 | 11,305        | 29,659     | 16,837    |
| Otor one your to hive yours  | 46,851,583                              | 387,448       | 1,272,294  | 496,418   |
|  | , ,                                     | 20.,0         | -,,        |           |
| Total  | 70,985,880                              | 387,448       | 5,266,928  | 3,895,729 |
|  |   | , -           |            |           |

The breakdown of the total principal amount for commitment and contingencies is as follows:

| Relating to AmBank (M) Berhad Relating to AMIL: | 70,939,366 |
|---|------------|
| - with external counterparties                  | 46,514     |
| - with AmBank (M) Berhad                        | 35,400     |
| Less : Elimination                              | (35,400)   |
|   | 70,985,880 |

### A31. CAPITAL ADEQUACY (CONTD).

(f) The Off-Balance Sheet exposures and their related counterparty credit risk of the Bank are as follows (contd.):

| Direct credit substitutes  | Bank<br>31 March 2010                              | Principal<br>Amount<br>RM'000 | Positive Fair<br>Value of<br>Derivative<br>Contracts<br>RM'000 | Credit<br>Equivalent<br>Amount<br>RM'000 | Risk<br>Weighted<br>Assets<br>RM'000 |
|--|--|-------------------------------|--|--|--------------------------------------|
| Direct credit substitutes  | Contingent Liabilities                             |                               |  |  |                                      |
| Certain transaction-related contingent items   |  | 1.833.479                     |  | 1.774.349                                | 1.572.664                            |
| Short term self liquidating trade-related contingencies         383,072         76,614         77,045           Obligations under underwriting agreements         299,500         -         -         -           Others         31,373         150  |  | , ,                           |  | , ,                                      |                                      |
| Obligations under underwriting agreements Others         298,500 31,373         150 150          | <u> </u>   |                               |  | -  | -                                    |
| A   229,151   2,722,041   2,463,411  |  |                               |  | -  | · -                                  |
| Commitments      | Others   | 31,373                        |  | 150                                      | 150                                  |
| Trevocable commitments to extend credit maturing: - within one year - more than one year 1,789,651   Irrevocable commitments to extend credit for securitisation exposure   7,136  |  | 4,229,151                     |  | 2,722,041                                | 2,463,411                            |
| - within one year  | Commitments  |                               |  |  | _                                    |
| Trevocable commitments to extend credit for securitisation exposure   7,136   1,427   1,070  | Irrevocable commitments to extend credit maturing: |                               |  |  |                                      |
| Irrevocable commitments to extend credit for securitisation exposure   | - within one year                                  | 11,255,160                    |  | -  | -                                    |
| Securitisation exposure   7,136   1,427   1,070  | •  | 1,789,651                     |  | 385,175                                  | 312,809                              |
| Unutilised credit card lines   3,745,109   749,022   560,136   Forward asset purchase   620,798   23,112   9,295   17,417,854   1,158,736   883,310  |  |                               |  |  |                                      |
| Porward asset purchase   620,798   - 23,112   9,295  | •  | ,                             |  | ·  |                                      |
| 17,417,854   |  |                               |  | ·  |                                      |
| Derivative Financial Instruments   Foreign exchange related contracts:   Forward exchange contracts/currency options contracts   | Forward asset purchase                             |                               |  |  |                                      |
| Foreign exchange related contracts: Forward exchange contracts/currency options contracts  - One year or less 3,742,457 39,351 55,880 30,701 Cross currency swaps  - One year or less 49,631 1,031 1,854 927  - Over one year to five years 481,496 6,726 48,830 31,328 Interest rate related contracts Interest rate futures  - One year or less 60,000 1,325   |  | 17,417,854                    | -  | 1,158,736                                | 883,310                              |
| Foreign exchange related contracts: Forward exchange contracts/currency options contracts  - One year or less 3,742,457 39,351 55,880 30,701 Cross currency swaps  - One year or less 49,631 1,031 1,854 927  - Over one year to five years 481,496 6,726 48,830 31,328 Interest rate related contracts Interest rate futures  - One year or less 60,000 1,325   | Derivative Financial Instruments                   |                               |  |  |                                      |
