



PRESS RELEASE
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AmBank Islamic and CGC signs Portfolio Guarantee

-Further RM300 million allocated to finance high growth sectors-

KUALA LUMPUR, Monday, 8 August 2016: AmBank Islamic and Credit Guarantee Corporation Malaysia Berhad (CGC) signed a Portfolio Guarantee (PG) agreement today to further enhance Small Medium Enterprise (SME) financing in Malaysia.

Through this partnership, both CGC and AmBank Group, which AmBank Islamic is part of, have committed to extend another RM300 million of accessible working capital financing to qualified SME customers which lack collateral.

This is a continuation of the Portfolio Guarantee Scheme which was launched in January 2015 where a sum of RM300 million was allocated and fully subscribed by September 2015.

“We are pleased to partner CGC in this Portfolio Guarantee collaboration once again in which AmBank Islamic will provide accessible working capital financing to qualified SMEs. We have allocated a further sum of RM300 million to support our existing customers in their expansion phase and reach out to new SME customers throughout the country.

The SME segment is one of our key growth areas and this CGC tie up is timely for AmBank Group to increase our market share and contribute to economic growth in the country," said Pushpa Rajadurai, Managing Director, Wholesale Banking, AmBank Group at the PG signing ceremony where Eqhwan Mokhzanee, Chief Executive Officer, AmBank Islamic signed the documents together with Mohd Zamree Mohd Ishak, President and Chief Executive Officer, CGC, witnessed by Tan Sri Azman Hashim, Chairman, AmBank Group, Dato' Agil Natt, Chairman CGC and Dato' Sulaiman Mohd Tahir, Group Chief Executive Officer, AmBank Group.

"With the success of the first tranche of RM300 million which we inked with Ambank Berhad in April 2015, we are pleased with the renewed interest on CGC's innovative financing product-the PG scheme, hence leading to the signing of the PG agreement today to avail another RM300 million of financing to SMEs through AmBank Islamic," said CGC's President / Chief Executive Officer, Mohd Zamree Mohd Ishak.

"The PG scheme has proven to be a success, not only in serving our business partner's needs, but also for SMEs with certainty in approval which is almost 100% due to the efficiency of the process flow as well as hassle-free online application submission," added Zamree.

"This is our 2nd collaboration and I look forward to many more opportunities for both parties to further widen our SME outreach in the country through our products and services whilst at the same time enable us to play our part in supporting Malaysia's SME Masterplan for SMEs to be a significant contributor to the country's economic growth," said Zamree.

Zamree further explained that it is imperative for CGC to continuously explore new avenues to drive access to financing for SMEs by providing impactful guarantee and financing products that suits their partners' business needs.

At the same event, AmBank also launched two financing packages, *AmBank BizSolutions Kontrak* and the enhancement of the current financing package,

AmBank BizSolutions 2Trad3 which offers financing products and solutions tailored for Commercial and SME customers.

AmBank BizSolutions Kontrak offers contract financing facilities which are specifically tailored for a specific project or contract. The finance package varies in accordance to the type of contracts, such as construction, supply and services, among others.

On the other hand, enhanced *AmBank BizSolutions 2Trad3* extends necessary financial assistance to fund import and export transactions for Autoparts and Food industries respectively. The Autoparts Imports Industry has an estimated over 500 players in the industry with more than RM1 billion in sales comprising of local and import trade while the local Food Exports Industry is expected to grow as the world needs additional 50% food and energy by year 2030.

"With SMEs being the driving force of the Malaysian economy, this financing solution can be tailored from the simplest asset financing to general working capital, to specific financing for projects. The AmBank BizSolutions will provide solutions for your cash flow management and also for managing your payables and receivables," added Pushpa.

About AmBank Group

AmBank Group is one of Malaysia's premier financial solutions Groups with nearly 40 years of legacy in understanding Malaysian customers and provides a wide range of both conventional and Islamic financial products and services, including retail banking, wholesale banking, as well as the underwriting of general insurance, life assurance and family takaful.

The Group's mission of "Connecting, Growing and Outperforming" accentuates our commitment in connecting with customers, people as well as stakeholders and the Group's continuous initiatives in growing to further cement our position in the industry as we aspire to exceed expectations by consistently outperforming. This mission underpins the Group's vision as Malaysia's preferred diversified, internationally connected financial solutions group. The repositioning of our brand – "Your Bank.Malaysia'sBank.AmBank." portrays us as a modern Malaysian diversified financial solutions partner that understands and meets the diverse needs of modern Malaysians.

The Group receives strong support from the Australia and New Zealand Banking Group ("ANZ") (one of Australia's leading banks) particularly in Board and senior management representations, risk and financial governance, products offering and new business development. In the general insurance business, the Group has partnered with Insurance Australia Group Ltd ("IAG"). In the life assurance and family takaful businesses, the Group has on 30 April 2014 sealed a strategic partnership with MetLife International Holdings Inc. ("MetLife"). The Group continues to benefit in terms of expertise transfer from IAG and MetLife.

AMMB Holdings Berhad is a public listed company on the Main Market of Bursa Malaysia.

About CGC

Credit Guarantee Corporation Malaysia Berhad (CGC) was established on 5 July 1972 and it is 78.65% owned by Bank Negara Malaysia and the remaining 21.35% owned by various commercial banks in Malaysia.

The core business of CGC is to assist SMEs, especially those with inadequate or without collateral and track record, to obtain credit facilities from financial institutions by providing guarantee cover on such facilities. CGC has availed over 442,000 guarantees and financing to SMEs valued over RM61.5 billion since its establishment.

CGC's support for SMEs is not only confined to the provision of loan guarantees and financing facilities, but also credit information and credit rating services through its subsidiary Credit Bureau Malaysia. Through the Bureau, CGC assist SMEs to build a credit history and track record to enhance their credibility and bankability to secure financing on their own merit and at reasonable cost.

Other funds currently managed by CGC include the Green Technology Financing Scheme (GTFS) and the Bumiputera Entrepreneur Project Fund (TPUB-i) with a total allocation of RM3.5 billion and RM300 million respectively. To date, CGC had managed a total of 45 guarantee and financing schemes including 16 government-backed schemes.

Currently, seventeen (17) Commercial Banks, fifteen (15) Islamic Banks, and seven (7) Development Financial Institutions (DFIs) are participating in CGC's guarantee schemes in providing financing to customers through a wide network of more than 2,600 branches nationwide to avail financing.

SMEs who are interested to obtain more information may call CGC's Client Service Centre at 03-7880-0088 or email csc@cgc.com.my or visit www.cgc.com.my

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