| Forward exchange contracts/currency options contracts  - One year or less 3,742,457 39,351 55,880 30,701 Cross currency swaps  - One year or less 49,631 1,031 1,854 927  - Over one year to five years 481,496 6,726 48,830 31,328 Interest rate related contracts Interest rate futures  - One year or less 60,000 1,325   |  |                               |  |  |                                      |
| options contracts         - One year or less       3,742,457       39,351       55,880       30,701         Cross currency swaps         - One year or less       49,631       1,031       1,854       927         - Over one year to five years       481,496       6,726       48,830       31,328         Interest rate related contracts         Interest rate futures         - One year or less       60,000       1,325       -       -         - Over one year to five years       100,000       1,262       -       -         - One year or less       4,240,000       4,858       15,660       7,722         - Over one year to five years       23,627,526       170,554       669,377       259,890         - Over five years       3,305,524       105,727       353,144       177,025         Equity/Commodity related contracts:         Options         - One year or less       30,521       -       -       -         - Over one year to five years       258,652       9,348       21,897       14,133         35,895,807       340,182       1,166,642       521,726   |  |                               |  |  |                                      |
| - One year or less 3,742,457 39,351 55,880 30,701 Cross currency swaps - One year or less 49,631 1,031 1,854 927 - Over one year to five years 481,496 6,726 48,830 31,328 Interest rate related contracts Interest rate futures - One year or less 60,000 1,325 Over one year to five years 100,000 1,262 Interest rate swaps - One year or less 4,240,000 4,858 15,660 7,722 Over one year to five years 23,627,526 170,554 669,377 259,890 Over five years 3,305,524 105,727 353,144 177,025 Equity/Commodity related contracts:  Options - One year or less 30,521 Over one year to five years 258,652 9,348 21,897 14,133 35,895,807 340,182 1,166,642 521,726  | - · · · · · · · · · · · · · · · · · · ·            |                               |  |  |                                      |
| Cross currency swaps         - One year or less       49,631       1,031       1,854       927         - Over one year to five years       481,496       6,726       48,830       31,328         Interest rate related contracts         Interest rate futures       50,000       1,325       -       -       -         - One year or less       60,000       1,262       -       -       -         - Over one year to five years       100,000       1,262       -       -       -         - One year or less       4,240,000       4,858       15,660       7,722         - Over one year to five years       23,627,526       170,554       669,377       259,890         - Over five years       3,305,524       105,727       353,144       177,025         Equity/Commodity related contracts:         Options         - One year or less       30,521       -       -       -       -         - Over one year to five years       258,652       9,348       21,897       14,133         35,895,807       340,182       1,166,642       521,726  | •  | 3 742 457                     | 30 351   | 55.880                                   | 30 701                               |
| - One year or less 49,631 1,031 1,854 927 - Over one year to five years 481,496 6,726 48,830 31,328 Interest rate related contracts Interest rate futures - One year or less 60,000 1,325 Over one year to five years 100,000 1,262 Interest rate swaps - One year or less 4,240,000 4,858 15,660 7,722 - Over one year to five years 23,627,526 170,554 669,377 259,890 - Over five years 3,305,524 105,727 353,144 177,025  Equity/Commodity related contracts: Options - One year or less 30,521 Over one year to five years 258,652 9,348 21,897 14,133 - Over one year to five years 35,895,807 340,182 1,166,642 521,726   | •  | 3,742,437                     | 39,331   | 33,000                                   | 30,701                               |
| - Over one year to five years  Interest rate related contracts Interest rate futures  - One year or less - Over one year to five years  - One year or less - One year to five years  - Over one year to five years  - One year or less - Over one year to five years  - Over one year to five years  - Over one year to five years  - Over five years  - Over five years  - Over five years  - One year or less - Over one year to five years  - Over one year to five years  - Over five years  - Over five years  - Over one year or less - One year or less - One year or less - Over one year to five years  - |  | 49 631                        | 1 031  | 1 854                                    | 927                                  |
| Interest rate related contracts         Interest rate futures       60,000       1,325       -       -         - Over one year to five years       100,000       1,262       -       -         - Over one year or less       4,240,000       4,858       15,660       7,722         - Over one year to five years       23,627,526       170,554       669,377       259,890         - Over five years       3,305,524       105,727       353,144       177,025         Equity/Commodity related contracts:       Options         - One year or less       30,521       -       -       -       -         - Over one year to five years       258,652       9,348       21,897       14,133         35,895,807       340,182       1,166,642       521,726  | •  | •                             |  | ·  |                                      |
| Interest rate futures  |  | 101,100                       | 0,720  | 10,000                                   | 01,020                               |
| - One year or less 60,000 1,325  |  |                               |  |  |                                      |
| - Over one year to five years  Interest rate swaps  - One year or less - Over one year to five years - Over one year to five years - Over five years  - Over five years  - One year or less - Over five years - Over five years  - Over five years  - Over five years  - Over one year to five years  - Over one year or less - One year or less - Over one year to five years  - Ov |  | 60.000                        | 1.325  | -  | _                                    |
| Interest rate swaps         - One year or less       4,240,000       4,858       15,660       7,722         - Over one year to five years       23,627,526       170,554       669,377       259,890         - Over five years       3,305,524       105,727       353,144       177,025         Equity/Commodity related contracts:         Options         - One year or less       30,521       -       -       -       -         - Over one year to five years       258,652       9,348       21,897       14,133         35,895,807       340,182       1,166,642       521,726  | •  |                               |  | -  | -                                    |
| - Over one year to five years 23,627,526 170,554 669,377 259,890 - Over five years 3,305,524 105,727 353,144 177,025  Equity/Commodity related contracts:  Options - One year or less 30,521   | •  | •                             | ,  |  |                                      |
| - Over five years 3,305,524 105,727 353,144 177,025 Equity/Commodity related contracts:  Options  - One year or less 30,521  | - One year or less                                 | 4,240,000                     | 4,858  | 15,660                                   | 7,722                                |
| Equity/Commodity related contracts:         Options       30,521       -       -       -       -         - Over one year to five years       258,652       9,348       21,897       14,133         35,895,807       340,182       1,166,642       521,726  | - Over one year to five years                      | 23,627,526                    | 170,554  | 669,377                                  | 259,890                              |
| Options         30,521         -         -         -           - Over one year to five years         258,652         9,348         21,897         14,133           35,895,807         340,182         1,166,642         521,726  | - Over five years                                  | 3,305,524                     | 105,727  | 353,144                                  | 177,025                              |
| - One year or less 30,521  | Equity/Commodity related contracts:                |                               |  |  |                                      |
| - Over one year to five years 258,652 9,348 21,897 14,133 35,895,807 340,182 1,166,642 521,726   | Options  |                               |  |  |                                      |
| 35,895,807 340,182 1,166,642 521,726   | - One year or less                                 | 30,521                        | -  | -  | -                                    |
|  | - Over one year to five years                      |                               | ,  |  |                                      |
| Total 57,542,812 340,182 5,047,419 3,868,447   |  | 35,895,807                    | 340,182  | 1,166,642                                | 521,726                              |
| Total 57,542,812 340,182 5,047,419 3,868,447   |  | F7 F 10 0 12                  | 0.40.405   | E 0.17 115                               | 0.000.11=                            |
|  | I otal   | 57,542,812                    | 340,182  | 5,047,419                                | 3,868,447                            |

The breakdown of the total principal amount for commitment and contingencies is as follows:

| RM'000     |
|------------|
| 57,477,383 |
| 65,429     |
| 57,542,812 |
|            |

The Bank has given a continuing guarantee to LFSA to meet all the liabilities and financial obligations of its subsidiary, AmInternational (L) Ltd.

AmBank (M) Berhad (Incorporated in Malaysia) And Its Subsidiaries

### A32. Risk Management Policy on Financial Derivatives

### Purpose of engaging in financial derivatives

Financial derivative instruments are contracts whose value is derived from one or more underlying financial instruments or indices. They include swaps, forward rate agreements, futures, options and combinations of these instruments. Derivatives are contracts that transfer risks, mainly market risks. Financial derivative is one of the financial instruments engaged by the Group both for client solutions generating revenue for future as well as to manage the Group's own market risk exposure. The Group's involvement in financial derivatives is currently focused on interest rate, equity and foreign exchange rate derivatives.

The principal foreign exchange rate contracts used are forward foreign exchange contracts, cross currency swaps and foreign exchange options. Forward foreign exchange contracts are agreements to buy or sell a specified quantity of foreign currency on a specified future date at an agreed rate. A cross currency swap generally involves the exchange, or notional exchange, of equivalent amounts of two currencies and a commitment to exchange interest periodically until the principal amounts are reexchanged on a future date. A foreign exchange option is a financial derivative that provides the buyer of the option with the right, but not obligation, to buy/sell a specified amount of one currency for another currency at a nominated strike rate during a certain period of time or on a specific date.

An Interest Rate Option ("IRO") is a financial derivative that provides the buyer of the option with the right, but not obligation, to buy/sell a specified underlying interest rate related asset, for example the KLIBOR index at a nominated strike rate during a certain period of time or on a specific date. Basic IRO includes interest rate cap and interest rate floor.

The principal interest rate contracts used are interest rate futures, interest rate swaps and forward rate agreements. Forward rate agreements are contracts for the payment of the difference between a specified interest rate and a reference rate on a notional deposit at a future settlement date. There is no exchange of principal. An interest rate futures is an exchange traded contract whose value is based on the difference between a specific interest rate and a reference rate on a notional deposit or fixed income security at a future settlement date. Interest rate swap transactions generally involve the exchange of fixed and floating interest payment obligations without the exchange of the underlying principal amounts.

The principal equity contracts used are equity option and equity futures. An equity option is a financial derivative that represents a contract sold by one party (option writer) to another party (option holder). The contract offers the buyer the right, but not the obligation, to buy (call) or sell (put) an equity at an agreed-upon price (the strike price) during a certain period of time or on a specific date (exercise date). An equity futures contract is an exchange traded contract to buy specific quantities of an equity at a specified price with delivery set at a specified time in the future.

The Group maintains trading positions in these instruments and engages in transactions with customers to satisfy their needs in managing their respective interest rate, equity and foreign exchange rate exposures. Derivative transactions generate income for the Group from the buy-sell spreads. The Group also takes conservative exposures, within acceptable limits, to carry an inventory of these instruments in order to provide market liquidity and to earn potential gains on fluctuations in the value of these instruments.

As part of the asset and liability exposure management, the Group uses derivatives to manage the Group's market risk exposure. As the value of these financial derivatives are principally driven by interest rate and foreign exchange rate factors, the Group uses them to reduce the overall interest rate and foreign exchange rate exposures of the Group. These are performed by entering into an exposure in derivatives that produces opposite value movements vis-à-vis exposures generated by other non-derivative activities of the Group. The Group manages these risks on a portfolio basis. Hence, exposures on derivatives are aggregated or netted against similar exposures arising from other financial instruments engaged by the Group.

### Risk associated with financial derivatives

As derivatives are contracts that transfer risks, they expose the holder to the same type of market and credit risk as other financial instruments, and the Group manages these risks in a consistent manner under the overall risk management framework.

### A32. Risk Management Policy on Financial Derivatives (Contd.)

#### Market risk of derivatives used for trading purposes

Market risk arising from the above interest rate-related, foreign exchange-related and equity-related derivative contracts measures the potential losses to the value of these contracts due to changes in market rates/prices. Exposure to market risk may be reduced through offsetting on and off-balance sheet positions.

The contractual amounts of these contracts provide only a measure of involvement in these types of transactions and do not represent the amounts subject to market risk. Value at risk method is used to measure the market risk from these contracts. Value at risk, is a statistical measure that estimates the potential changes in portfolio value that may occur, brought about by daily changes in market rates over a specified holding period at a specific confidence level under normal market condition.

### General disclosure for derivatives and counterparty credit risk

Market related credit risk is present in market instruments (derivatives and forward contracts), and comprises counterparty risk (default at the end of contract) and pre-settlement risk (default at any time during the life of contract). Market related credit risk requires a different method in calculating the pre-settlement risk because actual and potential market movements impact the Group's exposure. The markets covered by this treatment for transactions entered by the Group include interest rates, foreign exchange, credit default swaps and equities.

For counterparty credit risk, the general approach is to calculate the exposure as the sum of the mark-to-market value of the exposure, plus the sum of the notional principal multiplied by the potential credit risk exposure (PCRE) factor for the exposure.

- The mark-to-market is essentially the current replacement cost of the contract, and can be positive or negative. Where it is positive, ("in the money") the Group has credit exposure against the counterparty; if it is negative ("out of the money"), the value used in calculation is zero.
- The PCRE factors recognize that prices change over the remaining period to maturity, and that risk increases with time. The PCRE factors are mandated for regulatory capital purposes.

Exposure to the counterparty risk is governed by setting a credit limit to manage such exposure. This limit is governed under the Group Risk Appetite Framework approved by the Board.

Other than credit limit setting, the Group's primary tool to mitigate counterparty credit risk by having collateral arrangement with the counterparty. Standard market documentation governs the amount of collateral required and the re-margining frequency between counterparties. Some of the standard market documentation has link between the amount of collateral required and external ratings, as well as minimum transfer amounts. This means that if the Group's or a counterparty's external rating was downgraded, the Group or the counterparty would likely be required to place additional collateral. The amount required to be placed would depend on the underlying instruments and the state of the markets, therefore, would be different at each re-margining interval.

### Liquidity risk of derivatives

Two types of liquidity risk are associated with derivatives - market liquidity risk and funding risk.

Market liquidity risk arises when a position cannot be sold or closed out quickly or risk be eliminated by entering into an offsetting position. In general, an over-the-counter ("OTC") market tends to offer less liquidity than an exchange market due to the customized nature of some OTC contracts. OTC contracts include foreign exchange contracts, cross currency swaps, interest rate swaps and forex options while interest rate futures, equity futures and equity options are examples of exchange traded derivatives. The liquidity risk of a position can be estimated by the notional amount of contracts held and the market value of the contract position. Both the OTC and exchange markets have liquid and illiquid contracts.

Funding risk is the risk of derivative activities placing an adverse funding and cash flow pressure on the Group, arising from the need to post collateral (for example, a margin call due to mark-to-market valuations) to compensate for an existing out of the money position (Note: If collateral isn't posted, the counterparty can close out their position and claim such mark-to-market loss from the Group. This would also result in the Group no longer being hedged).

### A32. Risk Management Policy on Financial Derivatives (Contd.)

#### Liquidity risk of derivatives (Contd.)

Generally, the Group measures and monitors funding risk through the cash flow gap analysis according to specified time interval. The Group's access to deposits and funding markets is dependent on its credit rating. A downgrading in the credit rating could adversely affect its access to liquidity, as well as the competitive position, and could increase the cost of funding.

The primary objective of funding risk management is to ensure the availability of sufficient funds at a reasonable cost to honour all financial commitments as they fall due under normal market condition and on contingency basis.

### **Derivative Financial Instruments and Hedge Accounting**

Derivative financial instruments are recognised at fair value upon inception in the statement of financial position, and are subsequently remeasured at fair value. Fair values of exchange-traded derivatives are obtained from quoted market prices. Fair values of over-the-counter derivatives are obtained using valuation techniques, including the discounted cash flows method and option pricing models. Financial derivatives are classified as assets when their fair values are positive and as liabilities when their fair values are negative.

The Group enters into derivative transactions for trading and for hedging purposes. For derivatives held-for-trading, fair value changes are recognised in the income statement. For derivative transactions that meet the specific criteria for hedge accounting, the Group applies either fair value, cash flow or net investment hedge accounting.

At the time a financial instrument is designated as a hedge, the Group formally documents the relationship between the hedging instrument and the hedged item, including the nature of the risk to be hedged, the risk management objective and strategy for undertaking the hedge and the method used to assess hedge effectiveness. Hedges are expected to be highly effective and are assessed on an ongoing basis to ensure that they remain highly effective throughout the hedge period. For actual effectiveness to be achieved, the changes in fair value or cash flows of the hedging instrument and the hedged item must offset each other in the range of 80% to 125%.

The Group discontinues hedge accounting if the hedging instrument expires, is sold, terminated or exercised or if the hedge no longer meets the criteria for hedge accounting or is revoked.

### (i) Fair value hedge

Fair value hedges are hedges against exposure to changes in the fair value of a recognised asset or liability or an unrecognised firm commitment that is attributable to a particular risk and could affect profit or loss. For qualifying fair value hedges, the changes in fair value of the hedging instrument and the hedged item relating to the hedged risk are recognised in the income statement. In the event the hedge no longer meets the criteria for hedge accounting, the adjustment to the carrying amount of the hedged item is amortised to the income statement over the expected life of the hedged item.

### (ii) Cash flow hedge

Cash flow hedges are hedges of the exposure to variability in future cash flows that is attributable to a particular risk associated with a recognised asset or liability or a highly probable forecast transaction and could affect profit or loss. For qualifying cash flow hedges, the effective portion of the change in fair value of the hedging instrument is taken to equity as a cash flow hedge reserve. The gain or loss relating to the ineffective portion is recognised immediately in the income statement. Amounts accumulated in equity are released to the income statement in the periods when the hedged forecast transactions affect the income statement. If the hedged forecast transactions result in the recognition of a non-financial asset or a non-financial liability, the gain and loss previously deferred in equity is transferred from equity and included in the initial measurement of the cost of the asset or liability.

# (iii) Net investment hedge

Net investment hedges are hedges against the exposure to exchange rate fluctuations on the net assets of its foreign operations. The hedge is accounted for similarly to cash flow hedges. Gains or losses on the hedging instrument relating to the effective portion of the hedge are taken directly to the foreign currency translation reserve while those relating to the ineffective portion of the hedge are recognised in the income statement. On disposal of the foreign operation, the cumulative gains or losses recognised in equity will be transferred to the income statement.

### A33. CREDIT EXPOSURES ARISING FROM CREDIT TRANSACTIONS WITH CONNECTED PARTIES

|   | The Gro              | oup              | The Bank             |                  |  |
|---|----------------------|------------------|----------------------|------------------|--|
|   | 30 September<br>2010 | 31 March<br>2010 | 30 September<br>2010 | 31 March<br>2010 |  |
| Outstanding credit exposures with connected parties (RM'000)  | 770,807              | 799,398          | 1,074,492            | 1,118,456        |  |
| Percentage of outstanding credit exposures to connected parties as proportion of total credit exposures (%) | 1.02                 | 1.11             | 1.77                 | 1.91             |  |
| Percentage of outstanding credit exposures with connected parties which is non-performing or in default (%) | 0.22                 | 0.02             | 0.16                 | 0.01             |  |

The credit exposures above are derived based on Bank Negara Malaysia's revised Guidelines on Credit Transactions and Exposures with Connected Parties, which are effective on 1 January 2008.

### A34. Change in accounting policies and Comparatives

### (i) FRS 101, Presentation of Financial Statements

Following the adoption of FRS 101 (revised), all non-owner changes in equity which were previously presented in the statement of changes in equity are now included in the statement of comprehensive income as other comprehensive income. Consequently, components of comprehensive income are no longer presented in the statement of changes in equity.

### (ii) FRS 7, Financial Instruments: Disclosures

The adoption of FRS 7 during the financial period results in more extensive disclosures of financial instruments in the annual financial statements. The standard also requires disclosure of the statement of financial position, income statement and statement of comprehensive income to be made by categories of financial assets and liabilities, which has minimal impact on the comparative disclosures of the Group, as the current presentation is already made by categories of financial assets and liabilities.

## (iii) Reclassification of comparatives:

(a) FRS 117 Leases

The adoption of FRS 117 during the financial period had resulted in the reclassification of leasehold land which are in substance finance leases to Property and equipment.

(b) IC Interpretation 13, Customer Loyalty Programmes

The adoption of IC 13 had resulted in the set-off of customer loyalty programme expenses with fee income instead of interest income as previously presented.

(c) During the first quarter of the current financial year, the Group changed the presentation of Net Income from Islamic Banking Business. Previously, amount relating to transfer from/(to) profit equalisation reserve was included as part of Net Income from Islamic Banking Business. In line with the Ultimate holding company's presentation, the above item has been separately disclosed in the Consolidated Income Statement.

# A34. Change in accounting policies and Comparatives (contd.)

# (iii) Reclassification of comparatives (Contd.):

The following comparative figures which have been restated arising from the above are as follows:

|  | As previously reported | Reclassification | As restated |
|--|------------------------|------------------|-------------|
|  | RM'000                 | RM'000           | RM'000      |
| The Group  |                        |                  |             |
| Statement of Financial position as                           |                        |                  |             |
| at 31 March 2010   |                        |                  |             |
| Prepaid land lease payments                                  | 3,815                  | (3,815)          | -           |
| Property and equipment                                       | 183,923                | 3,815            | 187,738     |
| Consolidated Income Statement for the                        |                        |                  |             |
| period ended 30 September 2009                               |                        |                  |             |
| Interest income  | 1,743,168              | 3,058            | 1,746,226   |
| Net income from  |                        |                  |             |
| Islamic Banking business                                     | 326,233                | 53               | 326,286     |
| Other operating income                                       | 248,561                | (3,058)          | 245,503     |
| Transfer from/(to)   |                        |                  |             |
| profit equalisation reserve                                  | -                      | (53)             | (53)        |
| The Bank   |                        |                  |             |
| Statement of Financial position as at 31 March 2010          |                        |                  |             |
| Prepaid land lease payments                                  | 2,781                  | (2,781)          | -           |
| Property and equipment                                       | 159,683                | 2,781            | 162,464     |
| Income Statement for the period ended                        |                        |                  |             |
| 30 September 2009  |                        |                  |             |
| Interest income  | 1,740,711              | 3,058            | 1,743,769   |
| Other operating income                                       | 491,753                | (3,058)          | 488,695     |
| ) Restatement of opening reserves:                           |                        |                  |             |
| The adoption of FRS 139 had resulted in restatement of reser | ves as follows:        |                  |             |
| The Group  |                        |                  |             |
| Effect on opening Retained Earnings                          | 2,057,820              | (171,258)        | 1,886,562   |
| Effect on Other Reserves                                     | 55,363                 | (45,703)         | 9,660       |
| The Bank   |                        |                  |             |
| Effect on opening Retained Earnings                          | 2,425,419              | (129,354)        | 2,296,065   |
| Effect on Other Reserves                                     | 53,454                 | (40,258)         | 13,196      |
|  |                        | •                |             |